



Institute of  
Business Administration  
Karachi

*Leadership and Ideas for Tomorrow*

Dated : January 21, 2016

Manager (Enforcement-II)

SPPRA, Karachi

Subject: Tender "Procurement of Branded Computers" IT/90/2015-16

Dear Sir / Madam,

Please find the following documents to upload on SPPRA website.

- Form of Contract Original
- Bid Evaluation Report.
- Bill of Quantities by the bidder.
- Copy of Purchase Agreement

Regards-

Imran Batada  
Head of ICT  
IBA Karachi

# SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

## CONTRACT EVALUATION FORM

### TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS

- 1) NAME OF THE ORGANIZATION / DEPTT. Institute of Business Administration , Karachi
- 2) PROVINCIAL / LOCAL GOVT./ OTHER Provincial
- 3) TITLE OF CONTRACT Procurement of Branded Computers
- 4) TENDER NUMBER IT/90/2015-16
- 5) BRIEF DESCRIPTION OF CONTRACT Computers procurements
- 6) FORUM THAT APPROVED THE SCHEME A&FC
- 7) TENDER ESTIMATED VALUE PKR 11,728,996/- C&F
- 8) ENGINEER'S ESTIMATE  
(For civil works only) \_\_\_\_\_
- 9) ESTIMATED COMPLETION PERIOD (AS PER CONTRACT) 12 weeks from the date of PA
- 10) TENDER OPENED ON (DATE & TIME) 12-10-2015 / 11:30AM
- 11) NUMBER OF TENDER DOCUMENTS SOLD Free of Cost available on IBA website  
(Attach list of buyers)
- 12) NUMBER OF BIDS RECEIVED 02
- 13) NUMBER OF BIDDERS PRESENT AT THE TIME OF OPENING OF BIDS 02
- 14) BID EVALUATION REPORT  
(Enclose a copy) \_\_\_\_\_
- 15) NAME AND ADDRESS OF THE SUCCESSFUL BIDDER ARC POINT
- 16) CONTRACT AWARD PRICE PKR 11,728,996/- C&F
- 17) RANKING OF SUCCESSFUL BIDDER IN EVALUATION REPORT  
(i.e. 1<sup>st</sup>, 2<sup>nd</sup>, 3<sup>rd</sup> EVALUATION BID). M/s. ARC POINT TECHNOLOGIES  
M/s. Mega Plus

18) METHOD OF PROCUREMENT USED : - (Tick one)

- a) SINGLE STAGE – ONE ENVELOPE PROCEDURE YES ☐ Domestic/ Local
- b) SINGLE STAGE – TWO ENVELOPE PROCEDURE \_\_\_\_\_ ☐
- c) TWO STAGE BIDDING PROCEDURE \_\_\_\_\_ ☐
- d) TWO STAGE – TWO ENVELOPE BIDDING PROCEDURE \_\_\_\_\_ ☐

PLEASE SPECIFY IF ANY OTHER METHOD OF PROCUREMENT WAS ADOPTED i.e.  
EMERGENCY, DIRECT CONTRACTING ETC. WITH BRIEF REASONS:

19) APPROVING AUTHORITY FOR AWARD OF CONTRACT \_\_\_\_\_

20) WHETHER THE PROCUREMENT WAS INCLUDED IN ANNUAL PROCUREMENT PLAN?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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21) ADVERTISEMENT :

i) SPPRA Website  
(If yes, give date and SPPRA Identification No.)

Yes	SPPRA 25387/2015
No	

ii) News Papers  
(If yes, give names of newspapers and dates)

Yes	Dawn Jang Daily Aas
No	

22) NATURE OF CONTRACT

Domestic/ Local	<input checked="" type="checkbox"/>	Int.	<input type="checkbox"/>
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23) WHETHER QUALIFICATION CRITERIA  
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

24) WHETHER BID EVALUATION CRITERIA  
WAS INCLUDED IN BIDDING / TENDER DOCUMENTS?  
(If yes, enclose a copy)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

25) WHETHER APPROVAL OF COMPETENT AUTHORITY WAS OBTAINED FOR USING A  
METHOD OTHER THAN OPEN COMPETITIVE BIDDING?

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
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26) WAS BID SECURITY OBTAINED FROM ALL THE BIDDERS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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27) WHETHER THE SUCCESSFUL BID WAS LOWEST EVALUATED  
BID / BEST EVALUATED BID (in case of Consultancies)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

28) WHETHER THE SUCCESSFUL BIDDER WAS TECHNICALLY  
COMPLIANT?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

29) WHETHER NAMES OF THE BIDDERS AND THEIR QUOTED PRICES WERE READ OUT AT  
THE TIME OF OPENING OF BIDS?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------

30) WHETHER EVALUATION REPORT GIVEN TO BIDDERS BEFORE THE AWARD OF  
CONTRACT?  
(Attach copy of the bid evaluation report)

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
-----	-------------------------------------	----	--------------------------



31) ANY COMPLAINTS RECEIVED  
(If yes, result thereof)

Yes	
No	

32) ANY DEVIATION FROM SPECIFICATIONS GIVEN IN THE TENDER NOTICE / DOCUMENTS  
(If yes, give details)

Yes	
No	

33) WAS THE EXTENSION MADE IN RESPONSE TIME?  
(If yes, give reasons)

Yes	
No	

34) DEVIATION FROM QUALIFICATION CRITERIA  
(If yes, give detailed reasons.)

Yes	
No	

35) WAS IT ASSURED BY THE PROCURING AGENCY THAT THE SELECTED FIRM IS NOT  
BLACK LISTED?

Yes	<input checked="" type="checkbox"/>	No	<input type="checkbox"/>
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36) WAS A VISIT MADE BY ANY OFFICER/OFFICIAL OF THE PROCURING AGENCY TO THE  
SUPPLIER'S PREMISES IN CONNECTION WITH THE PROCUREMENT? IF SO, DETAILS TO  
BE ASCERTAINED REGARDING FINANCING OF VISIT, IF ABROAD:  
(If yes, enclose a copy)

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
-----	--------------------------	----	--------------------------


37) WERE PROPER SAFEGUARDS PROVIDED ON MOBILIZATION ADVANCE PAYMENT IN  
THE CONTRACT (BANK GUARANTEE ETC.)?

Yes	<input type="checkbox"/>	No	<input type="checkbox"/>
-----	--------------------------	----	--------------------------

38) SPECIAL CONDITIONS, IF ANY  
(If yes, give Brief Description)

Yes	
No	

Signature & Official Stamp of  
Authorized Officer

  
Imran Batada (Head of ICT)

**FOR OFFICE USE ONLY**

**SPPRA, Block. No.8, Sindh Secretariat No.4-A, Court Road, Karachi**

**Tele: 021-9205356; 021-9205369 & Fax: 021-9206291**

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# SINDH PUBLIC PROCUREMENT REGULATORY AUTHORITY

## **CONTRACT EVALUATION FORM**

### **TO BE FILLED IN BY ALL PROCURING AGENCIES FOR PUBLIC CONTRACTS OF WORKS, SERVICES & GOODS**

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- 1) NAME OF THE ORGANIZATION / DEPTT. \_\_\_\_\_
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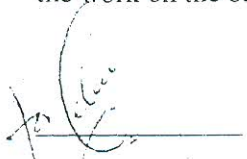
## Bid Evaluation Report


1. Name of Procuring Agency: Institute of Business Administration, Karachi  
2. Tender Reference No: Procurement of Computers  
3. Tender Description/Name of work/item: IT/90/2015-16  
4. Method of Procurement: Single Stage Single Envelope  
5. Tender Published: SPPRA-SNo 25387/2015
6. Total Bid documents Sold; Free of Cost, available on web site  
7. Total Bids Received: 02  
8. Technical Bid Opening date: (if applicable) 12-10-2015  
9. No. of Bid technically qualified (if applicable): 02  
10. Bid(s) Rejected: 00  
11. Financial Bid Opening date: 12--10-2015


### **12. Bid Evaluation Report:**

<i>S No</i>	<i>Name of Firm or Bidder</i>	<i>Cost offered by the Bidder</i>	<i>Ranking in terms of cost</i>	<i>Comparison with Estimated cost</i>	<i>Reasons for acceptance/rejection</i>	<i>Remarks</i>
0	1	2	3	4	5	6
1.	M/s. Mega Plus	17,097,485/-	2 <sup>nd</sup>	Compare able	High in Price	Not recommended
2.	M/s. ARC POINT	11,728,996/-	1 <sup>st</sup>	Compare able	Qualified as per Eligibility Criteria	Recommended for award the contract

**Recommendations:** - The offered amount of Rs.11,728,996/-(excluding taxes where applicable) by M/s. Arc Point has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid.

  
IBA (Internal Member)  
Mr. Abdul Rehman  
Sr. Manager Contracts

  
IBA (Internal Member)  
Dr. Nasir Touheed  
Professor

  
IBA (External Member)  
Mr. Haris Quershi  
HEJ Karachi University

## Procurement of branded computers (Tender # IT/90/2015-16)

Specifications		Vendors	
Features	Details	ArcPoint	MegaPlus
Make & model	Branded (Dell, HP or equivalent)	HP EliteDesk 800 G5 W G2	Dell OptiPlex 7040
Form Factor / Height	Ultra Slim Desktop	Yes	Yes
Processor	Intel Core i7-6700 3.4G 8M 2133 4C or higher (64 bit)	Yes	Yes
Processor Speed	3.2 Ghz or higher	Yes	Yes
Intel Smart Cache	8MB cache	Yes	Yes
Memory Installed	8GB DDR4	Yes	Yes
Hard Disk Drives	500 GB SATA 8G SSHD	Yes	Yes
Optical Media	SATA Super Multi DVD Writer, Slim DVD Drive	Yes (External)	Yes
Network Interface	WLAN Intel 7265 PCIe x1 802.11AC Wlan Card	Yes	Yes
Slots	Mini PCI Express, MXM 3.0 Type A-35w, mSATA	Yes	Yes
Power Supply	standard power supply	Yes	Yes
OS Support	Windows 08 & Higher versions	Yes	Yes
Operating System	DOS	Yes	Yes
Peripherals	Branded USB Standard Keyboard & USB 2-button optical scroll mouse	Yes	Yes
Intel Chipset	Intel Series (Q170) Energy Star Qualified Label	Yes	Yes
Display Separate	22"-inch LED Backlit Monitor & Quick Release Kit for DT/LED. LED Must be compatible with Release Kit.	Yes	23 in (no release kit)
Image Load	IBA image load in BIOS Service by manufacturer.	Yes	Yes
Graphics	Integrated Intel HD Graphics	Yes	Yes
Security	Solenoid Lock & Hood sensor for USDT.	Yes	None
WIFI (Optional)	Yes (Please quote its price separately)	Optional	Optional
Warranty	3 years comprehensive onsite warranty (Manufacturer)	Yes	Yes
Unit price (desktop, with wifi)		Rs 75,633.41	Rs 110,946.00
Unit price (desktop, without wifi)		Rs 73,356.82	Rs 107,415.00
Unit price (LED monitor)		Rs 11,635.91	Rs 16,479.82
Total price (120 systems, with wifi and monitor)		Rs 10,472,318.40	Rs 15,291,098.40
Total price (138 systems, with wifi and monitor)		Rs 12,043,166.16	Rs 17,584,763.16
Total price (120 systems, without wifi and with monitor)		Rs 10,199,127.60	Rs 14,867,378.40
Total price (138 systems, without wifi and with monitor)		Rs 11,728,996.74	Rs 17,097,485.16

Result	<p>1) Product quoted by ArcPoint complies with all required specifications.</p> <p>2) Product quoted by MegaPlus falls short of two of required specifications.</p> <p>3) Price quoted by ArcPoint is much less than the price quoted by MegaPlus.</p> <p>4) It's therefore recommended to award the purchase order to ArcPoint.</p>
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NIT NO (Tender #): IT\_90\_15-16 (Branded Computers)

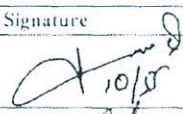

SPPRA: 25387

Method and procedure of procurement: National Competitive Bidding (Single Stage – One Envelope)

MINUTES OF BID OPENING MEETING

A meeting of the procurement committee of this department was held on 12-10-2015 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	ARC POINT	SABED	03002298968	
2	MEGA Plus	M. Ali	0321-2188527	
3	/	/	/	/
4	/	/	/	/
5	/	/	/	/

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed the page of financial proposal bids.

Following is the details of bids announced:

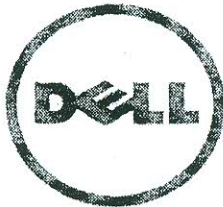
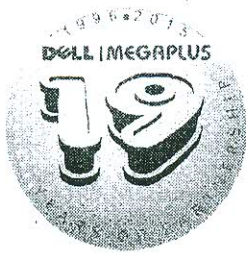
S. No.	Name of Bidder	Offered Price <del>with price</del>	Amount of Bid Security (5%)	Pay Order No./ Date
1	MEGA PLUS	107415 (without tax) 110946 (with tax) 16479.82 (LED Price)	810427/2	01373030 Sanni Bank
2	ARC POINT	73356.82 (with tax) 75633.41 (with tax) 11635.71 (LED Price)	525000/2	01431826 Sanni Bank
3	/	/	/	/
4	/	/	/	/
5	/	/	/	/

The committee shall examine all the bids as per the Qualification eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

Asim  
12-10-15  
12/10/15  
12/10/15  
12-10-15  
12/10/2015





# MEGAPLUS

M44, P.E.C.H.S. Block 6,  
Main Razi Road off  
Shahra-e-Faisal Karachi  
UAN : (021) 111-00-DELL (3355)  
Tel: (+92) 21-3430 0572 - 3  
Fax: (+92) 21-3430 0573  
**11/10/2015-16**  
Email: karachi@megaplus.com.pk

Reference No: MPKHI-Q3 MA14- M10D09-MEZ101-2

October 10, 2015

Institute of Business Administration Karachi

Main Campus University Road, Karachi - 75270

Phone : 92-21-38104700

Subject: Financial | Dell Optiplex Desktop

Dear Sir,

Reference to your Tender, we are attaching the prices for DELL™ Machines for your reference.

As the only premier partner of DELL Asia Pacific in Pakistan, we are honored to present DELL Products bid to your good office.

Megaplus Pakistan will provide your organization all after sales services and support for your ease because our aspiration is Total Customer Satisfaction.

Should you have any query, feel free to contact us

Best regards

Muhammad Ali  
Business Development Manager  
92 321 2188527



Islamabad: 211, Street 33, F-10/1 Islamabad - 44000, UAN : (051) 111-00-DELL (3355), Fax: (+92-51) 211 1530, Email: islamabad@megaplus.com.pk  
Lahore: 22C, Block M, Gulberg III, Lahore - 54600 UAN : (042) 111-00-DELL (3355), Fax: (+92-42) 3591 8118 Email: lahore@megaplus.com.pk  
Peshawar: 10-First Floor, Cantonment Plaza, Saddar Road, Peshawar - 25000, UAN : (091) 111-00-DELL (3355), Fax: (+92-91) 927 9993 Email: peshawar@megaplus.com.pk

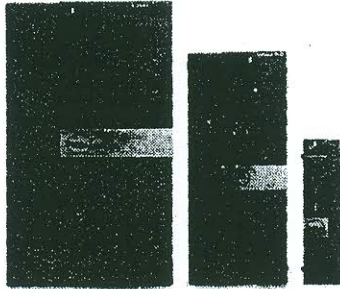


# MEGAPLUS

M44, P.E.C.H.S. Block 6,  
Main Road Round off  
Shahra-e-Faisal, Karachi  
UAN: (021) 111-00-DELL (3355)  
Tel: (+92-21) 3470 0872 x 3  
Fax: (+92-21) 3470 0872  
Email: karachi@megaplus.com.pk

Reference No: MPKHI-Q3 MA14- M10D09-MEZ101-2

Your essential productivity desktops at [dell.com/optiplex](http://dell.com/optiplex)



All of the performance. None of the compromise.

OptiPlex 7040 offers ultimate desktop performance with enterprise-class management and security in new, energy-efficient compact designs- Mini Tower, Small Form Factor and Micro Form Factor.

Available with up to 6th Gen Intel® Core™ i7 Processors, Intel® HD graphics, and Intel® vPro systems management, OptiPlex 7040 enables increased power and productivity without sacrificing space-savings.

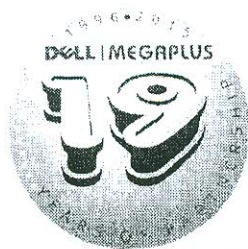


Unit Price C&F Karachi	PKR 107,415
Total Price C&F Karachi QTY: 120	PKR 12,889,800
MODEL	Dell OptiPlex 7040 SF
Processor	Intel Core i7-6700 Processor (Quad Core, 8MB, 8T, 3.4GHz, 65W)
Motherboard	Intel® Q170 Chipset
System Memory	8GB 2133MHz DDR4 Memory
Hard Drive	500GB 7200RPM Hard Drive
Optical Drive	DVD+-RW Drive
Graphics	Integrated Intel® HD Graphics 530
WIFI	Without Wifi
Mouse	Dell Optical Mouse
Keyboard	Dell Wired Keyboard
BIOS Service	IBA Image Load in BIOS Service
Operating System	Ubuntu
Power Supply	Standard 180W PSU
Warranty	03 years comprehensive warranty



Islamabad: 211, Street 33, F-16/1 Islamabad - 44000, UAN: (051) 111-00-DELL (3355), Fax: (+92-51) 211 1530, Email: [islamabad@megaplus.com.pk](mailto:islamabad@megaplus.com.pk)  
Lahore: 22C, Block M, Gulberg III, Lahore - 54900 UAN: (042) 111-00-DELL (3355), Fax: (+92-42) 3591 8116, Email: [lahore@megaplus.com.pk](mailto:lahore@megaplus.com.pk)  
Peshawar: 10-First Floor, Cantonment Plaza, Saddar Road, Peshawar - 25000, UAN: (091) 111-00-DELL (3355), Fax: (+92-91) 527 9993, Email: [peshawar@megaplus.com.pk](mailto:peshawar@megaplus.com.pk)



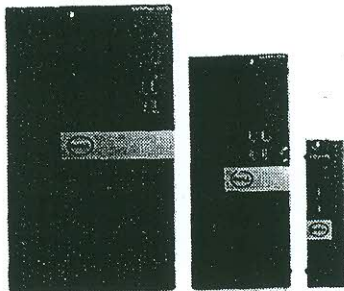


# MEGAPLUS

MEGAPLUS Private Limited  
Main Road, Road off  
Shahrah-e-Iqbal, Karachi  
TAX: (021) 111-00-DELL (3355)  
TEL: (+92-21) 32940872  
FAX: (+92-21) 32940874  
Email: karachi@megaplus.com.pk

Reference No: MPKHI-Q3 MA14- M10D09-MEZ101-2

Your essential productivity desktops at [dell.com/optiplex](http://dell.com/optiplex)



All of the performance. None of the compromise.

OptiPlex 7040 offers ultimate desktop performance with enterprise-class management and security in new, energy-efficient compact designs: Mini Tower, Small Form Factor and Micro Form Factor.

Available with up to 6th Gen Intel® Core™ i7 Processors, Intel® HD graphics, and Intel® vPro® systems management. OptiPlex 7040 enables increased power and productivity without sacrificing space-savings.

15 YEARS

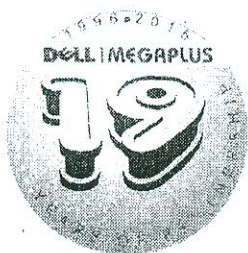


Unit Price C&F Karachi	PKR 110,946
Total Price C&F Karachi QTY: 120	PKR 13,313,503
MODEL	Dell OptiPlex 7040 SF
Processor	Intel Core i7-6700 Processor (Quad Core, 8MB, 8T, 3.4GHz, 65W)
Motherboard	Intel® Q170 Chipset
System Memory	8GB 2133MHz DDR4 Memory
Hard Drive	500GB 7200RPM Hard Drive
Optical Drive	DVD+/-RW Drive
Graphics	Integrated Intel® HD Graphics 530
WiFi	Intel Dual Band Wireless 8260 (802.11ac) + Bluetooth
Mouse	Dell Optical Mouse
Keyboard	Dell Wired Keyboard
BIOS Service	IBA Image Load in BIOS Service
Operating System	Ubuntu
Power Supply	Standard 180W PSU
Warranty	03 years comprehensive warranty



Islamabad: 311, Street 35, P-1014 Islamabad - 44000, UAN: (051) 111-00-DELL (3355), Fax: (+92-51) 211 1530, Email: [islamabad@megaplus.com.pk](mailto:islamabad@megaplus.com.pk)  
Lahore: 27C, Block M, Gulberg III, Lahore - 54600, UAN: (042) 111-00-DELL (3355), Fax: (+92-42) 3591 3115, Email: [lahore@megaplus.com.pk](mailto:lahore@megaplus.com.pk)  
Peshawar: 111-First Floor, Cantonment Plaza, Saddar Road, Peshawar - 25000, UAN: (031) 111-00-DELL (3355), Fax: (+92-31) 427 9999, Email: [peshawar@megaplus.com.pk](mailto:peshawar@megaplus.com.pk)





# MEGAPLUS

M44, P.E.C.H.S. Block 6,  
Main Road Road off  
Shahra-e-Faisal, Karachi  
UAN: (021) 111 00 1411 (3355)  
Tel: (+92-21) 3450 0870-3  
Fax: (+92-21) 3450 0870-4  
Email: karachi@megaplus.com.pk



MEGAPLUS  
PARAGLOBE

Reference No: MPKHI-Q12K14- M02D13-S261  
October 12, 2015  
Institute of Business Administration Karachi  
Main Campus University Road, Karachi - 75270  
Phone : 92-21-38104700

IT/90/2015-16

Subject: Quote for Dell LED:

Dear Sir,

Reference to your esteemed enquiry, we are attaching the prices of your requested

Qty	Description	Unit Price C&F	Total Price with C&F
120	Dell 23" LED Monitor Three year warranty	16,479.82	1,977,578.40

Delivery: As per tender doc

Payment: As per tender doc

Should you have any further queries, please feel free to contact us.

Thanking You

Yours truly,



MEGAPLUS  
PARAGLOBE

Muhammad Ali  
Business Development Manager



Islamabad: 211, Street 35, F-10/1 Islamabad - 44000. UAN: (051) 111-00-DELL (3355). Fax: (+92-51) 211 1530. Email: islamabad@megaplus.com.pk  
Lahore: 22C, Block M, Gulberg III, Lahore - 54500 UAN: (042) 111-00-DELL (3355). Fax: (+92-42) 3591 8116. Email: lahore@megaplus.com.pk  
Peshawar: 10-First Floor, Cantonment Plaza, Saddar Road, Peshawar - 25000. UAN: (091) 111-00-DELL (3355). Fax: (+92-91) 527 9093. Email: peshawar@megaplus.com.pk



# MEGAPLUS

M4, P.E.C.H.S. Block 6,  
Main Road Road off  
Shah-e-Faisal, Karachi  
UAN: (021) 111 00 DELL (3355)  
Tel: (+92-21) 3430 0871 x3  
Fax: (+92-21) 3430 0871  
Email: karachi@megaplus.com.pk

TERMS AND CONDITIONS	
IT/90/2015-16	
<b>Warranty:</b>	03 Years Comprehensive (parts + labor) Warranty for DELL™Optiplex™ Systems.
<b>Delivery:</b>	As per tender
<b>Payment</b>	As per tender
<b>Parts Exchange Time Frame:</b>	24X 7 with 4 Hour response time. 3Year Part replacement warranty as per Dell.
<b>Installation:</b>	if you provided SUSE Linux Enterprise Desktop image copy megaplus will not be charge any cost of Installation.
<b>Validity:</b>	These prices are valid for a period of 90 days from the date of this quotation. However, the validity period can be increased depending upon the circumstances.
<b>Currency Conversion :</b>	Prices quoted Pak Rupee based on Interbank rate with 60 days forward cover on the date of payment. If there is any variation of more than 2% of Interbank of exchange of Pak Rupee against US Dollars the quoted prices will vary accordingly. This term is valid till the final payment is being released or payment can be made in US\$.
<b>Maintenance Contract:</b>	Preventive Maintenance Contract (Maintenance Contract with Parts) can be done at 12% per annum of the value of equipment for a period of 5 years or life of the equipment. ( terms varies from product to product.)

Should you need more information please don't hesitate to contact the undersigned.

Muhammad Ali  
Business Development Manager

**MEGAPLUS**  
PAKISTAN



Islamabad: 211, Street 33, F-10/1 Islamabad - 44000. UAN: (051) 111-00-DELL (3355). Fax: (+92-51) 211 1530. Email: islamabad@megaplus.com.pk

Lahore: 22C, Block M, Gulberg III, Lahore - 54600 UAN: (042) 111-00-DELL (3355). Fax: (+92-42) 3591 8116. Email: lahore@megaplus.com.pk

Peshawar: 10-First Floor, Cantonment Plaza, Saddar Road, Peshawar - 25000. UAN: (091) 111-00-DELL (3355). Fax: (+92-91) 527 0993. Email: peshawar@megaplus.com.pk





**PROPOSAL FOR THE PROCURMENT OF BRANDED COMPUTERS**  
**TENDER # IT/90/2015-16**

ATTN: Manager Procurement ICT  
COMPANY: Institute of Business Administration  
ADDRESS: IBA Main Campus, University Road, Karachi  
TEL: 021-111-422-422, Ext: 2107  
FAX: 021-9215528

DATE: 12th Oct 2015  
QT REF: APT-0105-10102015-ARC-KHI

Dear Sir/ Madam,

Reference to your query, please find attached our quotation for the same. We hope that you will find the prices very competitive. Looking forward to hear from you soon.  
If you have any query, please feel free to contact us.

**OPTION 1A- DESKTOP WITH WIFI BUNDEL**

S.No.	ITEM	DESCRIPTION	QTY	Unit Price without any taxes	Value
1	Model	HP Elite Desk 800 G2 Business PC	120	75,633.41	9,076,009.20
	Processor	Intel Core i7-6700 3.4G 8M 2133 4C CPU			
	RAM	8GB DDR4-2133 SODIMM (2x4GB) RAM			
	HDD	500GB 7200 RPM SATA 2.5 SSHD			
	WLAN	Intel 7265 802.11n M.2 No BT NIC			
	SGX	Permanent disable Intel Software Guard Extension (SGX) ( By Default)			
	Security	HP Hood Sensor			
	Ports	Serial Ports ( By Default)			
	PWR Supply	HP 90W External Power Supply			
	KB	HP USB Keyboard			
	Mouse	HP USB Mouse			
	ODD	HP DVDRW ( Externally attached with DT)			
	BIOS LOGO	HP Custom Logo at Boot Service Placeholder Specific BIOS			
	OS	Free DOS			
2	Release Kit	HP ProDisplay Companion Stand ( Release Kit )	120	11,635.91	1,396,309.20
	Warranty	3 Years Warranty			
GRAND TOTAL					10,472,318.40

**Terms & Conditions**

Prices: Above mention prices are exclusive of any GOVT Taxes. (C&F Basis).  
Delivery Time: 8-10 weeks after PO confirmation.  
Warranty: 3 Years Manufacturer Warranty  
Validity: 90 Days  
Payment Terms: As per agreement, please issue cross cheque in favour of Arcpoint Technologies.  
Note: Incase the Govt or Principal imposes any additional duties/ taxes/ any charges in Pak rupees/ customer has to pay the difference.

If you need any further clarification please do not hesitate to contact us.

Arcpoint Technologies

Sales Coordinator

KARACHI

021-111-422-422

021-9215528

info@arcpointpk.com

sales@arcpointpk.com

sales@arcpointpk.com

Head Office: Suite No. 809, 8th Floor, Business & Finance Center, I.I. Chundrigar Road, Karachi.  
Ph: (021) 32463767-68, (021) 32462941-3 Fax: (021) 32463764 Email: info@arcpointpk.com  
Branch office Lahore: Ph: (042) 36112070, 35781550. E-mail: sales@arcpointpk.com  
Branch office Islamabad: Ph: 051-4860968. E-mail: sales@arcpointpk.com





**PROPOSAL FOR THE PROCURMENT OF BRANDED COMPUTERS  
TENDER # IT/90/2015-16**

ATTN: Manager Procurement ICT  
COMPANY: Institute of Business Administration  
ADDRESS: IBA Main Campus, University Road, Karachi  
TEL: 021-111-422-422, Ext: 2107  
FAX: 021-9215528

DATE: 12th Oct 2015  
QT REF: APT-0105-10102015-ARC-KHI

Dear Sir/ Madam,

Reference to your query, please find attached our quotation for the same. We hope that you will find the prices very competitive. Looking forward to hear from you soon.  
If you have any query, please feel free to contact us.

**OPTION 1B- DESKTOP WITH OUT WIFI BUNDEL**

S.No.	ITEM	DESCRIPTION	QTY	Unit Price without any taxes	Value
1	Model	HP Elite Desk 800 G2 Business PC	120	73,356.82	8,802,818.40
	Processor	Intel Core i7-6700 3.4G 8M 2133 4C CPU			
	RAM	8GB DDR4-2133 SODIMM (2x4GB) RAM			
	HDD	500GB 7200 RPM SATA 2.5 SSHD			
	LAN	Intel 7265 802.11n			
	SGX	Permanent disable Intel Software Guard Extension (SGX) ( By Default)			
	Security	HP Hood Sensor			
	Ports	Serial Ports ( By Default)			
	PWR Supply	HP 90W External Power Supply			
	KB	HP USB Keyboard			
	Mouse	HP USB Mouse			
	ODD	HP DVDRW ( Externally attached with DT)			
	BIOS LOGO	HP Custom Logo at Boot Service Placeholder Specific BIOS			
	OS	Free DOS			
2	Release Kit	HP ProDisplay Companion Stand ( Release Kit )	120	11,635.91	1,396,309.20
	Warranty	3 Years Warranty			
GRAND TOTAL					10,199,127.60

**Terms & Conditions**

Prices: Above mention prices are exclusive of any GOVT Taxes. (C&F Basis).  
Delivery Time: 8-10 weeks after PO confirmation.  
Warranty: 3 Years Manufacturer Warranty  
Validity: 90 Days  
Payment Terms: As per agreement, please issue cross cheque in favour of Arcpoint Technologies.  
Note: In case the Govt or Principal imposes any additional duties/ taxes/ any charges in Pak rupees/ customer has to pay the difference.

If you need any further clarification please do not hesitate to contact us.

Arcpoint Technologies  
Sales Coordinator



*Handwritten signatures and dates:*  
12/10/2015  
12/10/2015  
12/10/2015

**Head Office:** Suite No. 809, 8th Floor, Business & Finance Center, 11, Chundrigar Road, Karachi  
**Ph:** (021) 32463767-68, (021) 32462941-3 **Fax:** (021) 32463764 **E-mail:** info@arcpointpk.com  
**Branch office Lahore:** Ph: (042) 36112070, 35781350 **E-mail:** sales@arcpointpk.com  
**Branch office Islamabad:** Ph: 051-4860968 **E-mail:** sales@arcpointpk.com

	= 8802918.18
	= 1396307.09
	= 9076007.09

Note : IBA Karachi is exempted from Custom Duties, Sales Tax, Import duties.

For any local items/services provide the cost as per rule.

BA Karachi has a right to increase or decrease the quantity.







# COMPLIANCE SHEET AGAINST TENDER # IT/90/2015-16

## FOR THE PROCUREMENT OF BRANDRD COMPUTERS

OFFERED MODEL: HP Elite Desk 800 G2 Business PC

Item	Specification	Comply/ Not Comply/ Partial- Comply	Remarks
Make	Branded (Dell, HP or equivalent)	Comply	HP
Form Factor Height	Ultra Slim Desktop	Comply	
Processor	Intel Core i7-6700 3.4G 8M 2133 4C or higher 64 Bit	Comply	
Processor speed	3.2 Ghz or higher	Comply	
Intel Smart Cache	8MB Cache	Comply	
Memory Installed	8GB DDR4	Comply	
Hard Disk Drives	500 GB SATA 8G SSHD	Comply	
Optical Media	SATA Super Multi DVD Writer; Slim DVD Drive	DVDRW (External)	
Network Interface	WLAN Intel 7265 PCIe x1 802. 11AC Wlan Card	Comply	



10 Slots	Mini PCI Express MXM 3.0 Type A-35w mSATA	Comply	
Power Supply	Standard Power Supply	Comply	
OS Support	Windows 08 or Higher versions	Comply	
Operating System	DOS	Comply	
Peripherals	Branded USB Standard Keyboard & USB 2-button	Comply	
Intel Chipset	Intel Series (Q170) Energy Star Qualified Label	Comply	
Display Separate	22" -inch LED Backlit Monitor & Quick Release Kit for DT / LED. LED Must be compatible with Release Kit.	LED 21.5" & Compatible with Release Kit	
Image Load	IBA image load in BIOS Service by Manufacturer.	Comply	<i>Handwritten signature</i>
Graphics	Integrated Intel HD Graphics	Comply	<i>Handwritten signature</i>
Security	Solenoid Lock & Hood sensor	Comply	
Wifi (Optional)	Yes (Please quote its price separately)	Comply	<i>Handwritten signature</i>
Warranty	3 Years comprehensive onsite warranty (Manufacturer)	Comply	





NIT NO:

IT/90/2015-16 Dated: 12.10.2015

Method and procedure

Open competitive Bidding (National) (Single Stage-One Envelope).

Of Procurement:

Description of Works:

Procurement of Branded Computers

### **BIDDER'S ELIGIBILITY QUALIFICATION REPORT**

#### **Eligibility Qualification Criteria**

S.No:	Eligibility Qualification Criteria	Bidder's Name M/S.	Bidder's Name M/S.
		ARC Point	Mega Plus
1	Registration with PEC(if applicable)	-	-
2	NTN	YES	YES
3	Sales Tax Registration	YES	YES
4	Professional Tax	YES	NO
5	Registration with Sindh Revenue Board(SRB	-	-
	<b>Qualification Criteria</b>		
6	Minimum three year experience of relevant filed	YES	YES
7	Required Bid Security is attached	YES	YES
8	Turnover of at least last three years	YES	YES
9	Bid is signed, named & stamped by authorized person of the firm along with authorization letter.	YES	YES
10	Any other factor deemed to be relevant by procuring agency subject to provision of Rule-44	-	-
	Qualified/ Disqualified	Qualified	Qualified

Note: The procurement agency may modify the criteria as per their requirement.

  
**Head of ICT**

**Mr.Imran Batada**

**PURCHASE AGREEMENT**

BETWEEN

**INSTITUTE OF BUSINESS ADMINISTRATION**

**AND**

**ARCPOINT TECHNOLOGIES**

**PROCUREMENT OF BRANDED COMPUTERS**

**TENDER # IT/90/2015-16**

*A*







OFFICE SUPERINTENDENT  
Stamp Office, City Court  
Karachi

19-1-16.

119 JAN 2016

THIS AGREEMENT is entered into at Karachi on this 11<sup>th</sup> January 2016, by and BETWEEN:

Arcpoint Technologies, Suite No 809, 8<sup>th</sup> Floor Business and Finance Center I.I Chundrigar Road Karachi which expression "Arcpoint Technologies" shall include (where the context so permits) its successors-in-interest and assign) of the FIRST PART;

AND

The Institute of Business Administration, Karachi, an institution duly incorporated and existing under the laws of Pakistan, having its head office at University Road Karachi, (hereinafter referred to as "IBA" which expression shall include (where the context so admits) its successors-in-interest and assign) of the SECOND PART.

"IBA" and "Arcpoint Technologies" are hereinafter collectively referred to as the "Parties" and individually as "Party".

WHEREAS:

- A. Arcpoint Technologies is a HP PPS Tier1Partner and provides maintenance services for the said Desktops Elite 800G2hardware thereof.
- B. IBA is a leading education service provider committed to providing training for leadership in Business and Public Sector Management and seeks hardware and software from, and services for or in relation to, the network equipment (as more particularly listed in Clause 3 herein below), under the terms & conditions set forth in this Agreement.

NOW THEREFORE in consideration of the mutual covenants hereinafter set out and for good and valuable consideration, the adequacy of which is hereby acknowledged, the Parties have agreed as under:

1. Scope of Service:

- 1.1 Arcpoint Technologies will provide HP Elite Desktops Bundles to 'IBA'. Maintenance services will be offered to the hardware and software products are not applicable on it.



1.2 Any Consumable is not included in the Bill of Quantity / Scope of Work but required Preventive maintenance services shall be provided by Arcpoint Technologies free of cost.

1.3 If any discrepancies are found in the specification of hardware or through the services deployed whilst this Agreement is subsisting, IBA shall have the right take any and all necessary legal action against Arcpoint Technologies (BOQ as Annex A).

1.1 **2. Installation Sites:**

Arcpoint Technologies shall install the said hardware and software and provide services to IBA at the following sites:

IBA  
Main Campus  
University Road  
Karachi

IBA  
City Campus  
Kiyani Shaheed Road  
Garden, Karachi

**3. Nature of Agreement:**

This Agreement shall include:

- 3.1 The delivery of HP Elite Desktops Bundles to the relevant installation site..
- 3.2 The Installations of Hardware at the aforementioned IBA installation sites.
- 3.3 Smooth Support Services for Hardware.
- 3.4 03 Years (During Business Hours 09AM to 06PM) for hardware.
- 3.5 In case the problem is not solved within the agreed timeframe (03 working days).

**4. Offices:**

Arcpoint Technologies has its Head Office in Karachi.

**5. Arcpoint Technologies Relationship with HP:**

Arcpoint technologies is Advanced Level Principle Partner, covers wide range of Principle Product Line.

**6. Cost of Hardware:**

6.1 Total price for hardware is Rs. 11,728,996/- (C&F)- (i-e 138 units @ 84,992.7246)  
(Eleven Million Seven hundred twenty-eight thousand nine hundred and ninety-six only).

6.2 The said price excludes GST & Custom Duty Only.

**7. Delivery Schedule:**

7.1 Delivery lead times shall be based on prevailing government import policies and subject to clearance from US/Exporting country export control regulations.

7.2 If there are any restrictions on trade or import either by the Government of Pakistan or by the Government of the US/Exporting country, the delivery schedule shall be amended and intimated to IBA accordingly.

7.3 In normal conditions, delivery may be made within 12 weeks from the date of signing of Letter of Award (dated: \_\_\_\_\_).

**8. Delays:**

In the event of any delays caused in the performance of its obligations under this agreement, Arcpoint Technologies shall be liable to pay IBA liquidated damages amounting to two per cent (2%) per month up until an aggregate amount of ten percent (10%) is reached.

**9. Payment Schedule:**

9.1 Payment to Arcpoint Technologies shall be made through crossed cheque after the delivery and complete installation of the item and receipt of the invoice. Advance payment will ONLY be made against Bank Guarantee an A Rated bank of the same amount.





9.2 The total payment amount will be made after the complete delivery of the equipment. Subject to the submission of Performance Guarantee from the bidder to Finance department of IBA.(Performance Guarantee 05% of the contract value).

**10. Taxes and Duties:**

Arcpoint Technologies shall be responsible for the payment of all taxes, duties etc. incurred or accrued until the final delivery of the Goods or other obligations including services. Any increase in the rate/amount of Govt. taxes or levy shall be to the cost of Technology Partner; however, for any decrease in taxes duties and levy, the benefit will be Withholding tax shall be deducted from the supplier invoices as per the prevailing rates.

**11. Support Services Hardware:**

From expiry of 3 Year Warranty. New Support contract will be signed after mutual agreement and consent of IBA and the Arcpoint Technologies. Amount of the Contract will be additional 10 % for the SLA each year cost with Arcpoint Technologies & if IBA agree with the performance.

**12. Key Provision of Services Features:**

- 12.1 During Business Hours warranty and support on site with mutual agreed SLA response time.
- 12.2 Priority response within 4 hours response/ 8 hours resolution time and problem escalation as per mutually agreed SLA.
- 12.3 Telephonic response time will start within 30 minutes
- 12.4 Onsite response time for normal calls will be up to 2 - 4 business hours.
- 12.5. The response time for urgent/critical calls will be 2 business hours.

**13. Duration:**

The Parties agree that this Agreement shall have effect from \_\_\_\_\_, and shall effectively end on \_\_\_\_\_ (Warranty time will start from the date of Delivery Challan received in IBA, Karachi).

**14. Representations, Indemnity and Warranty:**

- 14.1 Arcpoint Technologies hereby represents and warrants that all services hereunder shall be provided bona fide and with the best possible efforts available under any circumstances and as per the international industry standards.
- 14.2 Arcpoint Technologies hereby states that it shall indemnify IBA for breach of this contract, whether in partial or whole, and shall be liable for all direct damages and expenses arising from any negligent or willful act. At no point shall such indemnification be deemed a waiver of other remedies available under relevant laws.
- 14.3 Arcpoint Technologies represents that the project and the terms agreed upon under this agreement shall function and operate with or without the involvement of any third party including (HP).

**15. Force Majeure:**

- 15.1 For the purposes of this Agreement, "Force Majeure" means an event or circumstance which is beyond the reasonable control of a Party, and which makes a Party's performance of its obligations under this Agreement impossible, and includes, but is not limited to, Acts of GOD, war, riots, civil disorder, earthquake, fire, explosion, storm, flood, unauthorized digging by various agencies or other adverse weather conditions, strikes, lockouts or other industrial action.

- 15.2 Force Majeure shall not include:



15.2.1 An event, which is caused by the negligence or willful action of a Party or its subcontractor;

15.2.2 An event which a diligent Party could reasonably have been expected to:

- (i) Have taken into account as at the date on which this agreement was signed, or
- (ii) Have avoided or overcome in the course of carrying out its obligations under this Agreement;

15.2.3 Force Majeure shall not include insufficiency of funds or circumstances arising from a failure to make any payment required by or under this Agreement.

15.3 The failure of a Party to fulfill any of its obligations under this Agreement shall not be considered to be a breach of, or a default under this Agreement insofar as the inability arises from an event of Force Majeure, provided that the Party affected by that event has taken reasonable precautions, due care and attempted to put in place reasonable alternative arrangements all with the objective of carrying out the terms of this Agreement without delay.

15.4 Measures to be taken:

15.4.1 A Party affected by an event of Force Majeure shall take all reasonable measures to remove its inability to fulfill its obligations under this Agreement with a minimum of delay and shall notify the other Party in writing of the event concerned as soon as possible, and in any event not later than 7 (seven) Days following the occurrence of the event concerned, and shall similarly give notice of the restoration of normal conditions as soon as possible. The Parties shall take all reasonable measures to minimize the consequences of any event of the Force Majeure.

#### 16. Extension of time:

Any period, within which a Party must, pursuant to this Agreement, complete any action or task, shall be extended Day-for-Day up to a period equal to the time during which that Party was unable to perform such action as a result of Force Majeure.

#### 17. Consultation:

Not later than 30 (thirty) Days after a Party has become unable to perform a material portion of the Services as the result of an event of Force Majeure, the Parties shall consult with each other with a view to agreeing on appropriate measures to be taken in the circumstance.

#### 18. Confidentiality:

18.1 The parties shall not, either during the term, or after the expiration of this Agreement, disclose any proprietary or confidential information relating to the Services, this Agreement, or business or operations without the prior written consent of the concerned party, unless such disclosure is required by law or regulation or such information has entered the contractor domain other than by a breach of this Agreement. The parties agree that it will use its best efforts to ensure that its subcontractors and personnel are bound by and comply with the requirement of confidentiality set out in this clause.

18.2 The parties shall not, either during the term, or after the expiration of this Agreement, disclose any proprietary or confidential information relating any of the parties' Services, this Agreement, or business or operations without the prior written consent of the concerned party, unless such disclosure is required by law or regulation or such information has entered the contractor domain other than by a breach of this Agreement. The parties agree that it will use its best efforts to ensure that its subcontractors and personnel are bound by and comply with the requirement of confidentiality set out in this clause.

18.3 Notwithstanding the provisions of the above paragraphs of this clause the Parties may require each other to sign a Confidentiality Agreement on a case-by-case basis before specific information can be made available.

#### 19. Governing Law and Jurisdiction / Arbitration:

If any disputes, controversies or differences arise between the parties arising out of or in connection with this Agreement. All such disputes that are not settled amicably within 10 days from the date





notification of such dispute shall be referred to arbitration. The arbitration proceeding shall be conducted in accordance with the Arbitration Act 1940. The arbitration shall be held at Karachi.

**20. Failure to Perform:**

Notwithstanding any remedy that IBA may have against Arcpoint Technologies in terms of the Bank Guarantee referred to in clause 4 hereof, IBA shall have the right to forfeit the Products, or any of them, to claim damages from Arcpoint Technologies due to a failure on the part of Arcpoint Technologies to perform its obligations in accordance with the terms of this Agreement.

**21. Notices:**

Any notice, request, instruction or other document to be given hereunder shall be delivered or sent by courier or by facsimile transmission (such facsimile transmission notice to be confirmed by courier posted within twelve (12) hours) to the address or to the facsimile number of the other Party set out hereunder:

**For IBA:**

Name : Mr. Imran Batada  
Head of ICT  
Address : IBA City Campus,  
Kiyani Shaheed Road, Garden, Karachi.  
Fax No. : 021-99215528

**For Arcpoint Technologies**

Name : Mr. Sadiq Sayani  
CEO  
Address : Arcpoint Technologies  
Suite #809, 8<sup>th</sup> Floor Business and Finance Center, Karachi  
Fax # : 021-32463764


**22. Conflict of Interest:**

No director, employee, agent or any other tier of representative(s) of either party or its subcontractor shall give to or receive from any director, employee, agent or any other tier of representative(s) of the other party any commission, fee, rebate, or any gift or entertainment of significant cost or value in connection with the negotiation, settlement, finalization or performance of any agreement, or enter into any business arrangement with any director, employee or agent of the other party, without prior written notification thereof to that party. In case of disregard and/or violation the violating party shall promptly notify to the other party of any violation and/or any consideration received as a result of such violation. Additionally, if any violation has already occurred prior to the date of this Agreement resulting directly or indirectly in the consent of the other party to enter into this Agreement with the violating party, the other party may, at its/his sole option, terminate this Agreement at any time. Neither any party nor its employees, agents, subcontractors nor any other tier of representatives shall make any payment or give anything of significant value to any official of any government or public international organization, including any officer or employee of any government department or agency to influence his or its decision, or to gain any other advantage for the other party in connection with the performance of this Agreement. In case of violation the violating party shall immediately notify to the other party of any such violation and shall immediately reimburse the other party out of any or all monies paid by the other party to the violating party, an amount equal to the amount of the payment or the value of gift to the government official which gives rise to such violation. In the event of any violation each party may also, at its sole option, terminate this Agreement at any time.

**23. Record Retention and Right to Audit:**

IBA shall ensure that it and its Representatives maintain true and correct records in connection with the services to be performance/goods to be supplied under the Agreement and all related transactions and retain all such records for at least 12 months after termination of this Agreement for any reason to audit any and all records of IBA and its Representative for the purpose of determining whether there has been compliance with the this Agreement.

**24. Termination:**



A handwritten signature is written over a circular stamp. The stamp contains the text "ARCPOINT TECHNOLOGIES" around the perimeter and "Karachi" in the center.

24.1 Any of the Parties shall have the right to terminate this Agreement upon serving 30 days written notice on the other Party at any time for failure of other Party to comply with the terms of this Agreement. In addition to that, IBA shall have the right to terminate this Agreement without assigning any reason upon serving 30 days' notice on Arcpoint Technologies.

24.2 The Parties agree that the Services will be held in abeyance if the payment which is due is delayed for 45 days.

**25. Regulatory Compliance:**

The parties acknowledge and agree that both shall comply with all the international and national laws that are applicable to the parties under this agreement. Arcpoint Technologies shall indemnify IBA for all losses, damages and other expenses incurred by Arcpoint Technologies due to the breach of such compliance

**25.2 Changes in Law and Regulations:**

In the event of any change in Law, Regulation or Policy, which is prejudicial to the business interest of the parties involved, the parties shall have the right to terminate this agreement without further liabilities.

**26. Indemnification:**

It is hereby agreed that Arcpoint Technologies shall indemnify IBA, its employees, agents, officials in case they suffer any loss and/or damages due to the negligence of the of Arcpoint Technologies while providing its services under this Agreement.

**27. Entire Agreement:**

The Contract constitutes the entire agreement between the IBA and the Arcpoint Technologies is superseding all communications, negotiations and agreements (whether written or oral) of parties with respect thereto made prior to the date of Contract.

**28. Variation:**

No variation of this Agreement shall be valid unless it is in writing and signed by both Parties to the Agreement.

**29. Unenforceability of Provisions:**

The invalidity or unenforceability of any provision of this Agreement shall not affect the remainder of this Agreement which shall continue in full force and effect in accordance with its terms.

**30. Counterparts:**

This Agreement may be executed in two counterparts, and each such counterpart shall be deemed as valid and original. However, all such counter parts shall be considered as one and the same Agreement.

IN WITNESS WHEREOF the parties hereto have set their respective hands on the day and year first above written.



For and on Behalf of Arcpoint Technologies  
Name: SADIQ SAYANI  
Designation: CEO



For and on Behalf of IBA Karachi

Name: Imran Batada  
Designation: Head of ICT

Imran Batada  
Head of ICT  
Institute of Business Administration  
Karachi Pakistan

Real ICT -



Witnesses-1:

1) Signature Mohammad Saeed  
 Name: (e-shopping centre  
 Address: Flate no 11, Al Falah  
Society Karachi)

Witnesses-2:

2) Signature ABDUL QADIR  
 Name: Network Manager  
 Address: IBA City Campus  
Kayam Shahzad Road  
Karachi-74400

**Important Note:** The Purchase Order issue subject to the delivery of the following certificates/undertaking from the Vendor. The lists of all certificates are already mail to you.

1. BOQ
2. SLA
3. Integrity Pact

Annexure - A

Technical (BOQ):

S.No.	ITEM	DESCRIPTION	QTY
1	Model	HP Elite Desk 800 G2 Business PC	138
	Processor	Intel Core i7-6700 3.4G 8M 2133 4C CPU	
	RAM	8GB DDR4-2133 SODIMM (2x4GB) RAM	
	HDD	500GB 7200 RPM SATA 2.5 SSHD	
	LAN	Intel 7265 802.11n	
	SGX	Permanent disable Intel Software Guard Extension (SGX) ( By Default)	
	Security	HP Hood Sensor	
	Ports	Serial Ports ( By Default)	
	PWR Supply	HP 90W External Power Supply	
	KB	HP USB Keyboard	
	Mouse	HP USB Mouse	
	ODD	HP DVDRW ( Externaly attached with DT)	
	BIOS LOGO	HP Custom Logo at Boot Service	
		Placeholder Specific BIOS	
	OS	Free DOS	
	Release Kit	HP ProDisplay Companion Stand ( Release Kit )	
	Warranty	3 Years Warranty	
	Display	HP ProDisplay 22-inch LED Backlit Monitor	

