

Financial Proposal

For

M/S IBA

IBA Networking

Presented by:

M.M Corporation

A-13, Al-Hilal Society, Opp. Askari Park, K.D.A Scheme No. 7, Karachi-Pakistan

Tel: 021-34923200, 021-34923202 Fax: 021- 34923203

Dated: 09/02/2016

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Company Profile:

MMC is a dynamic and progressive company with a clear objective - to provide our clients with innovative and cost-effective business solutions through the efficient deployment and integration of information technology.

MMC provides solid information systems and professionals, who design, develop, enhance, customize, implement, maintain and support various aspects of Information Technology. To achieve competitive advantage for leveraging new opportunities, we have partnered with global businesses to help us innovate, perform better and keep our customers ahead always.

MMC provides professional I.T. Consulting Services and Solution with a group of experienced I.T. professionals who are dedicated to providing exceptional services to solve the most complex and critical business problems.

Core Expertise:

- CCTV Security Camera / Walk through gate / Metal Detectors / scanners
- Hydraulic Road Barriers / Under Vehicle Surveillance System
- Fire Alarm / Smoke Detector
- Access Control System
- RFID Solution
- ERP Solutions
- Data Center Solutions
- Structure cabling
- Mobile Applications
- Visitor Management System
- Call Center Solutions
- Video Conferencing
- Computers, printers, laptops.

The following highlights some of our key qualifications and relevant experience that will ensure the success of this project:

Services Experience – We have an extensive experience of successfully leading teams of technical advisors in working effectively with media and creative industry to develop IT strategies and project management offices, including the introduction of new procedures, selection and information technology to support and institutionalize change.

Successful Strategy – In similar projects, we have sound knowledge to enhance existing companies system, and on-going project management and introduced new and improved business and IT strategies.

Business Approach – We are truly a local one. We have worked in different local country settings and understand importance of tailoring best practices to the specific country economic, social and

ATT:

Mr. Syed Ali Ahmad Naqvi,
M/S IBA,
Karachi.
Contact # 111-422-422 Ext 2112

Quotation

Date: 09/02/2016
Our Ref: XXX
Your Ref: SIBA/MC/ RFQ
/60/2015-16
Subject: IBA Networking

| S. NO. | ITEM | Model | QTY | Unit | Rate | Total |
|-------------|---|-------|-----|-------|--------|-----------|
| 1 | Vivanco Cable Cat 6, 23 AWG | | 462 | feet. | 14.17 | 6,546.54 |
| 2 | I/Os Tool less FP Back Box (Optional) | | 2 | Nos. | 591.50 | 1,183.00 |
| 3 | Cable and PVC Pipe Laying for points In fall selling As per customer instruction | | 462 | feet | 12.00 | 5,544.00 |
| 4 | ¾" PVC Pipe (Prince/Nawab) | | 230 | feet | 10.00 | 2,300.00 |
| 5 | Channel Duct (Dura) 16x25 | | 20 | Nos. | 35.00 | 700.00 |
| 6 | Charge on running ft basis (Only labor) for duct | | 1 | feet | 12.00 | 12.00 |
| Total | | | | | | 16,285.54 |
| GST 17% | | | | | | 2,768.54 |
| Grand Total | | | | | | 19,054.08 |

TERMS & CONDITIONS

PRICES : Above prices are inclusive of all taxes.

DELIVERY : Ex-Stock.

VALIDITY : 15 Days from the date of submission of quotations.

Years of Incorporation : 1998

NOTE: The payment should be made through cross cheque in favor of "MM Corporation". We assure you of favor all -time best services.

Best Regards,

Muhammad Tarique Memon.

MM Corporation

Manager Project

Email: mtarique@mmc.biz.pk

Mobile No: +923132244440; +923243772401

Ref: NK/09-02-16

Attn: Director ICT
IBA.
University Campus
Karachi.



Dear Sir,

This is with reference to your inquiry regarding the quotation for IBA new network points. We are pleased to quote according to your requirement.

Proposal for IBA new Network pints

| S.No | Description | Qty | Unit Prices | Prices | Total Cost With Tax |
|------|--|-------|-------------|------------|---------------------|
| 01 | 3M cat 6 cable | 462ft | 13.50/ft | 6,267.00 | 7,297.00 |
| 02 | ¾" PVC Pipe | 230ft | 13/ft | 2,990.00 | 3,498.00 |
| 03 | Cable and PVC Pipe Laying for points In fall selling As per customer instruction | 462ft | 11/ft | 5,082.00 | 5,946.00 |
| 04 | Channel Duct 16x25 | 20ft | 26/ft | 520.00 | 608.00 |
| 05 | If required 3M I/O PP Back Box | 02 | 650.00 | 1,300.00 | 1,521.00 |
| | Charge on running ft basis | | | Total Cost | 18,870.00 |

Time Required:

Five working days required perform all related work.

Terms & Condition:

Customer will be informed us at least 2 days before start the all mention work.

Thanking You.
Sincerely,



Noman Khan
0321-2411726

Government Duties: Prices are subject to change in case of Pak Rupee variation against US\$ is more than 3% Prior/after the award of contract. Furthermore the Govt. Duties and import structured remain unchanged.

WH-18 6th Floor, Techno City Mall, Hasrat Mohani Road, Karachi.
Ph: 32270902-3 Fax: 37012978 E-mail: info@nkc.com.pk



ARSZAR ENGINEERING SYNDICATE

ENGINEERS, CONTRACTORS & ENGINEERING CONSULTANT

G-30, Gulshan-e-Iqbal, Karachi, Pakistan. P.O. Box 10-A, Gulshan-e-Iqbal, Karachi.
Tel: 8538016, 0333-2265625, 0333-2755151 E-mail: arszar@yahoo.com

Ref: IBA/FEC/9216

February 9, 2016

| | | |
|------------------------------|------|------------------|
| PURCHASE EXECUTIVE IBA | Date | February 9, 2016 |
| ARSZAR Engineering Syndicate | | |
| Networking | | |

| S.No. | Description of Material/Services | Unit | Quantity | Rate Per UNIT | Amount PKR |
|-------|--|------|----------|---------------|------------|
| 01 | 3M cat 6 cable | ft | 462 | 18.76 | 8,664.81 |
| 02 | ¾" PVC Pipe | ft | 230 | 9.08 | 2,087.25 |
| 03 | Cable and PVC Pipe Laying for points In fall selling As per customer instruction | ft | 462 | 73.81 | 34,100.22 |
| 04 | Channel Duct 16x25 | ft | 20 | 7.38 | 147.62 |
| 05 | If required 3M I/O PP Back Box | No | 2 | 31.46 | 62.92 |
| 06 | | | | | |
| 07 | | | | | |
| 08 | | | | | |
| 09 | | | | | |
| 10 | | | | | |
| 11 | | | | | |
| Total | | | | | 45,062.82 |

GST/SST NOT INCLUDED

Asghar Ali

F-305 Soima Pridle main Rashid Mithas Road Block 10-A Gulshan-e-Iqbal Karachi
cell # 0333 22 65625 Tel # 021-35248567