



Institute of  
Business Administration  
Karachi

*Leadership and Ideas for Tomorrow*

IBA-MC/PD/217/0154/2024-25

March 5, 2025

Mr. S.M. Saeed  
M/s. S.M. Saeed & Brothers  
S-10, Noman Arcade,  
Block 14, Gulshan-e-Iqbal  
Karachi  
Phone: 0333-2115141

**Subject: Letter of Acceptance (LoA)**

We are pleased to inform you that the competent authority on quoted rates in the bidding document has selected M/s. S.M. Saeed & Brothers. The terms and conditions of the Tender Documents will be an integral part of this letter. Details are as follows:

Tender # ME/09/24-25

Caption: Provide, Supply & Install Water Heaters, Kitchen Hoods and Stove Burners  
Amount: Rs. 2,912,535/- (Rupees Two Million Nine Hundred Twelve Thousand Five Hundred Thirty-Five only)

Delivery completion by April 4, 2025

We are confident that M/s. S.M. Saeed & Brothers will prove its worth of experience with excellent services.

**Syed Fahad Jawed**  
Head of Procurement