Comparative Statement
Event Management Service for Career Fair
Tender # ES/02/26-27

S. #	Specification	Tentative Qty	Estimate		M/s. Borgata (Pvt) Ltd.		M/s. Badar Expo Solutions		M/s. Skylink Distribution (Pvt) Ltd		M/s. Wingsmen		M/s. Global Catering	
			Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount
1	Career Fair theme, Concept and Route map (by 25th November 2026 – in collaboration with IBA MARCOM	1 Job			700,000.00	700,000.00	150,000.00	150,000.00	Non-responsive; did not meet the mandatory eligibility criteria		Non-responsive; did not meet the mandatory eligibility criteria		Rejected, did not attend the mandatory site visit	
Setup														
2	Marquee Size: 290' x 150' Trussing & Criss cross marquee (undamaged and clean; without gaps, weather proofing)	2 Days			1,141,176.00	1,141,176.00	290,000.00	580,000.00						
3	Marquee Size: 180' x 150' Trussing & Criss cross marquee(undamaged and clean; without gaps, weather proofing)	2 Days			894,118.00	894,118.00	260,000.00	520,000.00						
4	Marquee Size: 100' x 100' Trussing & Criss cross marquee (undamaged and clean; without gaps, weather proofing, Air-conditioning system fully covered) - Food Area	2 Days			588,235.00	588,235.00	950,000.00	1,900,000.00						
	•One Entrance and two exit (1 should be emergency exit) •Vendor should handover complete setup at least 24 hours before the event. •Vehicle mounted soundproof CHILLERS temperature should be adjustable. (For food area) •Hide or properly secure wiring to prevent tripping hazards or accidental damage. Use clips or cable ties along the structure. •Vendor must be responsible of providing clean and tidied area for the event. •Height approximately - 16 ft (min) Note: Marquee and octanorm setup as per the approved layout to be installed 36 hours before the event for Booth setup													
5	Stall octanorm 2mx3mx2.4 m with 2 spots lights (2 visitor chairs With one round table)(Mentorship)	14			133,412.00	133,412.00	5,500.00	77,000.00						
6	Tier 3: Stall octanorm 2mx3mx2.4m with 2 spot lights(1 visitor chairs with one table)	75			714,706.00	714,706.00	5,500.00	412,500.00						
7	Tier 2: Stall octanorm 3mx3mx2.4 m with 3 spots lights (2 visitor chairs With one table)	84			800,471.00	800,471.00	7,000.00	588,000.00						
8	Tier 1: Stall octanorm 3mx3mx2.4 m with 3 spots lights (3 visitors chairs with two tables) two sides open)	42			400,235.00	400,235.00	7,000.00	294,000.00						
	> For each octanorm, wiring must be concealed and shock proof incase of rain. > Extension provided to connect laptop/fan or other electronic devices. > identified booths may have SMDs, connections and load to be provided accordingly. Company names to be marked on each of the octanorm (provided closer to the event) Each octanorm will have available socket for LED, Laptop, Fan and other items.													
9	Visitor Chairs (to be approved by the IBA-Team for Octanorm and visitors)	650			126,176.00	126,176.00	250.00	162,500.00						
10	Sofa (two + three seater - with total capacity equal to 40) - Executive Lounge > Comfortable and clean as matched with the theme > Visitor Chairs: For guests or clients, choose comfortable, padded chairs with back support. opt for compact designs that do not take up much space = 520 The Lounge Sofas to be marked in the opening Ceremony and then shifted to lounge area >Color should match with the theme / carpeted floor	40			260,000.00	260,000.00	3,000.00	120,000.00						
11	Strictly Clean Carpet for stalls (Black / Dark Blue - may change as per the theme)	225			688,235.00	688,235.00	8,500.00	1,912,500.00						

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			Estimate		M/s. Borgata (Pvt) Ltd.		M/s. Badar Expo Solutions		M/s. Skylink Distribution (Pvt) Ltd		M/s. Wingsmen		M/s. Global Catering	
S. #	Specification	Tentative Qty	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount
12	Carpeting Food Area	1 Job			411,765.00	411,765.00	400,000.00	400,000.00						
13	Carpet 80x50 Executive Lounge > Black / Dark Blue work well in both bright and neutral lighting conditions, adding a touch of vibrancy without clashing. > Color may be adapted to the theme selected for the event > Consider non-slip backing to prevent accidental slips and maintain a safer environment. > Ensure the carpets are clean and there is a sign of tearing.	1			235,294.00	235,294.00	100,000.00	100,000.00						
14	Entrance Arch solid wooden with vinyl (14x12 ft) > This would be self standing and according to the theme of the event. > Must be printed and no copy pasting of the panaflex which give a patchy look	1			329,412.00	329,412.00	250,000.00	250,000.00						
15	Entrance SMD (20x10 ft) > This would be self standing and according to the theme of the event. > Must be printed and no copy pasting of the panaflex which give a patchy look > Consider using uninterruptible power supply (UPS) units for critical electronics like SMD screens to prevent disruptions in case of power fluctuations. > Weather Protection: For outdoor ramps, consider adding side guards or a canopy to protect from rain	5			441,176.00	441,176.00	100,000.00	500,000.00						
16	Close Boundary wall layout with emergency Exit (matched with theme) Paneling to be decided with vendor (area to be covered - 290x150 and 180x150) Covering the whole event space Appropriate height with respect to the layout	1			117,647.00	117,647.00	1,400,000.00	1,400,000.00						
17	Branding and Paneling (10x10) (12x4)(14x12) (two each) > This would work as a pathway between stalls or to be used at the boundary for the thematic display. > Must be printed and no copy pasting of the panaflex which give a patchy look Can be used for signage and zone displays Covering Gate 1, Gate 4, Roundabout and Aman-Tabba Entrance path Covering of the construction zone (tennis court)	6			157,647.00	157,647.00	65,000.00	390,000.00						
18	Media Wall + Event Layout + Space branding (20ft x 8ft)(10ft x 8ft) > Position the media wall near the entrance or the front-facing side of the stall. > This placement grabs attention immediately as visitors approach, ensuring maximum visibility. > Ensure the media wall is at a comfortable viewing height—typically with the center of the screen or graphic panel at eye level (about 5 to 6 feet from the ground). > Place the media wall in a location where it will not obstruct entryways or crowded high-traffic areas. > Vendor must be able to cater to immediate changes due to influx of partners or sponsors	6			374,118.00	374,118.00	100,000.00	600,000.00						
19	Generators for octanorms with fuel (should be soundproof) 100kVA	2			152,941.00	152,941.00	100,000.00	200,000.00						
20	Generators for ambiance & sound system with fuel (should be soundproof) 100kVA	1			76,471.00	76,471.00	100,000.00	100,000.00						

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			Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	Amount
21	Fans > avoid targeted airflow and can be moved around easily, ideal for circulating air in medium-sized stalls. > Match the fan color and style with the overall stall decor. For example, sleek, white, or black fans > Choose fans with low-noise operation, especially for indoor setups where conversations or presentations will occur.	250			294,118.00	294,118.00	2,000.00	500,000.00						
22	Walkie Talkie	10			23,529.00	23,529.00	2,500.00	25,000.00						
23	CCTV Camera and Surveillance The Event Pandall to be covered completely Vendor should have its own survellance area, camera connectors and internet for smooth monitoring CCTV cameras to be installed and workable 24 hours before the event	1			441,176.00	441,176.00	100,000.00	100,000.00						
24	Power Sockets As per stalls (Each extension should have at least 4 power sockets), separate for SMD, 4 for Platinum Sponsor > Place power sockets and extensions in easy-to-access areas within the stalls. > Ensure that the power load on each extension does not exceed its rated capacity. > Keep a few extra extension cords and power sockets on standby in case of last-minute changes or additional requirements. where possible the sockets and wire must be concealed and insulated to curb the weather conditions.	250			241,176.00	241,176.00	1,500.00	375,000.00						
25	LEDs including stand with HDMI Cables > with USB mounted for smooth display of company presentation > available sound audio compatible with most of the video formats	215			1,644,118.00	1,644,118.00	12,000.00	2,580,000.00						
26	Sign Boards (to mark specific zones/areas within the event space) > must be self-standing > approximately 3x6 > display notices / announcements / directions > must account for rain hence must be covered or protected.	10			56,471.00	56,471.00	1,000.00	10,000.00						
27	Banner with framing 3x4 The banner with frame to be posted before the event date (1 day before) from Maskan Gate to Event hall at multiple spaces	20			112,941.00	112,941.00	1,000.00	20,000.00						
28	Ramp for Accessibility > The minimum width of the ramp should be at least 36 inches (3 feet) to allow a standard wheelchair to pass comfortably. > one for entrance and one for exit paths and one for spaces where required within the event area	3			77,647.00	77,647.00	7,500.00	22,500.00						
29	Sound System (SP 4) with power cables Mic and Rostrum	4 Pair			94,118.00	94,118.00	125,000.00	125,000.00						
30	One mic / mega phone (to be used without electricity) incase of emergency	1			5,882.00	5,882.00	2,000.00	2,000.00						

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31	Digital Standees/Screen > this would be used for attendee interaction, must be fully functional in day light. > must be covered in case of rain > usb for display	4			101,176.00	101,176.00	18,000.00	72,000.00						
32	Valet Service > at least 10 support staff to manage number of cars > event would be from 9 AM till 5 PM	20			58,824.00	58,824.00	3,000.00	60,000.00						
33	Balloon Decoration > this to be across the event hall and at the entrance	1			52,941.00	52,941.00	150,000.00	150,000.00						
34	Flower Decoration (gate + Table)	2+25			63,529.00	63,529.00	150,000.00	150,000.00						
35	Project Display Set up for 18-20 student project display 20 tables and chairs Multimedia display/SMD				141,176.00	141,176.00	10,000.00	100,000.00						
36.Food and Dining Area Setup														
	Circular dining space to accommodate 300 people at time	1			847,353.00	847,353.00	135,000.00	135,000.00						
	Cooking area with tables and electricity	1					20,000.00	20,000.00						
	Tables for serving	1					20,000.00	20,000.00						
	AC Van / Chillers	2					200,000.00	400,000.00						
	Round-Table, with 10 Acrylic Chair Seating (700 Capacity) for Food area	70					4,500.00	315,000.00						
Total						**12,999,410.00**		**15,838,000.00**						
15% SST (if applicable)						1,949,911.50		2,375,700.00						
Grand Total Amount			**15,000,000.00**			**14,949,321.50**		**18,213,700.00**						
Quoted Amount						14,949,324.00								

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