Comparative Statement
DECORATION SERVICES FOR CONVOCATION-2026
Tender # ES/03/26-27

S. #	Specification	Qty	Days	Estimate		M/s. TFS		M/s. Skylink Group		M/s. Badar Expo Solutions		M/s. Manzoor Sons		M/s. Global Catering	
				Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount
A	**Complete Venue Setup including: TOTAL GUEST=4000**													Rejected, did not attend mandatory Site visit	
	(a) Frill Marquee (Spotless) with wall panels (as per theme) to cover entire Convocation Pandal (Cricket Ground) Size: 64,800 sq.ft (approx.) 240x270. - Ropes of the marquee must stay in the Cricket ground. Installation of wooden pole with rope at every 7 feet, each wooden pole knot with two iron keel and two ropes. - All inner sides of Marquee cover with paneling (color). - All outer sides cover by Qanat (white). - Four Entrance and one exit. - Medalist Poster (Panaflex) Paste at panel Qty-20 - One Wooden Entry Gate with IBA and Convocation 2026 Branding (Picture attached) Note: For rehearsal need to install marquee by Thursday 3rd Dec 2026 at 12:00 noon. (for rehearsal, we need stage without carpet, chairs of left, right side and front approx. 1200, main entrance, sufficient light with power) Convocation on Saturday 5th Dec 2026. Vendor should handover complete setup on 4th December 2026 at 3 pm.	1	3.00		-	2,225,558.00	2,225,558.00		1,260,000.00	450,000.00	1,350,000.00		1,900,000.00		
1	(b) Air Condition System (noise level 60 dB). Complete in all respect to provide cooling for temperature control in the Marquee of Convocation 64,800 sq.ft covered area (Cricket Ground): i. 448 tons i.e. (4 ton x 112 Floor Standing Units) with Generator 150 KVA (Diesel Provided by IBA, Karachi). (Noise level 60 dB). The generator should be soundproof ensuring that it doesn't cause disturbance (noise level 60 dB) ii. Vehicle mounted soundproof CHILLERS – High Blow Units 200 tons / i.e. (25 ton x 08 high blow units) with Generators (Diesel provided by IBA, Karachi). Covering the vehicle mounted chiller at the entrance with wall panel(qanat) Note: Chillers temperature should be adjustable. iii. Generator 150 KVA for Lights and Fans. (Diesel Provided by IBA, Karachi). Covering the vehicle mounted DG set at the entrance with wall panel(qanat) Note: For Diesel fill-up, vehicle mounted generated should reach at IBA before 8 pm a day before. Chiller demo required at 09:00 am on the day of Convocation.	1	1.00		-	2,304,324.00	2,304,324.00		2,350,000.00	2,300,000.00	2,300,000.00		2,650,000.00		
2	Presidential Chairs for Stage	4	1.00		-	17,457.00	17,457.00		10,000.00	5,000.00	20,000.00		36,000.00		
3	VVIP Chairs for Group Photographs	4	1.00		-	17,457.00	17,457.00		10,000.00	3,500.00	14,000.00		36,000.00		
4	(Rate Only) 1. Head Table Setup to seat 4 persons on stage (installed and write Convocation 2026 to show the audience) and top in good quality (with flower array / decoration and with table cover and skirting) with Aluminum Stairs (Three Sides with same size of 6ft wide), aluminum Stairs with railing and fix carpet on stairs as per Sample picture (No iron stand required). Permanent Aluminum Ramp (Two Sides same size of 4ft wide) with railing and carpeted. Railing picture is attached for sample. No wobbling in stage and Ramp. 2. Signage of convocation 2026 for Head Table as sample of picture.	1	1.00		-	145,475.00	145,475.00		85,000.00	75,000.00	75,000.00		60,000.00		

Muhammad Anwar	Chairperson PC-B	Chief Librarian	
Mansoor Ali	Member PC-B	Manager IT	
Muhammad Haseeb Khan	External Member PC-B	Procurement Officer, DOW University	
Muhammad Naveed Akhtar	External Member PC-B	Chief Accounts Officer, KIBGE UoK	20/10/2026
Shahab Uddin Khan	Member PC-B	Assistant Registrar	
Muhammad Hanif	Member PC-B	Assistant Manager Procurement	
Mirza Mudassir Baig	Member PC-B	Assistant Manager Finance	

1/4

Comparative Statement
DECORATION SERVICES FOR CONVOCATION-2026
Tender # ES/03/26-27

S. #	Specification	Qty	Days	Estimate		M/s. TFS		M/s. Skylink Group		M/s. Badar Expo Solutions		M/s. Manzoor Sons		M/s. Global Catering	
				Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount
5-A	Aluminum Stage with three side stairs and two side ramps. Stage Size: 40'x30' (As per sample picture) (Height 2ft-6inch) Note: Stairs and Ramp on both sides. Only stairs in the enter as well. Stairs – 3 (Left, Right and Centre) Ramp – 2 (Left and Right)	1	2.00		-	418,968.00	418,968.00		315,000.00	500,000.00	500,000.00		945,000.00		
5-B	Stage Carpet Color = Beige Color Note: As per sample	40'X30'	1.00		-	40,733.00	40,733.00		200,000.00	42,000.00	42,000.00		54,000.00		
6	Required to connect Cricket ground and Football ground with wooden ramp/base with carpet.	As per Site Visit	1.00		-	43,643.00	43,643.00		170,000.00	35,000.00	35,000.00		20,000.00		
7	Two-Seater Sofas (70 for Faculty, Guests and VVIP in Main Pandal)	70	1.00		-	293,278.00	293,278.00		130,000.00	3,000.00	210,000.00		400,000.00		
8	Rope stand/Divider to separate the Students and Guest Seating area and both side and front of stage.	As per Requirement					69,828.00		110,000.00	40,000.00	40,000.00		70,000.00		
9	Four Kiosks with Shed, need to be installed at Gate No. 04 for Souvenir Distribution and Student Entry with Ten 2.5x4 Tables and Twenty Chairs. Six Kiosks need to be installed at Adamjee Parking Area for Guests Scanning QR code with six 2.5x4 Tables and six Chairs. Reception area should be cover with carpet and need some panels at the reception area and roundabout area for beautification. Total = 52 Table (2.5x4) Need Takhat 3x6 in sufficient qty for Stage SMD Installation and for videographer. An entry gate with carpet required for pedestrian entry of guest behind Student Centre.	1	1.00		-	262,717.00	262,717.00		185,000.00	210,000.00	210,000.00		80,000.00		
10	(Rate Only) Install Trussing with Black curtain at front Jaffer Foundation Data Science Centre Building. height 20' width 50'	1	1.00		-	145,475.00	145,475.00		110,000.00	150,000.00	150,000.00		250,000.00		
11	(Rate Only) Installation of IBA Branding Media Wall made with Synthetic grass, Wood and Acrylic. Sample picture attached. Height: 14' Width: 20'	1	1.00		-	436,425.00	436,425.00		225,000.00	350,000.00	350,000.00		300,000.00		
12	(Rate Only) IBA Convocation Cutout at Tabba Building Roundabout and hanging with trees.	1	1.00		-	254,581.00	254,581.00		75,000.00	150,000.00	150,000.00		250,000.00		
13	(Rate Only) One entrance need to installed minimum two days before Convocation 2026 .i.e. 3rd December 2026 Length: 80' Width: 10' Height: 12'	1	3.00		-	436,425.00	436,425.00		200,000.00	500,000.00	1,500,000.00		200,000.00		
	Chairs Low Back (foamy back & seat)														
14	(a) Foamy Chairs (low back) in excellent condition (Mix color with Theme) as per sample approved by Admin department– For Guests and Media.	2850	1.00		-	497,525.00	497,525.00		1,565,000.00	250.00	712,500.00		350,000.00		
	(b) White/Black Cover - Low Back foamy Chair – Students	1300	1.00		-	226,941.00	226,941.00		-	275.00	357,500.00		182,000.00		
15	Pedestal Metallic Circulation Fans (Good Quality & Soundless) WIRING TO BE DONE IN PROPER MANNER SUCH THAT WIRE ARE EXPOSED ON THE FLOOR. PROPER PLUG CONNECTIONS MUST BE USED FOR SUPPLYING POWER TO FANS	150	1.00		-	130,928.00	130,928.00		135,000.00	1,000.00	150,000.00		182,000.00		

Muhammad Anwar	Chairperson PC-B	Chief Librarian	
Mansoor Ali	Member PC-B	Manager IT	
Muhammad Haseeb Khan	External Member PC-B	Procurement Officer, DOW University	
Muhammad Naveed Akhtar	External Member PC-B	Chief Accounts Officer, KIBGE UoK	20/10/2026
Shahab Uddin Khan	Member PC-B	Assistant Registrar	
Muhammad Hanif	Member PC-B	Assistant Manager Procurement	
Mirza Mudassir Baig	Member PC-B	Assistant Manager Finance	

2/4

Comparative Statement
DECORATION SERVICES FOR CONVOCATION-2026
Tender # ES/03/26-27

S. #	Specification	Qty	Days	Estimate Rate	Estimate Amount	M/s. TFS Rate	M/s. TFS Amount	M/s. Skylink Group Rate	M/s. Skylink Group Amount	M/s. Badar Expo Solutions Rate	M/s. Badar Expo Solutions Amount	M/s. Manzoor Sons Rate	M/s. Manzoor Sons Amount	M/s. Global Catering Rate	M/s. Global Catering Amount
16	Center Tables with cover / Glass Top	40	1.00		-	69,828.00	69,828.00		75,000.00	1,500.00	60,000.00		80,000.00		
17	1. Spotless (Maroon Color) Carpeting in main venue - Cricket Ground. (Opposite to Stage till First line of Guest). 2. Total Carpeting: 11,000 sq.ft (approx.). 3. Cover the pitch properly with Carpet. 4. Spotless (Maroon Color) Carpeting for Group Photograph area. (as per picture) 5. Maroon Carpet from Entrance gate between Tabba and CED, including football ground towards cricket ground (for procession route). (Underlaying are not accepted at any place) Note: Carpet as per sample	1 Job	1.00		-	407,330.00	407,330.00		750,000.00	605,000.00	605,000.00		430,000.00		
	Sub Total (A)				-		**8,444,896.00**		**7,960,000.00**		**8,831,000.00**		**8,475,000.00**		
	(B) Lighting & Luminaries:														
18	Installation of Trussing with Tungsten Perkin Lights on Stage (Trussing should be in good condition) Height and Width as per Stage Size: 40'x30' Note: Demo of light required before one day of event on 3rd of December 2026. b. Installation of Trussing with Tungsten Perkin Lights at Photo booth Area, Height and Width as per actual/site WIRING TO BE DONE IN PROPER MANNER SUCH THAT WIRES ARE NOT EXPOSED ON THE FLOOR. PROPER PLUG/CONNECTOR CONNECTIONS MUST BE USED FOR SUPPLYING POWER	1 Job	1.00		-	174,570.00	174,570.00		135,000.00	350,000.00	350,000.00		420,000.00		
19	Lighting INCLUDING WIRING in Convocation marquee (Cricket Ground) Adequate to Marquee size. Creative Lighting for pre hype, required one week before convocation, to décor the pathways with edison bulb, baby fanoos and chilli lights, start from Gate-4 to round about and to end of tabba building to cover all plants and trees including guest entrance area between Tabba and Aman CED Building. (should be installed before evening of 28-November-2026) Note: Use LED warm light in Marquee. WIRING TO BE DONE IN PROPER MANNER SUCH THAT WIRES ARE NOT EXPOSED ON THE FLOOR. PROPER PLUG/CONNECTOR CONNECTIONS MUST BE USED FOR SUPPLYING POWER	1 Job	1.00		-	407,330.00	407,330.00		295,000.00	500,000.00	500,000.00		250,000.00		
20	Lighting at Pavilion side of Cricket Ground. WIRING INCLUDED IN SCOPE/or any other location decided by Admin for Group Photo session. During the last convocation the lighting of above-mentioned area was subpar. Therefore, special attention needs to be given on the area to ensure good quality pictures. Spotless Maroon Carpet is required for the Group Photographs area. WIRING TO BE DONE IN PROPER MANNER SUCH THAT WIRES ARE NOT EXPOSED ON THE FLOOR. PROPER PLUG/CONNECTOR CONNECTIONS MUST BE USED FOR SUPPLYING POWER	1 Job	1.00		-	232,760.00	232,760.00		75,000.00	150,000.00	150,000.00		420,000.00		
21	Lighting INCLUDING WIRING in Parking Area, Opposite IBA Main Gate, Gate 2, 3, and Gate 1, on way of Gate 3A to Convocation also gate 1 to 4 outside IBA (road facing). GENSET OF ADEQUATE RATING TO BE PLACED FOR LIGHTING OF THE PAKING AREA. WIRING TO BE DONE IN PROPER MANNER SUCH THAT WIRES ARE NOT EXPOSED ON THE FLOOR. PROPER PLUG/CONNECTOR CONNECTIONS MUST BE USED FOR SUPPLYING POWER	1 Job	1.00		-	116,380.00	116,380.00		50,000.00	150,000.00	150,000.00		150,000.00		

Muhammad Anwar	Chairperson PC-B	Chief Librarian	
Mansoor Ali	Member PC-B	Manager IT	
Muhammad Haseeb Khan	External Member PC-B	Procurement Officer, DOW University	
Muhammad Naveed Akhtar	External Member PC-B	Chief Accounts Officer, KIBGE UoK	20/10/2026
Shahab Uddin Khan	Member PC-B	Assistant Registrar	
Muhammad Hanif	Member PC-B	Assistant Manager Procurement	
Mirza Mudassir Baig	Member PC-B	Assistant Manager Finance	

3/4

Comparative Statement
DECORATION SERVICES FOR CONVOCATION-2026
Tender # ES/03/26-27

				Estimate		M/s. TFS		M/s. Skylink Group		M/s. Badar Expo Solutions		M/s. Manzoor Sons		M/s. Global Catering	
S. #	Specification	Qty	Days	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount
22	Spot lighting for Tabba Academic Block, Students Center, Mian Abdullah Library, G&T Auditorium, Adamjee Academic Block and Fauji Foundation Buildings.	1 Job	1.00		-	58,190.00	58,190.00		75,000.00	150,000.00	150,000.00		120,000.00		
23	(Rate Only) SMD Wall with Trussing Qty: 06 Size: 12' x 14' Qty: 4 (With Trussing) Size: 12' x 20' Qty: 02 (Without Trussing) Specification: P2 (Indoor) Vendor should provide demo one day before All the SMD installed on 4th of December 2026 at 2 pm.	6	1.00		-	558,624.00	558,624.00		950,000.00	85,000.00	85,000.00		700,000.00		
24	(Rate Only) 1. Supply of 55-inch Commercial Grade Digital Standee on a rental basis, complete with built-in media player, power cables, and all necessary accessories. 2. Delivery, transportation, installation, configuration, testing, and commissioning of the digital standee(s) at designated locations. 3. Provision of on-site technical support throughout the event, including troubleshooting and operational assistance. 4. Replacement of any faulty digital standee within 2 hours of fault reporting during the rental period. 5. Dismantling, de-installation, transportation, and removal of all equipment upon completion of the event. 6. Installation of all digital standees should be completed before 5:00 PM on Friday, 4	10	1.00		-	232,760.00	232,760.00		825,000.00	25,000.00	250,000.00		500,000.00		
	Sub Total (B)				-		1,780,614.00		2,405,000.00		1,635,000.00		2,560,000.00		
	Sub Total (A) + (B)		**PKR**		-		10,225,510.00		10,365,000.00		10,466,000.00		11,035,000.00		
	15% SST		**PKR**				1,533,826.50		1,554,750.00		1,569,900.00		1,655,250.00		
	Grand Total Amount		**PKR**		12,000,000.00		11,759,336.50		11,919,750.00		12,035,900.00		12,690,250.00		

Muhammad Anwar	Chairperson PC-B	Chief Librarian	
Mansoor Ali	Member PC-B	Manager IT	
Muhammad Haseeb Khan	External Member PC-B	Procurement Officer, DOW University	
Muhammad Naveed Akhtar	External Member PC-B	Chief Accounts Officer, KIBGE UoK	20/10/2026
Shahab Uddin Khan	Member PC-B	Assistant Registrar	
Muhammad Hanif	Member PC-B	Assistant Manager Procurement	
Mirza Mudassir Baig	Member PC-B	Assistant Manager Finance	

4/4