



Institute of  
Business Administration  
Karachi

Leadership and Ideas for Tomorrow

**BIDDERS QUALIFICATION REPORT**

NIT No: FUR/02/25-26  
Description of Work: Interior Finishing & Furniture Works  
Cafeteria at IBA Main Campus

Method & Procedure of procurement: Open Competitive Bidding  
Single Stage One Envelope

Sr. #	Eligibility Criteria	M/s. H.U. Engineering Services	M/s. Eastern Trading	M/s. International
1	Minimum 5 projects of relevant experience (Furniture works) during the last three years.	YES	YES	YES
2	Recently completed projects involving made to order furniture works. Min. amount Rs. 3.0 million or above. (Attach work orders and/or completion certificates issued by the Client/Consultant).	YES	YES	YES
3	Last 3 years' financial statements minimum 6.0 million (per year) average turnover in terms of financial statement or bank statement.	YES	YES	YES
4	"Sales tax registration certificate both FBR and / or SRB" and NTN.	YES	YES	YES
5	Undertaking no dissatisfactory performance by any institution / organization during last three years	YES	YES	YES

**Recommendations:**

- 1 Participated firm is declared as substantially qualified bidders by the Tender opening committee as meet with minimum qualification / eligibility criteria.
- 2 The most advantageous bid is M/s. H.U. Engineering Services at Rs. 2,494,357/- (inclusive of all taxes)
- 3 Recommended to award the Work Order to M/s. H.U. Engineering Services at Rs. 4,154,651/- (inclusive of all taxes)

Muhammad Anwar  
Chairperson PC-A  
Chief Librarian, IBA Karachi

Syed Akbar Hussain Kazmi  
Member PC-A  
Manager Finance, IBA Karachi

Muhammad Haris Qureshi  
External Member PC-A  
Procurement Specialist, HEJ

Sadia Jabeen Asim  
External Member PC-A  
Senior Engineer (Civil), HEJ

Muhammad Rameez  
Member PC-A  
Sr. Manager Projects, IBA Khi.