


**Comparative Statement**  
**Decoration Services for Convocation - 2023**  
**Tender # ES/02/23-24**

|  |   |                    |      | 1                 |                 | 2                        |               |
|--|---|--------------------|------|-------------------|-----------------|--------------------------|---------------|
|  |   |                    |      | M/s. Manzoor Sons |                 | M/s. Badar Expo Solution |               |
| S #  | DESCRIPTION   | QUANTITY           | DAYS | RATE              | AMOUNT          | RATE                     | AMOUNT        |
| <b>(A) Complete Venue Setup Including:</b> |   |                    |      |                   |                 |                          |               |
| 1  | (a) Frill Marquee (Spotless) with wall panels (Maroon) to cover entire Convocation Pandal (Cricket Ground) Size: 64,800 sq.ft (approx.) 240x270.<br>- Ropes of the marquee must stay in the Cricket ground.<br>- Two Entrance and one exit.<br>Note: For rehearsal need to install marquee by Thursday 30th Dec 2023 at 12:00 noon.<br>Convocation on Saturday 2nd Dec 2023. Vendor should handover complete setup on 1st December 2023 at 3 pm.  | 1                  | 3    | Rs 133,333.33     | Rs 400,000.00   | Rs 300,000.00            | Rs 900,000.00 |
|  | (b) Air Condition System (noise level 60 dB). Complete in all respect to provide cooling for temperature control in the Marquee of Convocation 64,800 sq.ft covered area (Cricket Ground):<br>i. 300 tons i.e. (4 ton x 75 Floor Standing Units) with Generator 150 KVA (Diesel Provided by IBA, Karachi). (Noise level 60 dB).<br>The generator should be soundproof ensuring that it doesn't cost disturbance (noise level 60 dB)<br>ii. Vehicle mounted soundproof CHILLERS – High Blow Units 125 tons / i.e. (25 ton x 05 high blow units) with Generator (Diesel Provided by IBA, Karachi). Covering the vehicle mounted chiller at the entrance with wall panel(qanat)<br>Note: Chillers temperature should be adjustable.<br>iii. Generator 150 KVA for Lights and Fans.<br>(Diesel Provided by IBA, Karachi). Covering the vehicle mounted DG set at the entrance with wall panel(qanat)<br>Note: For Diesel fill-up, vehicle should reach at IBA one day before.<br>Chiller demo required at 09:00 am on the day of Convocation. | 1                  | 1    | Rs 1,225,000.00   | Rs 1,225,000.00 | Rs 800,000.00            | Rs 800,000.00 |
| 2  | Presidential Chairs for Stage   | 4                  | 1    | Rs 5,000.00       | Rs 20,000.00    | Rs 2,500.00              | Rs 10,000.00  |
| 3  | VVIP Chairs for Group Photographs   | 10                 | 1    | Rs 3,000.00       | Rs 30,000.00    | Rs 2,000.00              | Rs 20,000.00  |
| 4  | Head Table Setup to seat 4 persons on stage & in good quality (with flower array / decoration and with table cover and skirting) with Stairs (Three Sides with same size of 6ft wide), Permanent Wooden Stairs with railing and fix carpet on stairs as per Sample picture (No iron stand required). Permanent Wooden Ramp (Two Sides same size of 4ft wide) with railing and carpeted. Railing picture is attached for sample. No wobbling in stage and Ramp.  | 1                  | 1    | Rs 80,000.00      | Rs 80,000.00    | Rs 30,000.00             | Rs 30,000.00  |
| 5  | Stage Size: 36' x 24' (Height 2'-6"ft)<br>Note: Stairs and Ramp on both sides. Only stairs in the enter as well.<br>Stairs – 3 (Left, Right and Centre)<br>Ramp – 2 (Left and Right)  | 1                  | 2    | Rs 35,000.00      | Rs 70,000.00    | Rs 50,000.00             | Rs 100,000.00 |
| 6  | Stage Carpet Color = Beige Color<br>Note: As per sample   | 36'x24'            | 1    | Rs 10,000.00      | Rs 10,000.00    | Rs 15,000.00             | Rs 15,000.00  |
| 7  | Two-Seater Sofas<br>(70 for Faculty, Guests & VVIP in Main Pandal)  | 70                 | 1    | Rs 2,000.00       | Rs 140,000.00   | Rs 3,500.00              | Rs 245,000.00 |
| 8  | Rope stand/Divider to separate the Students and Guest Seating area.   | As per requirement |      | Rs 10,000.00      | Rs 10,000.00    | Rs 15,000.00             | Rs 15,000.00  |
| 9  | Four Kiosks with Shed, need to be installed at Gate No. 04 for Souvenir Distribution and Student Entry with Ten 2.5x4 Tables and Ten Chairs.<br>Six Kiosks need to be installed at Adamjee Parking Area for Guests Scanning QR code with six 2.5x4 Tables and six Chairs.<br>Total = 52 Table (2.5x4)   | 1                  | 1    | Rs 80,000.00      | Rs 80,000.00    | Rs 25,000.00             | Rs 25,000.00  |

  
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| <b>Chairs Low Back (foamy back &amp; seat)</b> |  |          |      |                   |                 |                          |                 |
| 10   | (a) Black Cover - Low Back foamy Chair – Guests and Media.   | 2,300    | 1    | Rs 70.00          | Rs 161,000.00   | Rs 250.00                | Rs 575,000.00   |
|  | (b) Black Cover - Low Back foamy Chair – Students  | 1,000    | 1    | Rs 70.00          | Rs 70,000.00    | Rs 250.00                | Rs 250,000.00   |
| 11   | Pedestal Metallic Circulation Fans (Good Quality & Soundless)  | 130      | 1    | Rs 500.00         | Rs 65,000.00    | Rs 1,000.00              | Rs 130,000.00   |
| 12   | Center Tables with cover / Glass Top   | 40       | 1    | Rs 500.00         | Rs 20,000.00    | Rs 850.00                | Rs 34,000.00    |
| 13   | 1. Spotless (Maroon Color) Carpeting in main venue - Cricket Ground. (Opposite to Stage till First line of Guest).<br>2. Total Carpeting: 11,000 sq.ft (approx.).<br>3. Cover the pitch properly with Carpet.<br>4. Spotless (Maroon Color) Carpeting for Group Photograph area. (as per picture)<br>Note: Carpet as per sample  | 1        | 1    | Rs 90,000.00      | Rs 90,000.00    | Rs 30,000.00             | Rs 30,000.00    |
| <b>Sub Total (A)</b>                           |  |          |      |                   | Rs 2,471,000.00 |                          | Rs 3,179,000.00 |
| <b>(B) Lighting &amp; Luminaries:</b>          |  |          |      |                   |                 |                          |                 |
| 14   | Installation of Trussing with Tungsten Perkin Lights on Stage (Trussing should be in good condition) Height and Width as per Stage Size: 36'x24'<br>Note: Demo of light required before one day of event on 1st of December 2023.  | 1 Job    | 1    | Rs 250,000.00     | Rs 250,000.00   | Rs 75,000.00             | Rs 75,000.00    |
| 15   | Lighting INCLUDING WIRING in Convocation marquee (Cricket Ground) Adequate to Marquee size.<br>Note: Use LED warm light.   | 1 Job    | 1    | Rs 110,000.00     | Rs 110,000.00   | Rs 150,000.00            | Rs 150,000.00   |
| 16   | Lighting at Pavilion side of Cricket Ground. WIRING INCLUDED IN SCOPE/or any other location decided by Admin for Group Photo session. During the last convocation the lighting of above-mentioned area was subpar. Therefore, special attention needs to be given on the area to ensure good quality pictures.<br>Spotless Maroon Carpet is required for the Group Photographs area. | 1 Job    | 1    | Rs 40,000.00      | Rs 40,000.00    | Rs 150,000.00            | Rs 150,000.00   |
| 17   | Lighting INCLUDING WIRING in Parking Area, Opposite IBA Main Gate, Gate 2, 3, and Gate 1, on way of Gate 3A to Convocation also gate # 1 to 4 outside IBA (road facing).   | 1 Job    | 1    | Rs 100,000.00     | Rs 100,000.00   | Rs 80,000.00             | Rs 80,000.00    |
| 18   | Spot lighting for Tabba Academic Block, Student's Center, Mian Abdullah Library, G&T Auditorium, Adamjee Academic Block and Fauji Foundation Buildings.  | 1 Job    | 1    | Rs 80,000.00      | Rs 80,000.00    | Rs 60,000.00             | Rs 60,000.00    |
| 19   | SMD Wall with Trussing<br>Qty: 04<br>Size: 12'x14'<br>Specification: P3 (Indoor)<br>Vendor should provide demo one day before<br>All the SMD installed on 1st of December 2023 at 4 pm.  | 4        | 1    | Rs 100,000.00     | Rs 400,000.00   | Rs 55,000.00             | Rs 220,000.00   |
| <b>Sub Total (B)</b>                           |  |          |      |                   | Rs 980,000.00   |                          | Rs 735,000.00   |
| <b>Sub Total (A) + (B)</b>                     |  |          |      |                   | Rs 3,451,000.00 |                          | Rs 3,914,000.00 |
| <b>13% SST</b>                                 |  |          |      |                   | Rs 448,630.00   |                          | Rs 508,820.00   |
| <b>Grand Total Amount</b>                      |  |          |      |                   | Rs 3,899,630.00 |                          | Rs 4,422,820.00 |

  
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