



Name / Address
Institute of Business Administration Syed Ali Ahmed Naqvi IT Procurement Karachi.

Project	Rep
--	MMA

S.No.	Description	Qty	Offered Price	Total
1	HP Scan jet 8270 1 Year Warranty	1	1,36,450.00	1,36,450.00

**Total**                      **PKR 1,36,450.00**

Mode of Payment: 50% Advance with Confirm PO and 50% at the time of Delivery

\* The above prices are subject to revision on future currency fluctuations and are inclusive of With Holding Tax only.

Delivery  
15 to 20 Days

Validity:  
2 Weeks

Best Regards  
Malik M.Arif

Office # 10, Mezanine Floor, Plot No. II-B-5, Commercial Area Nazimabad No.2, Karachi  
Ph: (92 21) 3672 8756-57, Email: [info@itlineltd.com](mailto:info@itlineltd.com), Website: [www.itlineltd.com](http://www.itlineltd.com)



IDEAL AUTONETICS (Pvt) Ltd  
2nd Floor, Office # 201, Land  
Mark Plaza, I.I Chundrigar  
Road, Karachi, Pakistan.  
(021) 32628019 - 32627931 -  
32620017

## QUOTATION

RefNo: QTN-0443

Date : 24 May 2017

To,  
Mr. Syed Ali Naqvi and Asjad  
Purchase / I.T Manager  
Institute of Business Administration (IBA)  
Karachi

Remarks: Quotation for Scanner

S.No	Description	Unit Price W.O GST	Sales Tax %	Per Unit GST	Unit Sales Price With GST	Qty	T.S.P.W.O GST	Total GST Amount	Total Sales Price Incl. GST
1	HP Scanjet Pro 3000 S2	57720.00	17 %	9,812.4000	67,532.4000	1	57720.0000	9812.4000	67532.4000

Total: Sixty Seven Thousand Five Hundred Thirty Two Rupees and Forty paisas Only

Total Amount without GST: 57720.0000

GST Amount: 9812.4000

Total: 67532.4000

### TERMS AND CONDITIONS

The following Terms & Conditions shall be a part of the sale agreement.

- |                |                                   |
|----------------|-----------------------------------|
| 1. Validity    | Prices are valid for 30 days Only |
| 2. Govt. Taxes | Inclusive                         |
| 3. Delivery    | Ex-Stock or 4 to 6 weeks          |
| 4. Warranty    | 1 Year Warranty                   |
| 5. Payment     | Through Crossed Cheque            |

Sincerely Yours,

Altat Pirzada  
Senior Sales Executive  
Cell # 03005812504  
Email : altat@idlsys.com

Sohail Ahmed Khan  
Country Sales Manager.  
Cell # 0321-2224850  
Email: Sohail.khan@idlsys.com

\*QTN-0443\*

*This is system Generated Quotation, and does not require any Signature!*





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May 24, 2017

## PROPOSAL FOR PANASONIC HI-SPEED DOCUMENT SCANNER

**Panasonic** ideas for life

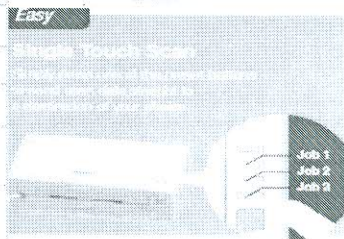
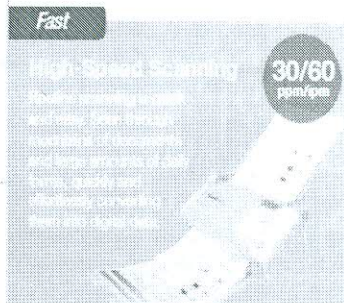
SR.	DESCRIPTIONS	QTY	UNIT RATE	TOTAL RATE
1a.	Panasonic Hi-Speed Roburst Professional Document Scanner Along with Innvatiove Image Plus Capture Software Model: KV S1026C (30 PPM/60 iPM)	PRICES FOR 01 YEAR WARRANTY		
		01	109,989	109,989
1b.	Panasonic Professional Flatbed Scanner (A4) (Integrated Part) Built-in 2-Page Seperation/ Multi Cropping KVSS081, A4 Size	PRICES FOR 03 YEAR WARRANTY		
		01	139,989	139,989
Attached Technical Brochure		Above Price Inclusive of Sales Tax		

## PANASONIC FAST & COMPACT FOR IMPROVED EFFICIENCY!

### Features

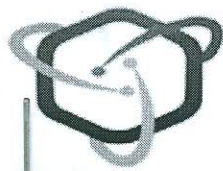
- High-speed scanning up to 30ppm / 60ipm
- 50 Sheet Automatic Document Feeder
- Slim, compact body (W 303 mm x D 177 mm x H 137 mm )
- 3 customisable Single Touch Scan Keys
- Active Double Feed Prevention Roller System
- Simple Touch Free Scanning
- Embossed Card Scanning
- Includes Panasonic Image Capture Plus Software

SCANNER TECHNOLOGY	1-Line CIS (Contact Image Sensor)
Scanning Speed (A4)	Upto 30ppm / 60 ipm (Binary 200 dpi) Upto 20ppm / 40 ipm (Color 200 dpi)
RESOLUTION	100 – 600 dpi (1 dpi step) & Optical 300 – 600 pi
AUTO DETECTION	Ultrasonic Double Feed Detection
IMAGE COMPRESSION	JPEG/(Grayscale/Color)
IMAGE OUTPUT	Binary, Grayscale, Color, Multistream (Color Binari or Gray & Binary)
BINARY MODE HALF TONE	Dither, Error Diffusion
IMAGE CONTROL	Automatic Bnianry/ Color Distinction/ Multi Color Dropout/ Blank Page Renoval/ Double Exposure/ Smooth Background/ Automatic Cropping/ De-Skewing/ Dynamic Threshold/White Level From Paper/ Image Emphasis(5 steps)/ Gamma Correction/ Automatic Seperation/ Noise Reduction/Shadow Removal/ Mirror Image/ Monochrome Reversing/ 2-page Seperation and much more.
Other Functions	Zone OCR (a function of the Image Capture Plus Software that adds characters fro the document to the output file name), Seperation sheet, Sighle touch scan/ Skip Key
ADF	Upto 50 sheets (ISO 7810 ID-1)
OTHER FUNCTION	Seperation Sheet/ Single Touch Scan
INTERFACE	High Speed USB 2.0
	Technical Brochure attached



It is advised to keep machine with 500 VA Servo Motor GreenPower Stabilizer to stabilize your machine for heavy voltage fluctuation.





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STRN: 32-778761-249-17, NTN: 7220229-6

Web: www.hexa-tech.org  
Mail: info@hexa-tech.org

**Attention:** Syed Ali Ahmed Naqvi  
**Department:** IT Procurement  
**Company:** Institute of Business Administration  
**Address:** IBA Main Campus, Karachi  
**Tel:** 111-422-422 Ext 2112

**Quotation Reference:** HTPL-0015-25052017

**Dated :** 25th May 2017

## Subject: Quotation of HP Scanner

Dear Sir,

We acknowledge with thanks the receipt of your enquiry, regarding the supply of the following Material,  
We are pleased to submit our competitive offer:-

Sr. #	Particular	Unit Price w/o GST	Qty	Total Amount w/o GST	Gst 17%	Total Amount with GST
1	HP Scanjet 8270 Scanner	EOL				
Latest Model	<b>HP ScanJet Pro 3500 f1 Flatbed Scanner with 1 Year HP Warranty</b> Scan technology CMOS CIS (Contact Image Sensor) Scan speed ADF Up to 25 ppm/50 ipm (300 dpi) Scan resolution Hardware, ADF: Up to 600 x 600 dpi, Flatbed: Up to 1200 x 1200 dpi Bit depth/Grayscale levels 24-bit; Grayscale Levels: 256 Multi feed detection Yes, Duplex ADF scanning Yes Scanning options (ADF) Single-pass E-Duplex Scan size ADF: 216 x 3100 mm (8.5 x 122 in); Flatbed: 216 x 297 mm (8.5 x 11.7 in) Standard connectivity USB 3.0 (Super Speed only) Control panel 2-line LCD; 5 buttons, Memory 512 MB, Processor speed 550 MHz Duty cycle (daily) Up to 3,000 pages	77,689.58	1	77,689.58	13,207.23	90,896.81
	<b>Grand Total</b>					90,896.81

### Terms & Conditions:

**Payment:** 30 Days Credit  
**Warranty:** 1 Year Principal Warranty, Burn & Breakage will not be covered under warranty.  
**Price Based On:** Ex-Karachi  
**Delivery Time:** 02 to 03 working days, kindly confirm stock availability before issuing Purchase order.  
**Validity:** 05 Days, subject to stock availability only.

**Note:** In case the Govt. imposes any additional duties/taxes/any change in Pak Rs. / customer has to pay the difference.

We hope the above will meet your requirement & we look forward for the future order assuring you of the excellent service & looking forward of a good relation.

Regards,  
Hexa-Tech Pvt Ltd  
Sales Department



HEAD OFFICE Karachi: 809, 8th floor Business and Finance Center I.I. Chundrigar Road Karachi  
 Phone Numbers: (021) 32463767-68, (021) 32462941-43, Fax: (021) 32463764  
 STRN:12-059999-067-46, NTN: 1128778-7

## QUOTATION

ATTN: Ali Naqvi  
 COMPANY: IBA  
 TEL: 2101

DATE: 23-May 2017  
 QT REF: APT-0191-05222017-ARC-Khi

Dear Sir/ Madam,

Reference to your query, please find attached our quotation for the same. We hope that you will find the prices very competitive. Looking forward to hear from you soon.  
 If you have any query, feel free to contact us.

S.No.	DESCRIPTION	QTY	Unit Price W/O GST	17% GST Amount	Total unit Price with GST	Total Amount
1	HP Scanjet 8270 Document Flatbed Scanner	1	85,469.23	14,529.77	99,999.00	99,999.00

### Terms & Conditions

**Prices** Above prices are inclusive of all GOVT. Taxes  
**Delivery Time** Ex-Stock  
**Warranty** Standard Manufactured Warranty  
**Validity** 05 Days  
**Payment Terms** Immediate after delivery, please issue cross cheque in favour of Arcpoint Technologies.  
**Note** The above mention prices are subject to the availability and the dollar value. Any change in dollar value at the time of order will reflect accordingly.  
 Price would be revised, incase the Govt or Principal imposes any additional duties/ taxes/ any charges in Pak rupees, customer has to pay the difference.

Best Regards

Hira Akram  
 Sales Coordinator

ARCPOINT TECHNOLOGIES  
 BRANCHES

Suite # 60-61, 1st floor, Al Latif Centre, Main Gulberg Road Lahore.  
 Phone Numbers: 0423-5781550

House # 169 Street # 33 I-8/2 Islamabad.  
 Phone Numbers: 051-4860968



# Al-Madina ENTERPRISES

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Phone : 32218895-96, 32636105, 32629765  
E-mail : info@almadinapk.com  
Web: www.almadinapk.com  
N.T.N No. : 1295235-4  
G.S.T Reg. No : 17-50-8500-014-91

sr.#	Item Description	Price	GST Amount	Price Incl. GST	QTY	Total Amount
01A	HP ScanJet 8270	Model Discontinued				
01B	<b>New Alternate Model</b> <b>HP Flatbed Color Scanner with ADF</b> <b>Model: ScanJet Pro 3500</b> <b>Specification:</b> <ul style="list-style-type: none"> <li>- Scanner Type: Flatbed, ADF</li> <li>- Scan Resolution, optical Up to 600 dpi (colour and monochrome, ADF); Up to 1200 dpi (colour and monochrome, flatbed)</li> <li>- Duty cycle (daily): 3,000 pages (ADF)</li> <li>- Memory 512 MB</li> <li>- Processor speed 550 MHz</li> <li>- Standard connectivity USB 3.0 (Super Speed only)</li> </ul> <b>Warranty: one Year With Parts &amp; labor</b>	55,556	9,444	65,000	1	65,000
Note: Availability Ex-Stock				Grand Total		65,000.01

For Terms & Conditions please go through first page.

Thanks & regards,

**Muhammad Amir**

Sales Team

Page No. 2/2

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## FINANCIAL & TECHNICAL

### HP Scanjet 8270 OR Equivalent with principal warranty

Avision Scanner model AV 620C2+

Adding GST 17%

**Net Payable**

One unit

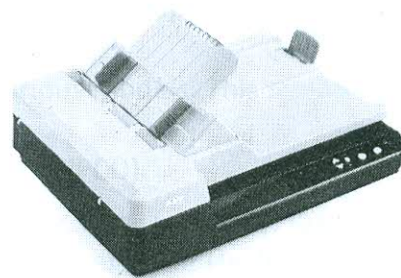
Rs. 61,538/-

Rs. 10,462/-

**Rs. 72,000/-**

#### **Start auto scan without connecting to a computer**

The AV620C2+ is enhanced with the innovative feature to scan to USB flash drive. By inserting a USB flash drive into the USB flash drive port, the AV620C2+ allows you to start automatic scan without connecting to a computer and save the scanned images to a USB flash drive in predefined settings. For example, by selecting "USB Disk" and



"Document" or "Photo" on the control panel, the scanned image can be saved in 300 dpi, gray, A4 size, pdf file format or in 600 dpi, color, 5" x7" , and jpeg file format.

General	Model Offered AV 620C2+
B/W @ 200dpi, A4	Simplex: 25 PPM/ Duplex: 50 IPM
Color @ 200dpi, A4	Simplex: 20 PPM/ Duplex: 30 IPM
ADF Minimum	3.5 x 3.5 inches
ADF Capacity	50 sheets
Paper Thickness and Weight	49 ~ 120 g/m <sup>2</sup>
Document feeding mode	ADF and Flatbed
Optical Resolution (dpi)	600
Interface	USB 2.0
Recommended Daily Volume	Up to 2500 sheets
OS Support	Vista/Win 7/Win 8 & Later
Ultrasonic paper jam detection	Yes