



**Institute of  
Business Administration  
Karachi**

Leadership and Ideas for Tomorrow

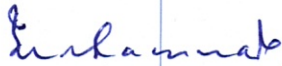
### BIDDERS QUALIFICATION REPORT

NIT No: ME/07/24-25  
Description of Tender: Provide and Supply Air Conditioners  
Method & Procedure of procurement: Open Competitive Bidding  
Single Stage One Envelope

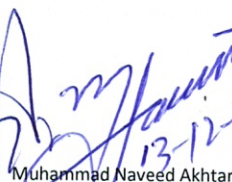
| Sr. # | Eligibility Criteria  | M/s. Bismillah Electronics | M/s. Add-Wise Supplies & Services | M/s. Amercian Electronics (SMC-PVT) Limited | M/s. The Expert |
|-------|---|----------------------------|-----------------------------------|---|-----------------|
| 1     | Relevant experience of at least the last three (03) years.  | Yes                        | Yes                               | Yes   | Yes             |
| 2     | Last 3 years' turnover with a minimum of 30 million (per year) on average as Annual Return and Audited Financial Statement. | Yes                        | Yes                               | Yes   | Yes             |
| 3     | NTN and STRN certificates with Active Taxpayer Status at the time of submission of the bid                                  | Yes                        | Yes                               | Yes   | Yes             |
| 4     | Sales tax last month's return copy  | Yes                        | Yes                               | Yes   | Yes             |
| 5     | Manufacturer / Authorized Distributor / Dealer / Reseller   | Yes                        | Yes                               | Yes   | Yes             |
| 6     | Manufacturer's / Brand's Repair & Maintenance Facility in Karachi   | Yes                        | Yes                               | Yes   | Yes             |

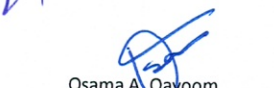
#### Recommendations:


- 1 All four (4) participating firms are declared as substantially qualified bidders by the Tender opening committee as meeting with minimum qualification/eligibility criteria.
- 2 The most advantageous bid is of M/s. Bismillah Electronics amounting to Rs. 18,612,190/- (including all taxes).
- 3 Recommended awarding the Purchase Order to M/s. Bismillah Electronics amounting to Rs. 18,612,190/- (including all taxes).

  
Muhammad Anwar  
Chairperson  
Chief Librarian, IBA Karachi

  
Mansoor Ali  
Member  
Manager IT, IBA Karachi

  
Muhammad Naveed Akhtar  
External Member  
Chief Accounts Officer,  
KIBGE, University of Karachi

  
Osama A. Qayoom  
External Member  
Head of Biomedical Engineering  
Department, Dow University

  
Shahab Uddin Khan  
Member  
Senior Manager Administration,  
IBA Karachi

  
Muhammad Hanif  
Member  
Senior Exec. Procurement,  
IBA Karachi

  
Mirza Mudassar Baig  
Member  
Assistant. Manager Finance,  
IBA Karachi