



**Institute of
Business Administration
Karachi**

Leadership and Ideas for Tomorrow

Ref: IT/110/2016-17

M/s ARC Point

Arcpoint Technologies

Head Office: Suite No 809, 8th floor Business and Finance Center,

I.I chundrigar Road Karachi.

Direct: 9221 32462943,

PABX: 9221 32462941- 42, 32463767-68

Attn: Mr. Sadiq Sayani

Sub:

INSTITUTE OF BUSINESS ADMINISTRATION – KARACHI

(Procurement of Branded Computers (HP), KARACHI

"LETTER OF AWARD"

Dear Mr. Sadiq Sayani,

This is in reference to your bid submitted on Nov 01, 2016 for the subject work. The Management is pleased to inform you that your bid has been approved for award of subject work to your firm at price of **Rs.2,823,541/- (C&F)** for **30 HP Branded Computers (Specs attached)**. HP Elite Desk Model 800 G2 DM 65W with LED & associated accessories.

This letter of award is based on the following documents and following terms and conditions, which form its part thereof and are the governing documents of the contract:

- Tender Documents
- Priced Bill of Quantity
- Tender Drawings.(If apply)
- Your bid letter submitted on November 01, 2016

All other Technical and contractual matters are as per Tender Documents and Drawings.

You are advised to please return the duplicate copy of this Letter of Award duly signed as an acknowledgment of its receipt as well as your unqualified acceptance of the same.

Thanking you.

Yours sincerely

Director IT



Received and Accepted on behalf of M/s.

FINANCIAL PROPOSAL FOR THE PROCUREMENT OF BRANDED DESKTOP

ATTN: Manager Procurement ICT
 COMPANY: Institute of Business Administration,
 ADDRESS: IBA Main Campus, University Road, Karachi
 TEL: Phone : 111-422-422 Ext 2107
 FAX: Fax : 021-9215528

DATE: 1st Nov 2016
 QT REF: APT-0885-01112016-ARC-KRH
 Tender # IT/110/2016-17

Dear Sir/ Madam,

Reference to your query, please find attached our quotation for the same. We hope that you will find the prices very competitive. Looking forward to hear from you soon.
 If you have any query, feel free to contact us.

S.No.	ITEM	DESCRIPTION	QTY	Unit Price W/O GST	17% GST Amount	Total unit Price	Total Amount
1.0	Model	HP EliteDesk MODEL: 800 G2 DM 65W	30	80,673.90		80,673.90	2,420,217.14
	Processor	Intel Core i7-6700 3.4G 8M 2133 4C CPU					
	RAM	16GB DDR4-2133 SODIMM (1x16GB) RAM					
	HDD	1TB 7200 RPM SATA 6G 2.5 HDD					
	ODD	HP Desktop Mini Security/Dual VESA Sleeve					
		HP Desktop Mini DVD-Writer ODD Module					
	Logo	HP Custom Logo at Boot Service					
	KB	HP USB Business Slim Keyboard					
	Mouse	HP USB Mouse					
	Hood Sensor	HP DM Hood Sensor Lock					
	Port	Desktop Mini HDMI Port					
	Pwr Supply	HP 90W External Power Supply					
	LED Stand	HP ProDisplay Companion Stand					
	OS	FreeDOS 2.0					
1.1	Warranty	3/3/3 DM Warranty					
	Display	HP ProDisplay P232 LEDB: Monitor		13,444.13		13,444.13	403,323.92
GRAND TOTAL							2,823,541.06
OPTIONAL (IF REQUIRED):							
2.0	Warranty	Extension on 5 Years NBD Warranty onsite for Elite Desktop 800		8,360.31		8,360.31	250,809.15
3.0	Connectivity	Wifi Intel 3165 802.11ac M.2 BT NIC		1,351.33		1,351.33	40,539.88

Terms & Conditions

Prices Above prices are inclusive of all applicable GOVT. Taxes
Delivery Time 8-10 weeks after PO, kindly confirm the availability of stock at the time of issuing Purchase Order.
Warranty As mentioned above
Validity 90 Days
Payment Terms As per agreement, please issue cross cheque in favour of Arcpoint Technologies
Note The above mention prices are subject to the availability and the dollar value. Any change in dollar value at the time of order will reflect accordingly.
 Price would be revised, incase the Govt or Principal imposes any additional duties/ taxes/ any charges in Pak rupees, customer has to pay the difference

Best Regards,

Arcpoint Technologies
 Sales Dept

MEMBER
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI

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 Branch office Islamabad: Ph: 051-4860968, E-mail: salesisd@arcpointpk.com

Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
2. Tender Reference No: IT/110/2016-17
3. Tender Description/Name of work/item: Procurement of Computers.
4. Method of Procurement: Single Stage Single Envelop
5. Tender Published: SPPRA 10 Oct 2016 SPPRA-S.No: 30129
6. Total Bid documents sold: (Available on website)
7. Total Bids Received: 03
8. Technical Bid Opening date: (if applicable) 01-Nov-2016
9. No. of Bid technically qualified (if applicable): 01
10. Bid(s) Rejected: Rejected Technically 02
11. Financial Bid Opening date: 01-Nov-2016
12. Bid Evaluation Report:

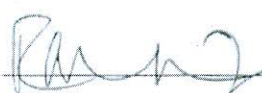
S No	Name of Firm or Bidder	Cost offered by the Bidder PKR	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	CNS Engineering	2,649,960/-	N/A	Open Market	Not fulfill mandatory requirements of the tender	On Being Non-Responsive Rejected
2	Mega Plus Pakistan	2,718,900/-	N/A	Open Market	Not fulfill mandatory requirements of the tender	On Being Non-Responsive Rejected
3	Arc Point Technologies	2,823,541/-	1 st	Open Market	Lowest in Price	Lowest in Price

Recommendations: - The offered amount of Rs.2, 823,541/-(without taxes) **Rs.94,118/- (Unit cost one complete set including stand)** by M/s. Arc Point Technologies has been recommended by the Procurement Committee to award the tender being the most responsive evaluated bidder.



IBA (Internal Member)
Mr. Syed Jehanzeb
Assistant Manager

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI



IBA (Internal Member)
Dr. Rameez Khalid
Professor

CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI



IBA (External Member)
Mr. Haris Quershi
HEJ Karachi University

MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI