

Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
2. Tender Reference No: IT/96/2015-16
3. Tender Description/Name of work/item: Procurement of Multimedia's.
4. Method of Procurement: Single Stage Single Envelope
5. Tender Published: SPPRA 28-Nov-2015 SPPRA-S.No: 25893/2015

6. Total Bid documents sold; (Available on website)

7. Total Bids Received: 02

8. Technical Bid Opening date: (if applicable) 14-12-2015

9. No. of Bid technically qualified (if applicable): 01

10. Bid(s) Rejected: 01

11. Financial Bid Opening date: 14-12-2015

12. Bid Evaluation Report:

| <i>S No</i> | <i>Name of Firm or Bidder</i> | <i>Cost offered by the Bidder Unit Price</i> | <i>Ranking in terms of cost</i> | <i>Comparison with Estimated cost</i> | <i>Reasons for acceptance/rejection</i> | <i>Remarks</i> |
|-------------|----------------------------------|--|---------------------------------|---------------------------------------|---|------------------------------------|
| 0 | 1 | 2 | 3 | 4 | 5 | 6 |
| 1 | M/s ABM DATA SYSTEMS | (B) PKR 213,200/- (C&F) Total Units : 01 | 1 st | Open Market | Lowest & Most Evaluated Bidder | Recommended for award the contract |
| 2 | M/s. Hascombe Business Solutions | (B) PKR 180,505/- (C&F) Total Units : 01 | Nil | Nil | Technically Disqualified | Rejected Technically |

Recommendations: - The offered amount of Rs. 213,200/-(C&F) by M/s. ABM DATA SYSTEMS has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid. Quantity of multimedia's 01. EB-595Wi Model



IBA (Internal Member)

Mr. Syed Jehanzeb


Assistant Manager



IBA (Internal Member)

Dr. Nasir Touheed

Professor



IBA (External Member)

Mr. Haris Quershi

HEJ Karachi University

Bid Evaluation Report (REVISED)

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8. Technical Bid Opening date: (if applicable) 14-12-2015
9. No. of Bid technically qualified (if applicable): 02
10. Bid(s) Rejected: 0
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12. Bid Evaluation Report:

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|-------------|----------------------------------|--|---------------------------------|---------------------------------------|---|------------------------------------|
| 0 | 1 | 2 | 3 | 4 | 5 | 6 |
| 1 | M/s ABM DATA SYSTEMS | (A) PKR 2,470,000/- (C&F) Total Units : 25 | 1 st | Open Market | Lowest & Most Evaluated Bidder | Recommended for award the contract |
| 2 | M/s. Hascombe Business Solutions | (A) PKR 4,512,625/- (C&F) Total Units : 25 | 2 nd | Open Market | High Price | R |

Recommendations: - The offered amount of **Rs. 2,470,000/-(C&F)** by **M/s. ABM DATA SYSTEMS** has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid. Quantity of multimedia's 25. EB-965H Model



IBA (Internal Member)

Mr. Syed Jehanzeb

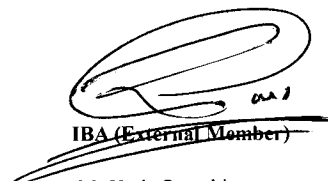
Assistant Manager



IBA (Internal Member)

Dr. Nasir Touheed

Professor



IBA (External Member)

Mr. Haris Quershi

HEJ Karachi University

Bid evaluation of MMPs (Tender # IT/96/2015-16)
(Normal)

08/03/2016

| Specs | | Vendors | | | |
|------------------------------|---|--|--|--|--|
| Features | Details | ABM Data Systems | | Hascombe | |
| Make & model | | Epson EB-965H | Epson EB-X36 | RICOH PJ X5371N | |
| Lumens | 3,500 lumen-(Normal) or higher | 3500 | 3500 | 5000 | |
| Display Technology | 3LCD contrast 6000:1 or higher | 3LCD contrast 15000:1 | 3LCD contrast 15000:1 | 3LCD contrast 4000:1 | |
| Lamp Life | 200 W ,5,000 h durability (Normal) or higher | 275 W 5000 normal / 6000 eco | 275 W 5000 normal / 6000 eco | 270 W | |
| Native Resolution | XGA, 1024 * 768, 4:3 or higher | XGA | XGA | XGA | |
| Resolution (supported) | 1600*1200 or higher | yes | yes | Not mentioned | |
| Monitor out option | Required | Yes | Yes | Yes | |
| Input | 1) HDMI (At least 02) 2) VGA (At least 02) 3) USB (At least 01) or higher | 1) HDMI (02) 2) VGA (02) 3) USB (01) | 1) HDMI (01) 2) VGA (02) 3) USB (01) | 1) HDMI (02) 2) VGA (02) 3) USB (01) | |
| Output | VGA out require | Yes | Yes | Yes | |
| Sound System | 16Watt Stereo or higher | yes | Yes | Yes | |
| Full Function Remote | Require | Yes | Yes | Yes | |
| Key Stone | Auto vertical: ±30°, Manual horizontal ±30° or better | Yes | Yes | Not mentioned | |
| Network Control | Require: Wireless LAN security, Network administration, Network projection, Wireless LAN capable. | yes | no | yes | |
| Network Interface | RJ-45 Wireless LAN port: 802.11 b/g/n | yes | no | yes | |
| Max. Video Input (Supported) | VGA in (2x). | Yes | Yes | Yes | |
| Accessories | VGA Cable, Main Unit, Power Cable, Remote control incl. batteries. | Yes | Yes | Yes | |
| Software Support | Monitor / control / projection | yes | yes | yes | |
| Warranty | 36 months On site service, Lamp: 12months | 36 months On site service, Lamp: 12months | 36 months On site service, Lamp: 12months | As per tender | |
| Installation | On site, free of cost | As per tender | As per tender | As per tender | |
| Quantity | 25 | 25 | 25 | 25 | |
| Unit price | | Rs 98,800.00 | Rs 83,200.00 | Rs 180,505.00 | |
| Total price | | Rs 2,470,000.00 | Rs 2,080,000.00 | Rs 4,512,625.00 | |

| | |
|--------|--|
| Result | <p>1) Product quoted by Hascombe is far behind in one of the vital specification as required by us.</p> <p>2) Product quoted by Hascombe is highest in cost among all the quoted models.</p> <p>3) The higher price model of ABM (EB-965H) has a zoom ratio of 1.6, whereas the lower cost model has a zoom ratio of 1.2 which will reduce the image size, and this could be a problem keeping in view the size of IBA's classrooms and the exact location of installation.</p> <p>4) Lower price model of ABM (EB-X36) doesn't have the feature of networking (LAN port) which is a mandatory requirement, and therefore, can't be ignored.</p> |
|--------|--|

Approved due to LAN connectivity.

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MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

NIT NO (Tender #): IT-96-15-16 (Multimedia)

SPPRA: 25893/2015

Method and procedure of procurement: National Competitive Bidding (Single Stage – One Envelope)

MINUTES OF BID OPENING MEETING

A meeting of the procurement committee of this department was held on 14-12-2015 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

| S.# | Name of Company | Name Person | Contact # | Signature |
|-----|----------------------|------------------|-------------|-----------|
| 1 | ABM Data Systems | Zeshan Ali | 03002344679 | |
| 2 | Hascombe Business S. | SHAHAB US SAQIB. | 03332304212 | |
| 3 | / | / | / | / |
| 4 | / | / | / | / |
| 5 | / | / | / | / |

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed financial proposal/ bids. The bids do not contain any over-writing or cutting. (Also mention cuttings or over writing if any).

Following is the details of bids announced:

| S. No. | Name of Bidder | Offered Price unit price | Amount of Bid Security | Pay Order No./ Date |
|--------|--|-----------------------------|---------------------------|---------------------|
| 1 | A Hascombe Business Solution (Pvt) Ltd | A-180,505/2 without tax | A-180,505/2 | 156232/Sami Bank |
| 2 | B | B1-180,505/2 without tax | B1-45,124/2 | 156233/Sami Bank |
| 3 | A ABM Data Systems | A-183,200/2 without tax | 211,750/2 | 1155943/HBL |
| 4 | B | B1-213,200/2 | | |
| 5 | / | / | / | / |

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents. Arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

As per advise by our Internal department we will extend the time to participate in this tender due to traffic strike.

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

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