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For

Institute of Business Administration

2016-17

MANAGED SERVICES CONTRACT

AGREEMENT

THIS AGREMENT is entered into this day of 2017, by and between:

M/s Jaffer Business Systems Private Limited. incorporated under the laws of Pakistan and having its registered office at Citi Tower, 33-A, Block-6, PECHS, Shahra-e-Faisal, Karachi, tthrough its authorized representative Mr. Asif Hasan holding CNIC No. 42101-1599163 hereinafter referred to as the "Company" (which expression is deemed to include its successors-in-interest and assign) of the FIRST PART

AND

The Institute of Business Administration, incorporated under the laws of Pakistan and having its office at Main Campus, University Road, Xarachi, through its authorized representative Mr. Imran Batada (Director ICT) hereinafter referred to as "IBA" (which expression is deemed to include its successors-ininterest and assign) of the SECOND PART.

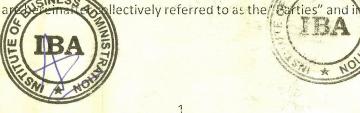
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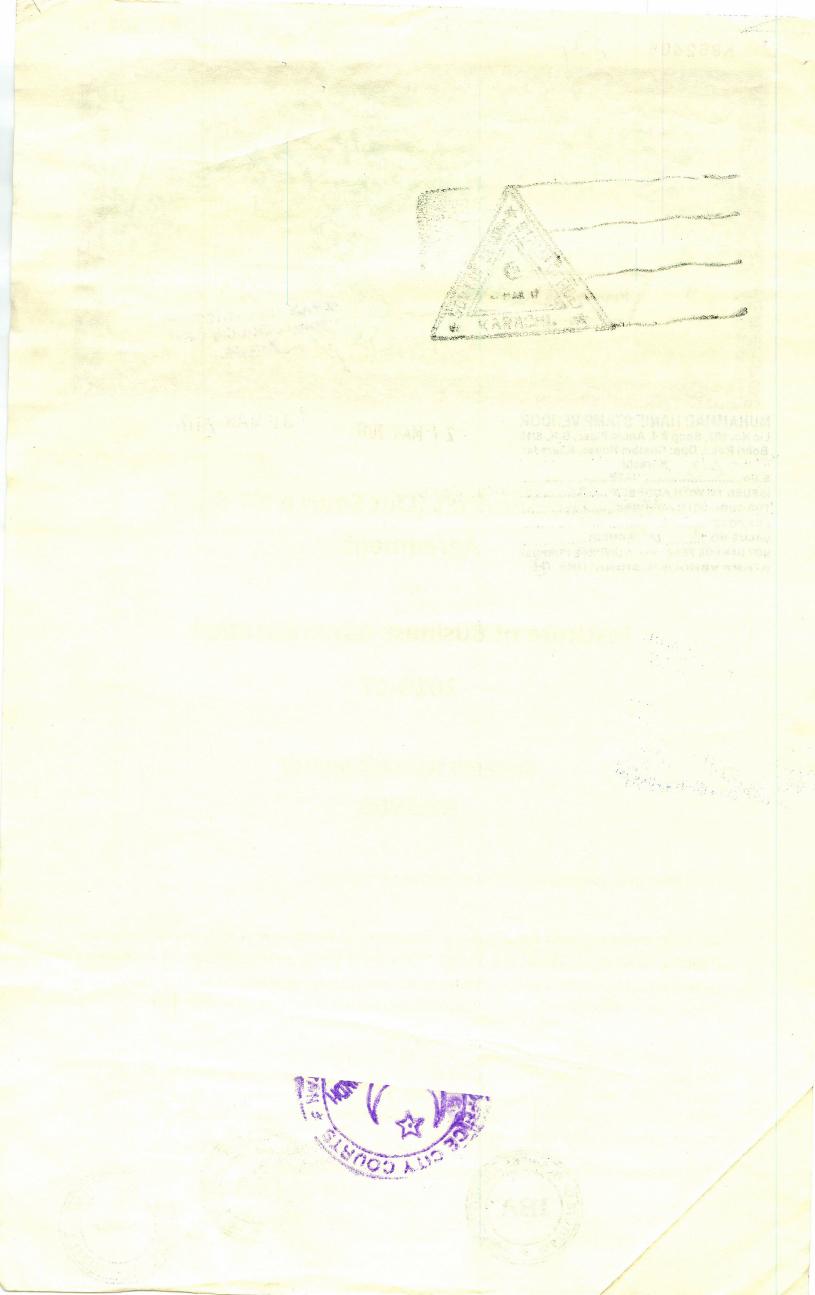
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The Company and IBA a





This agreement shall be deemed to be effective from the 1st day of January, 2017 (the 'effective date') and shall remain valid for the period of 1year therefrom.

WITNESSETH

Whereas the Company has been providing services/maintenances according to this agreement dated 1st day of January 2017; and

Whereas, the Purchaser desires that the Company continues to provide maintenance service and whereas the Company is willing to provide such services as specifically listed in annexure-"A" hereto, under the terms & conditions set forth in this Agreement.

Now therefore, in consideration of the promises and covenants hereinafter contained and to the Parties hereto agree as follows:

TERMS & CONDITIONS

1. <u>Company's Responsibilities</u>

The Company shall be bound to provide the following:

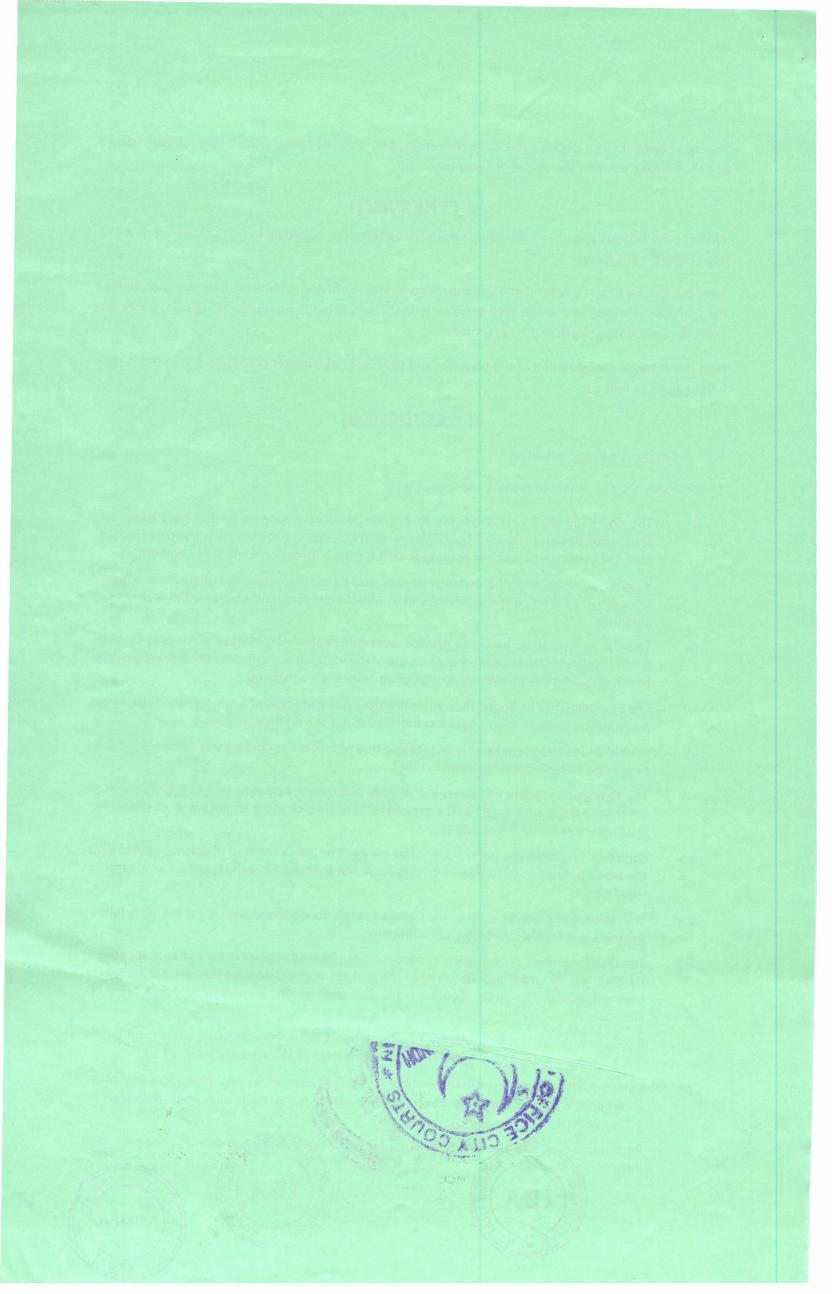
- The Company shall be responsible to provide resident engineers on full time basis. The responsibilities and required qualifications of the resident engineers are given in this SLA.
 Also, the selection of resident engineers will be done with the consent of IBA authorities.
- ii) Support from the senior hardware engineers shall be available from the Company to support the said resident engineers in solving and troubleshooting problems for which they may need guidance.
- iii) The Company shall be bound to provide workshop repair/maintenance services in case the on-site engineers fail to remove fault on site of the equipment. However, the IBA will bear the cost & responsibility of HW transportation to company's workshop.
- iv) The Company shall be bound to monitor the attendance of resident engineers and their leaves and furnish complete report to IBA authorities as per SLA on quarterly basis.
- v) In case any resident engineer is unavailable due to leave, the Company shall be responsible to provide suitable substitute well in time.
- vi) The timings of resident engineers are already mentioned, however should require services other than those mentioned in the prescribed schedule, resident engineers must follow the instructions given by IBA authority.
- vii) Company's resident engineers shall not be involved by IBA in any kind of activities other than the scope defined in this agreement, otherwise IBA shall not be responsible for any illegal or fraud activity.
- viii) The resident engineers placed by the Company shall, during their residency at IBA sites, follow the rules and regulations of IBA's environment.
- ix) The Company may, as and when needed, call its resident engineers for in-house meetings; trainings etc. by an advance notice of 24 hrs. and IBA shall not prevent the resident engineers from attending the same. Company and IBA shall jointly prepare a schedule for such attendance.
- x) If required, resident engineers shall provide support in any remote office of IBA for which IBA will make all necessary arrangements and will bear all the actual costs incurred.
- xi) Company shall be exclusively responsible for the payment of wages, allowances and other legal benefits to its resident engineers. Salary must be disbursed to all resident engineers by 10th of each month.

xii) Performance awayes mounting to PKR 3,000 per awayes shall be awarded to one person at each campus per quarter

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2. <u>Payment</u>

- 2.1 Quarterly installments of the Contract Price shall be paid by IBA to the Company after the end of each quarter on submission of commercial invoice along with the complete supporting document to IBA Finance department. Contract Price is inclusive of taxes mentioned in Annexure "A", However if any change in
- 2.3 Payments for Contract Price shall be adjusted to take account of any changes in Government Taxation Policies made subsequent to the execution of this agreement.
- 2.4 A Security Deposit (Bank Guarantee), amounting to a total of 10% of the total contract price as mentioned in Annexure "B" hereto, must be deposited by the Company in favor of IBA.
- 2.5 IBA may, in consultation with the Company, increase/decrease the services and personnel requirement under this agreement, and the Contract Price shall also be increased/decreased accordingly.

3. Exclusions

The scope of this Agreement does not include the following:

- a) Repair for damage resulting from catastrophe such as fire, floods, act of God, or from strikes, riots, insurrection, and/or acts of war or natural disaster.
- b) Operational supplies/consumables including but limited to paper, ribbon, knob for dot matrix printers, toner cartridge, batteries of UPSs, LCD /CRT (if broken) are not covered in this agreement.
- c) Electrical work external to the equipment.

4. <u>Termination</u>

Either Party may terminate the Agreement at any time upon written notice if the other party breaches any provision of this Agreement and fails to correct the breach within 30 (Thirty) days following written notice specifying the breach. However, such termination will entitle the other party to refund of claim for damages or services provided till the date of expiry of the Notice.

5. <u>Indemnity</u>

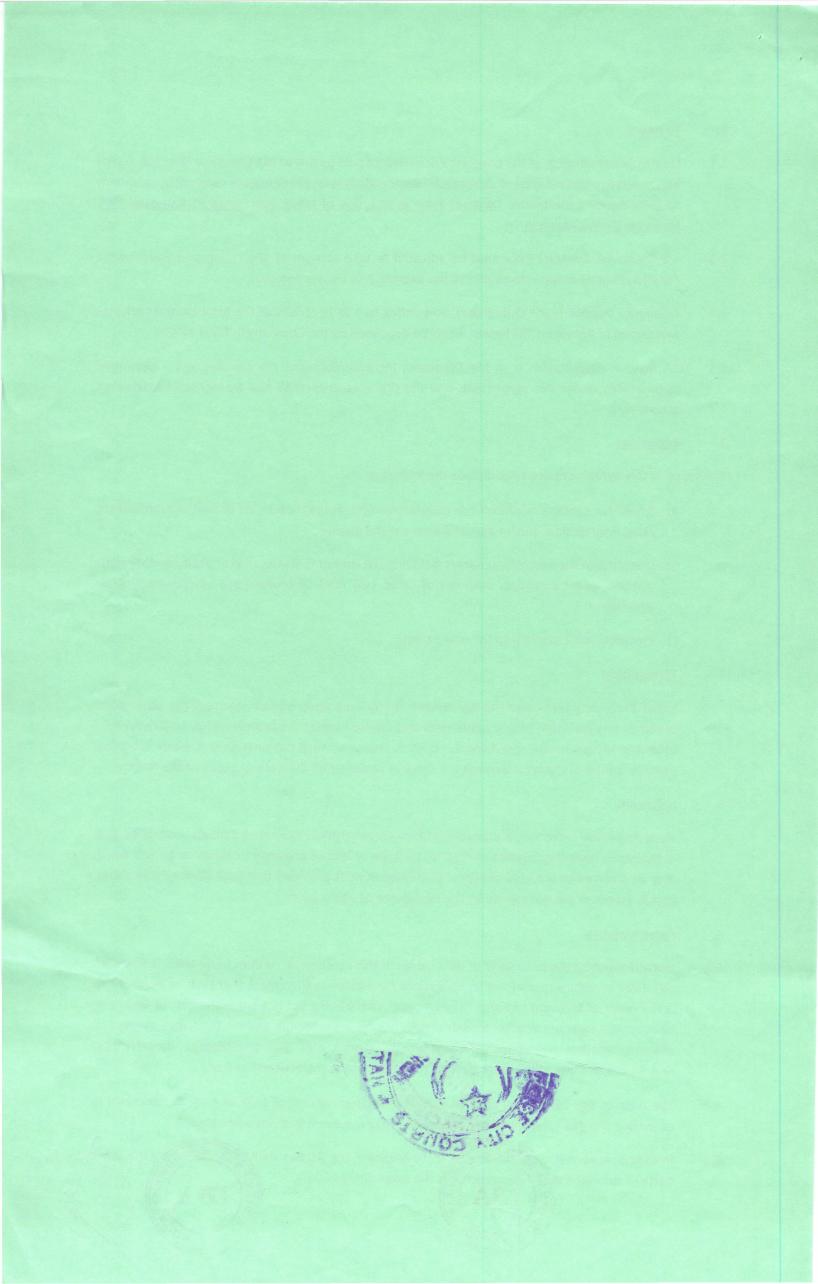
Each party shall indemnify and keep the other party harmless against all damages, liabilities, cost & expenses, including but not limited to, damage or loss of property or injury to person which may be suffered or incurred pursuant to this agreement provided that such damages, liabilities, cost & expenses are not caused by the negligence of either party.

6. Force Majeure

- 6.1 Notwithstanding the provisions of the clauses of this agreement, neither party shall be liable for any delay or failure to perform its obligations hereunder to the extent that such delay or failure is the result of an event of Force Majeure; such event being but not limited to acts of God, war, riots, strikes, lockouts or other industrial disturbance, acts of public enemy, blockages, epidemics, extreme weather conditions including floods, storms etc., and government import/export restrictions and any other cause beyond the reasonable control of either party.
- 6.2 The term of this agreement shall be extended for such period of time as may be necessary to overcome the delay/failure caused by a Force Majeure event with mutual consent.

6.3 In case of occurrence oban event of Force Majeure, the parties shall promite have the other party in writing of such occurrence and the cause thereof.





7. <u>Notices</u>

Any notice given by one party to the other, pursuant to this Contract shall be sent in writing or by fax/telex or cable and confirmed in writing to the addresses given below:

IBA:

Institute of Business Administration

Main Campus, University Road, Karachi, Pakistan

Phone. (021) 38104700

Fax. (021) 99261508

Company:

M/s Jaffer Business Systems Private Limited

Citi Tower, 33-A, Block-6, PECHS, Shahra-e-Faisal, Karachi

Phone:(021) 111-527-527

Fax: (021) 021-34373068

8. <u>Amendments</u>

No alteration, waiver or change in any of the terms of this agreement will be effective unless made in writing and duly executed by an authorized officer or representative of both Parties.

9. <u>Entire Agreement</u>

This agreement together with the attached Annexes contains the entire terms and conditions and constitutes the entire agreement between the Parties and cancels and supersedes any previous oral or written agreements, representations or arrangements, express or implied, by the Parties with respect to the subject matter of this agreement.

10. Dispute Resolution and Arbitration

In case of any dispute which may at any time arise between the Parties hereto or any person claiming under them, touching or arising out in respect of this agreement or the subject matter hereof shall be referred, in the first instance to the Director ICT of IBA, Karachi and the Managing Director of the Company. Failing resolution, the matter shall be referred by the Parties to arbitrators appointed in accordance with the provisions of the Arbitration Act, 1940 ("the Act"). The venue of arbitration shall be Karachi and the proceedings shall be governed by the Act.

11. Governing Law and Jurisdiction

This agreement shall be governed by and construed in accordance with the laws of Pakistan and the Parties shall submit to the non-exclusive jurisdiction of the courts at Karachi.







In witness whereof both the Parties set their respective hands to this agreement in two counter parts at Karachi on the date as mentioned above.

MRAN BATADA IBA within named, in the Institute of Business Administration Institute of Business Administration Karachi Pakistan

presence of witnesses

WITNESSES:

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Signed by Company

Jaffer Business Systems Private Ltd

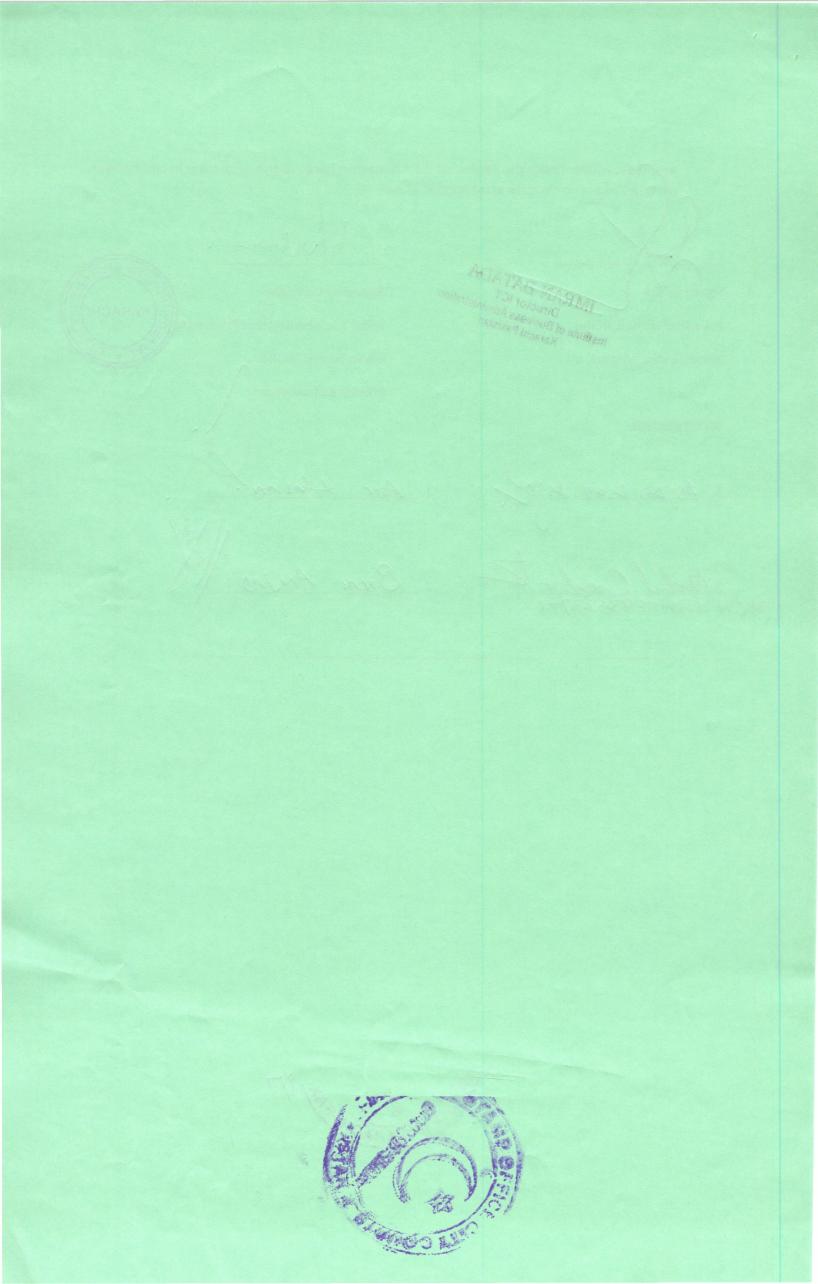
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within named, in the

presence of witnesses.

1. ASJAD ASAD ASJAL 1. AST MASAN. 2. Abdul Onder A. 2. Brene Arrivan.





Annexure - A

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Executive Summary

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APPENDIX – STANDARD SERVICE GUIDELINES

Executive Summary

The purpose of this Services Level Agreement (SLA) is to acquaint customer end users with the policies. Items that will be discussed in this document are the hours of operation, contact methods, departmental goals and end-user responsibilities. It should be used as a reference when requesting technical assistance.

Scope

This document describes basic Services Level for the Company wide IT helpdesk function. The IT helpdesk services and support will be provided for all software and hardware that has been approved.

As a general rule, when implementing technology components, the latest technology versions are employed, unless support arrangements have been prearranged with IT helpdesk.

Customer Service Statement

Helpdesk is committed to delivering quality service by:

- Striving to ensure customer satisfaction
- Reporting to requests for support within published time frames
- Interacting with vendors / consultants ad users in a respectful and courteous manner
- Requesting feedback for opportunities for improvement
- Continuously working to improve the quality of service
- Regularly reviewing and monitoring established performance indicators
- Reporting for higher authorities from time to time.
- Always trying to meet time lines and commitments.

Hardware Maintenance Services

Remedial Maintenance:

The Remedial Maintenance ("RM") will be provided to IBA's Service Environment, through Level I helpdesk engineer.

RM consists of those functions required to repair a malfunctioning piece of the hardware and return it to good operating condition.

Helpdesk Services

The goal of helpdesk is to improve and maintain a high level of customer support by providing consistent, reliable and timely support services. Commitments require to satisfy customers and to provide support in the following areas:

Desktop (Hardware & Software)

- Windows installation
- Windows Drivers installation
 - Windows Application installation
- Windows Patch installation
- Windows Troubleshooting
- Antivirus installation
- Hardware installation



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- Hardware troubleshooting
- Hardware Preventive Maintenance
- Log H/W Compliant to maintenance services provider
- Follow-up with maintenance services provider for H/W Complaints
- Backup hardware always available for in time support.
- Computer Disposal with the consent of IBA Management
- Management of Hardware inventory of IBA
- Support in Warranty related issues & support

Customized Software

- Front end Installation
- Front end user Support
- Raise help request and follow -up with consultants/ Management of IBA
- Desktop Backups
- Backup folder synchronization at Server for dual redundancy.

MS. Exchange / Mail Server

- Front end user Support
- Raise help request and follow –up with consultants/ IBA Management.

Network

- Network Troubleshooting
- Raise help request and follow –up with vendors / IBA Management.

Any Services that are running in the IBA, support of them are the part of the helpdesk support.

Hours of Operation

Below are the Company's on site Helpdesk services, provided during the following hours of operation:

| Site | Days (Excluding Holidays) | Timings |
|-----------------------|---------------------------|---------------------|
| | Monday to Saturday | Shift1: |
| At IBA City Campus | | 08:30 AM to 05:00PM |
| | | Shift 2: |
| | | 01:00PM to 09:30PM |
| The State State State | Monday to Sunday | Shift1: |
| | | 08:00 AM to 04:00PM |
| At IBA Main Campus | | Shift 2: |
| | | 04:00 PM to 12:00AM |
| | | Shift 3: |
| | | 12:00 AM to 8:00 AM |

Note: Help requests received after 8:30 PM during closed hours will be considered on the next business day. Incase of any emergency occurring after office hours, contacts shall be made on following numbers:

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- 1- <u>Resident Engineers</u>
- 2- Helpdesk Supervisor / Coordinator
- 3- Network Magness
- 4- Manager CT Procurement & Customer Support





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Customer Responsibilities

In order to facilitate the support process and receive services within the parameters committed by the SLA & Helpdesk; all end-users shall adhere to the following guidelines:

- Repost all IT related problems to ICT by telephone or sending a mail. This will help in giving a proper response and escalate the issue, if required. Please see section Method to Contact Helpdesk Methodology.
- Report Problems in a timely manner
- Familiarize yourself with support problem resolution standard, severity levels and response times, **Please see APPENIDX –STANDARD SERVICE GUIDLINE.**
- Provide detailed information regarding services request
- Make every effort to be available to communicate with a helpdesk staff if required.
- Provide consent to helpdesk staff to access the computer remotely if required.
- Leave the computer power on for the time period specified when a Company wide remote update is announced and follow instruction provided.
- Exercise patience by understanding the volume of requests the helpdesk receives each day and rationale for assessing service policies.
- End- users shall store all business critical data on a network drive that backs up on a nightly basis. Users storing data directly on their local hard drive will be responsible for backing up their own information. If any user is unaware on how to back up the data, he/she may request the IT helpdesk, whereby the staff at IT helpdesk shall than back up the data on their request.
- Users are responsible to provide feedback against each and every logged request properly upon completion, and in order for the request to be closed. This will help us to focus more on real open issues and provide a better response against active requests. This will also help us to improve outsourced helpdesk services and support.

Help Request Services Methodology

A. Basic Troubleshooting Steps

Before contacting each support, following basic troubleshooting steps shall be taken:

- Reboot, logon and try to recreate the error
 - To re-boot your computer, select the "Start Button" in the lower left hand corner of your screen.
 - Select "Shut down" form the menu
 - Select " Shutdown" in the drop down box
 - Wait 30 seconds and then turn your PC back on using power button on the computer
- Check all plugs and make sure power is on
- Check to see if all hardware components are turned on, i.e. monitor , computer , printer
- Check to see if keyboard is in proper case i.e. Caps lock key not on for password issues
- Check that all computer cables are seated properly
- If printer problem, check for printer jams, cable attached, clear print queue, and then turn printer off for 30 seconds and turn back on. Reboot your computer.

B. Helpdesk Methodology



When the user of IBA faces an issue / problem, he reports that problem through a web interface of Alexxo helpdesk ticketing system bundled with this solution. The ticket then lands in the Ticket window of Alexxo, being constantly monitored by the Inbox helpdesk operator sitting at each location as BA. After verifying the ticket, the operator will give first response to user through telephone. Meanwhile the helpdesk engineer will receive the ticket automatically via helpdesk system.

The most up-to-date technology has been used. The helpdesk engineer after receiving the ticket needs toRAC reply with affirmative that he has received the new assigned ticket. The helpdesk stem has been

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designed to do two-way communication. When the system receives a reply then it automatically updates the ticket. The helpdesk engineer after completing the assigned job also has to reply with the details.

After the engineer has completed the job and replied, the role of the operator is to call the user and verify if the problem is resolved or not. If the reply from the user is satisfactory then the ticket is closed in the helpdesk ticketing system.

If the helpdesk engineer goes to complete his task and for some reason he is not able to do so then also he will inform the operator. If for example there is something related to the hardware malfunction then that needs to be replaced by the vendor under warranty, and the helpdesk engineer will notify the operator. The operator will then stop the time of the ticket and a new counter will start. Once the hardware part is received, then the helpdesk engineer willagain go and replace the part and the ticket will be closed.

| Problem Request | | | |
|-------------------|--|------------------------------|-----------------|
| Severity Level | Description | Response Time to Customer | Completion time |
| Emergency | A problem that affects and stop any business processor. | 10 minutes | 30 minutes |
| High | A Problem with unknown workaround but does not stop any business Process. | 30 minutes | 1 hour |
| Medium | A general services request or problem with around solution | 30 minutes | 4 to 8 hours |
| Low | A service request that does not require immediate attention or involves long range planning. | 30 minutes | 2 days |

NOTE: Helpdesk staff will try to respond immediately after the receipt of a call or on –line request. But based on volume of requests the Helpdesk receives each day and the rationale of assessing services prioritizes the above response time, the time between the receipt of a call or on-line request and the time that Helpdesk support employee begins working the issue. Due to the wide assortment of problems that can occur, and the tactics needed to resolve them, response time IS NOT defined as the time between the receipt of a call and problem being solved. After a technician has had the opportunity to troubleshoot, it is up to the technician and the user to negotiate and set any necessary deadlines.

Tech Support Standards and Policies

Hardware Policies



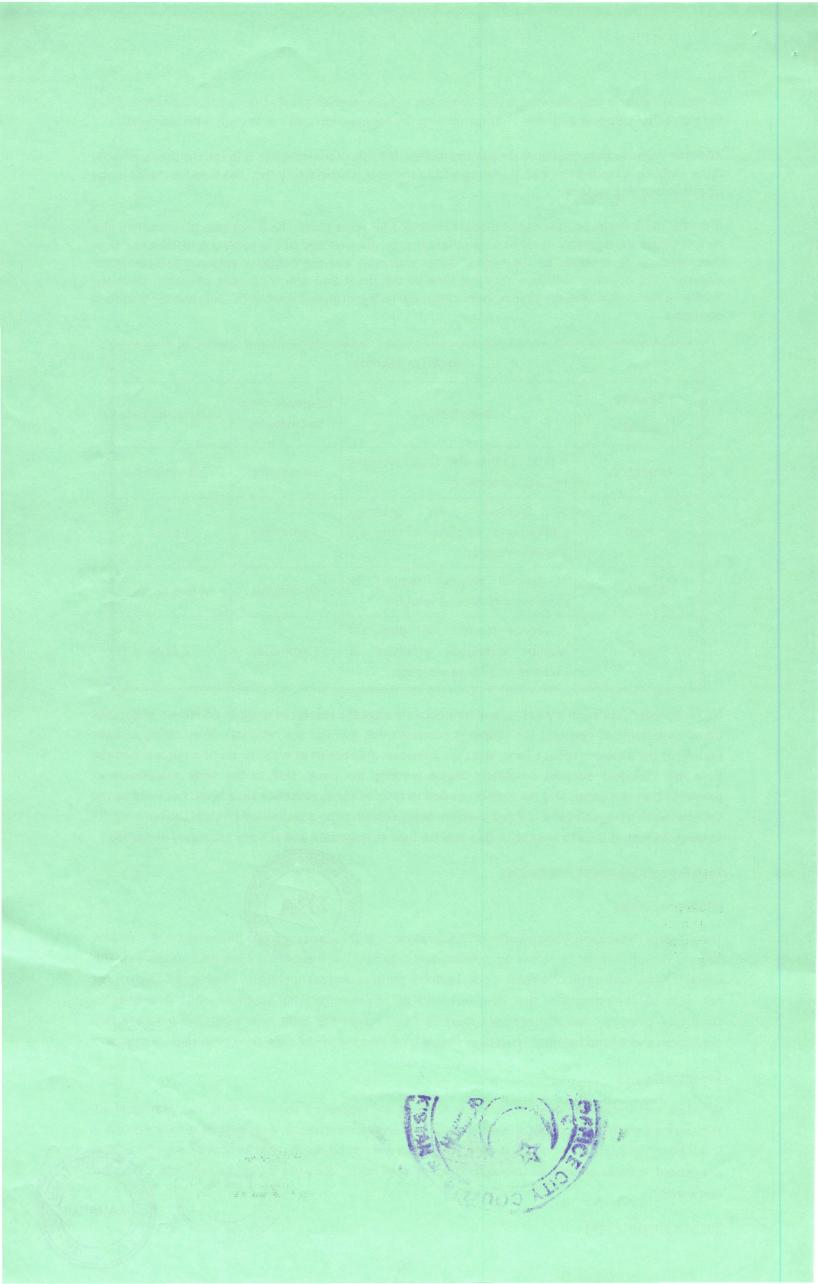
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The ICT Department and Management of IBA is responsible for purchasing and disposing while Helpdesk Team is responsible for inventorying, tracking and tagging of all IBA owned computer equipment. This includes items such as monitor/LCD, CPUs, Laptops, printers, and scanners, etc. Outsource Company will not work on any equipment that does not have an IBA Inventory tag attached which is verified by Outsource Company. IBA Management must sign and accept the asset whenever they purchase new equipment and inform helpdesk. Helpdesk should have information of Tags along with serial numbers.

Software Policies

Helpdesk will install and support properly licensed and approved software from IBA Management. Helpdesk will periodically verify software licensing to ensure compliance. If unlicensed software is found, it will be removed from the computers and Helpdesk will not be responsible to provide support against data saved in these unlicensed formats. Company shall notify IBA as to a user having installed pirated software/OS.

Support Specifications



The following supports specification will be utilized by Helpdesk to assist in providing customers with the best services possible:

Helpdesk is the first point of contact for all IT related issues and problems. As helpdesk is providing wide range of services, so helpdesk forwards these requests to the relevant consultants and follow-up and update user accordingly.

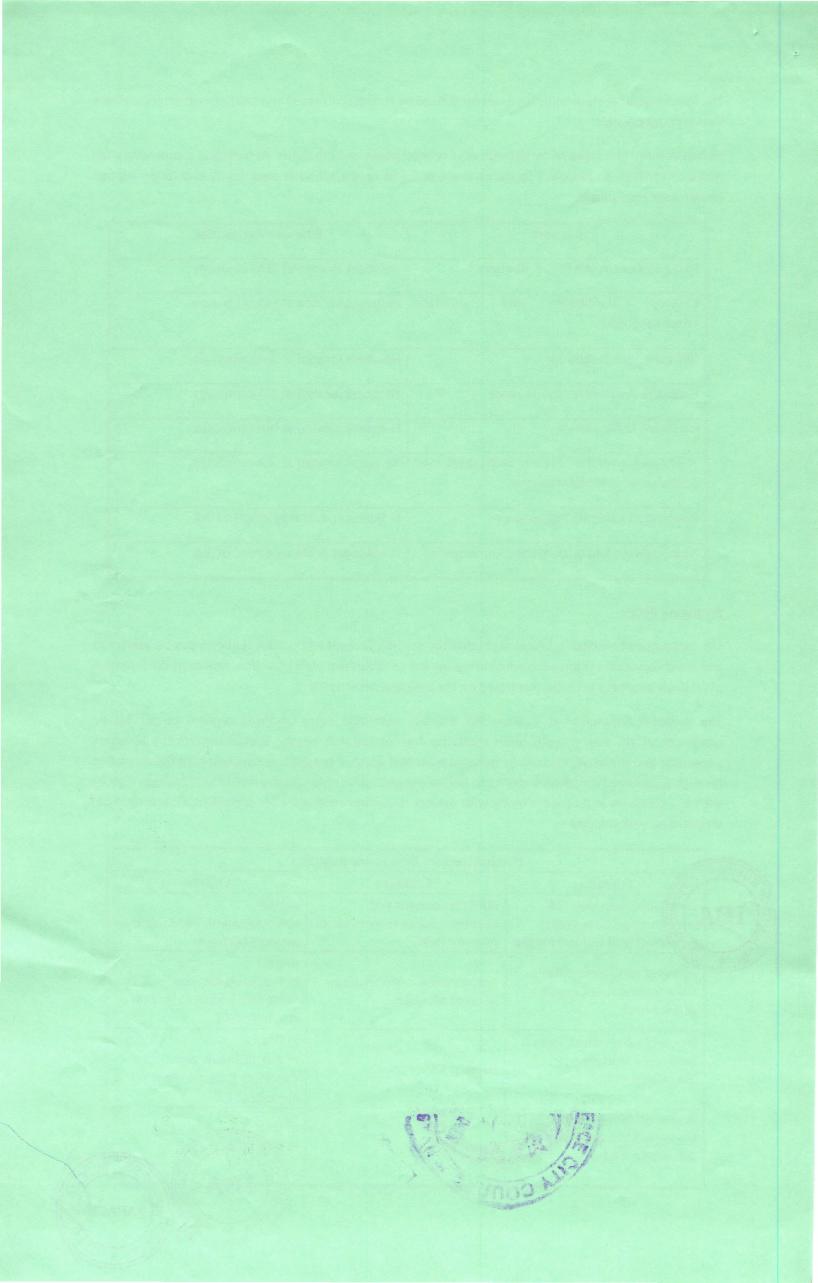
| Support | Relevant Authorities |
|--|----------------------------------|
| First point of contact for all Request | Helpdesk located at IBA campuses |
| Desktop Hardware and software Troubleshooting | Helpdesk located at IBA campuses |
| Network Troubleshooting | Helpdesk located at IBA campuses |
| Hardware Preventive Maintenance | Helpdesk located at IBA campuses |
| Hardware Maintenance | Helpdesk located at IBA campuses |
| Windows Active Directory and Exchange/E-mail | Helpdesk located at IBA campuses |
| Administration & Maintenance | |
| Customized Software Requirement | IT Manager & Management of IBA |
| New Software and or Hardware Authorization. | IT Manager & Management of IBA |

Escalation Policy

The outsourced Helpdesk acknowledges that the severity level of work order requests can be subjective and many factors are referred to when assigning the severity level. As a guideline, however, the Helpdesk proactively escalates help request based on the assigned severity level.

The Helpdesk Supervisor at location will escalate each and every unclosed request as per agreed procedure. If any user intends upon escalating his/her request, he/she should contact the Helpdesk Supervisor and the escalation will be handled from that point. If he/she is unsatisfied with the escalation through outsourced Helpdesk Supervisor, he/she should contact Management of IBA/ IT Manger directly with any problems and concern along with the ticket number received after complaint. Following is the standard agreed procedure.

| ISINES | IT Infrastructure Emergency Requests | | | |
|--------|--------------------------------------|--|----------------------------|--|
| K & | Scenario | Escalate | Copy to | |
| STO | State follow –up with IBA | IBA Procurement and | a) User | |
| EX TOT | Infrastructure Consultant | Customer Support Manager of | b)Procurement and Customer | |
| (C | interest logged | relevant field. | Support Manager | |
| * | Incase of no response from | | a) User | |
| | IBA Infrastructure Consultant | Procurement and Customer | b) Procurement and | |
| | within2 hour. | Support Manager | Customer Support Manager | |
| | | | c) Head of ICT | |
| | Incase of no response from IT | | a) User | |
| | Manager / Management of | Head of ICT | b) Procurement and | |
| | IBA within 2 hour | | Customer Support Manager | |
| | | | c) Head of ICT | |
| Manage | In case of no response from IT | and the second s | a) User | |
| | Manager / Management of | Flead of ICT | b) Headed HEEP a | |
| | IBA within 4 hour | | Ly PH CSS | |
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Composition of Help Desk Unit

The outsourced Help Desk unit comprises of the following positions:

- Lab Incharges / Data Center REs
- Resident Engineers (desktop / network support)
- Resident Engineers (ERP support)
- IT HelpDesk Supervisor

The job descriptions of the Help Desk staffs are defined hereunder: -

Lab Incharge / Data Center RE's JD:

- Manage and maintain operations of computer lab, especially timely opening in the morning.
- Data Center RE's should be responsible for monitoring of all Server Room hardware equipment.
- Ensure all computers and peripherals are in operating condition before commencement of lectures
- Ensure wired and wireless network connectivity is available in the lab throughout the session.
- Install software and their updates, patches and fixes etc. on all the systems in the lab.
- Prepare the lab and reinstall the systems from zero (by cloning) before commencement of every semester.
- Reinstall a system with the O/S and all the applications after a system or application or system failure.
- He should be able to write lab manuals.
- He should be able to demonstrate the labs to students.
- Document, track, and monitor problems to ensure resolution in a timely manner.
- Installation of hardware / Software.
- Join new devices to Network with coordination of ICT Department USINESS

IT Help Desk Resident Engineers Job Description:

The Help Desk Engineer is responsible to follow up the complaint forwarded by the Help Desk Supervisor and response quickly to resolve the problem. The responsibilities of Help Desk Engineer include:

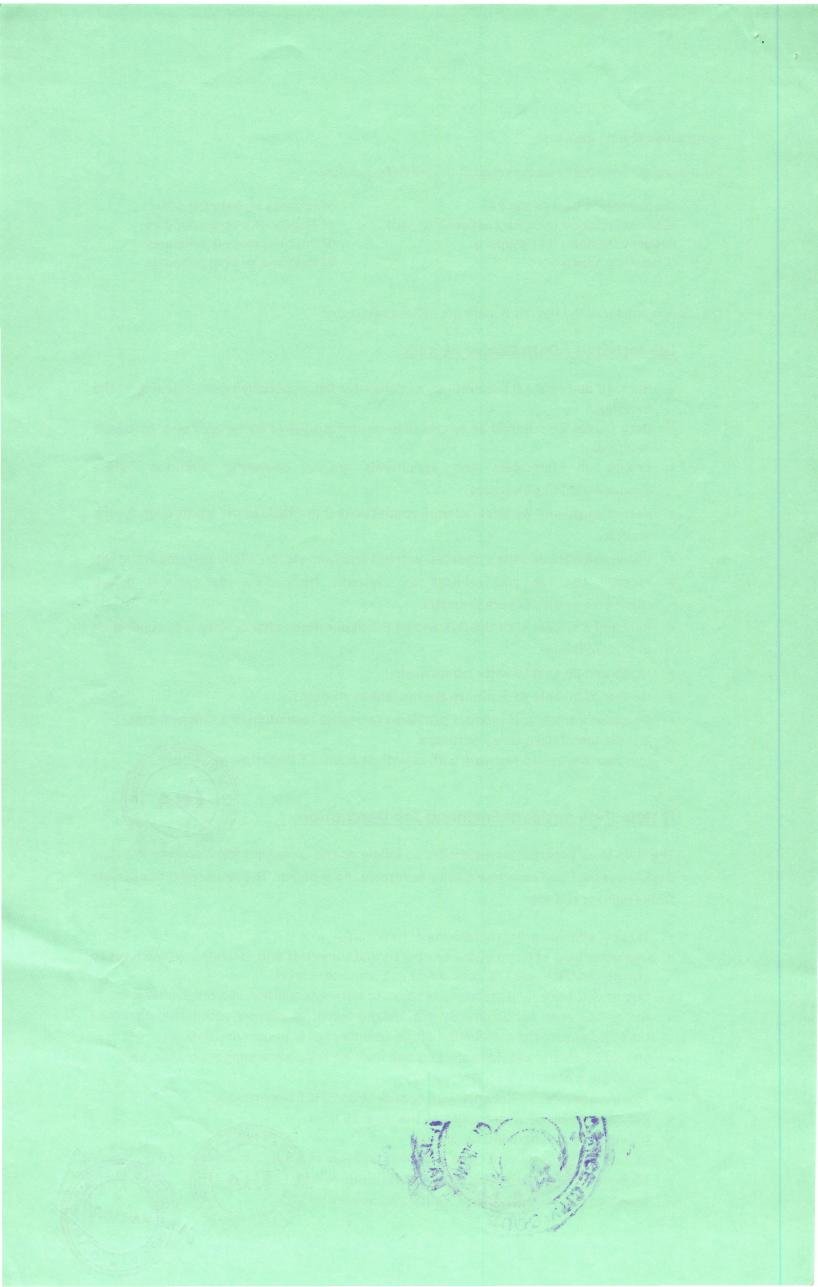
- Tagging and inventory monitoring of new items.
- Implementing, and complying to operational standards and escalation procedures to ensure service levels are maintained at a consistent level.
- Document, track, and monitor problems to ensure resolution in a timely manner.
- Act as site engineer to directly provide the technical support within the stipulated time and ensure the satisfaction of the complainant with user satisfaction.
- Should be able to provide solutions and fixes via telephonic support, e-mail, etc
- Installation of hardware / Software.
- Join new devices to Network with coordination of ICT Department
- Escalate the problem according to the severity level.
- Maintainercord of daily complaints.
- Should be hands on with Cisco IP phones and able to the ubleshoot up
- Must be familiar with network switches//outlook/etcu/
- Resolved the complaint and report to his Supervisor

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ERP IT Help Desk Resident Engineers Job Description:

- Perform as a member of an application support team for ERP systems users throughout the organization.
- Gives training to ERP users and work with Faculty, students, users and management to determine any issue
- Assist ERP systems users with data conversion for online module and other ERP modules. Assist Team Leader ERP and Financial.
- Create reports, documentation and procedures guidelines for ERP systems users.
- Analyze and troubleshoot ERP system issues reported by end users.
- Design, develop and maintain reports used by technical staff and ERP systems users.
- Regular attendance at work and at scheduled meetings.
- Other duties as assigned.

IT Helpdesk Supervisor's JD:

- Directly Supervises Helpdesk Support Engineers and carries out supervisory responsibilities in accordance with the organization's policies, planning, assigning and directing work; appraising performance; disciplining employees; addressing complaints and resolving problems. Measure and report on Help Desk performance daily, weekly and monthly to Manager Customer Support. Ensuring all service levels are met. Trains Help Desk staff to answer and resolve incoming calls. Assists team in resolution of issues submitted to the Help Desk. The responsibilities of Help Desk Supervisor include:
- Supervise technical support staff's daily activities which would include providing quality technical software/hardware and desktop support with high degree of customer service, technical expertise and timeliness.
- Assign day-to-day work assignments.
- Document, track, and monitor problems to ensure resolution in a timely manner.
- Ensure work assigned to technical staff is completed in a timely and effective manner.
- Monitor helpdesk operations and escalate help-tickets to ensure problems are handled as expeditiously as possible.
- Oversee desktop support problems and resolutions to determine trouble trends or problem support areas and to ensure support procedures are being followed.
- Provide management reports on help-desk operations and issues regarding the support of Information Resources.
- Manager Customer Support in development of standard operating procedures.

Qualification and Experience of Lab Incharge / Data Center RE

| Degree | : | Bachelors in any discipline |
|------------|---|--|
| Courses | : | Diploma in CS (Any IT certification shall be considered a plus) |
| Experience | : | Minimum 01 years |

Qualification and Experience of Resident Engineers

Degree : Bachelors in Related Field(BCS/BS/equivalent preferred) Courses : Technical certification(s) (preferred) Experience Minimum 02 years

Total requirement

It should be noted that required total number of R.E.s, as mentioned above, is an approximate number. Actual requirement may vary as per needs. Therefore, bidders should quote unit price (charges per month per R.E.), which shall remain uniform if the required number of R.E.s is increased or decreased.

Mobile, Computers for REs:

It is the responsibility of the Company to provide the mobile phones to their resident engineers and pay for their official use plus Company will provide all the hardware including computers, printers to their resident engineer working in IBA premises.

Penalty Clause:

The company shall be liable to pay the penalty to IBA @ Rs. 1,500 /day if the Resident Engineer goes absent from duty and a backup person of same qualification and experience isn't provided.

RE Availability:

Resident engineers will be available on all working days, in case of any absence the Company will be responsible to provide another RE in place of absent RE on same day.

Induction

The successful bidder should be willing to induct the persons recommended by IBA and depute them to IBA's locations as and when required.

Performance award:

The successful bidder shall also give cash award based on performance on quarterly basis to one of the deputed staff at each campus. Template for the performance evaluation report (points based) shall be devised by the bidder, and the report for each staff deployed shall be vetted / approved by the respective campus incharge of IT Support of IBA. Person securing the highest marks at each campus shall get the award.

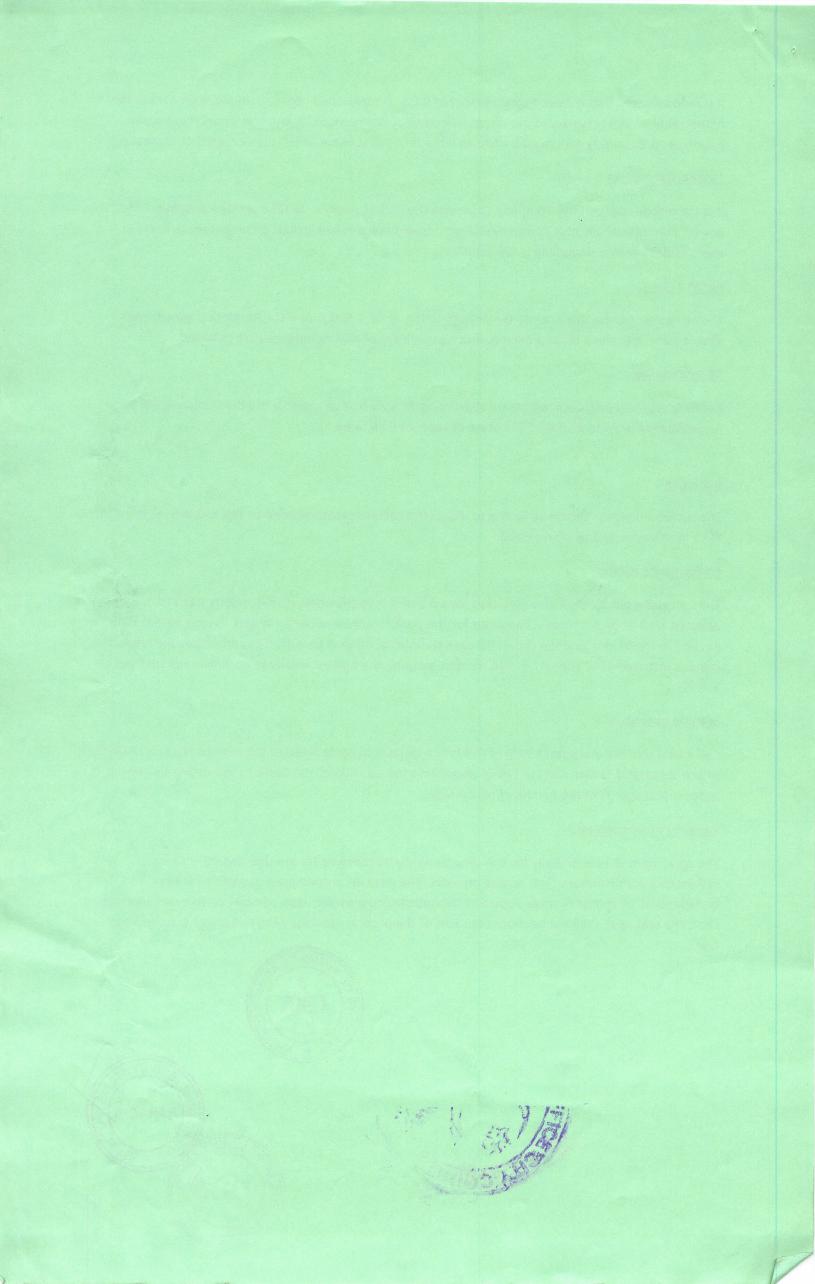
Selection process:

Collection, scrutiny and short listing of CVs for candidates to be deputed to IBA shall be the responsibility of the successful bidder. Before finally appointing the candidate, the bidder shall definitely consult IT Support Manager(s) of IBA for their final opinion.

Renewal of agreement

The agreement shall be initially for one year, and may be renewed for another year(s), subject to satisfactory performance of the service provider. The raise in contract price payable to the service provider shall be mutually agreed upon by IBA and service provider upon completion of every contract year. The said raise shall not be more than 10% of the price of previous year, and shall be exclusive of taxes.





ANNEXTURE B – PRICESHEET OF THE AGREEMENT

| Support | Qty | Value/month/RE (PKR) | Total / month |
|---|-----|-------------------------|---------------|
| Lab Incharge / Data Center REs | 9 | 22,000.00 | 198,000.00 |
| Resident Engineers (desktop / network support) | 8 | 22,000.00 | 176,000.00 |
| Resident Engineers (ERP Support) | 2 | 35,000.00 | 70,000.00 |
| IT Helpdesk Supervisor | 2 | 50,000.00 | 100,000.00 |
| | | APONIS | |

| Cumulative resource price / Month (a) | 540,000.00 |
|--|---------------|
| Company charges on Resource (@12%) / month (PKR) | 65,280.00 |
| Total Resource Price / Month (PKR) (c = a + b) | 609,280.00 |
| Help Desk Software Price / Month (PKR) (d) | 116,984.00 |
| Total Resource + Help Desk Price per year (PKR) (d = (c + d)*12) | 8,715,168.00 |
| Sale Tax on Resource Services (SST) @ 13% (e = b*12*13%) | 101,836.80 |
| Sales Tax on Help Desk Software (SST) @ 13% (f = d*12*13%) | 182,495.04 |
| Total Resource + Help Desk Price / year Inclusive of Taxes (PKR) (d + e + f) | 8,999,499.84. |

PKR: <u>Rupees Eight Million Nine Hundred Ninety Nine Thousand Four Hundred Ninety Nine and Eighty</u> <u>Four Paisa's only</u>



