



Financial Proposal

Date: January 1, 2016

For:- **IBA**
karachi
Phone:
Contact Person: Syed Ali Ahmed Naqvi

Account Manager	Delivery Period	Payment Terms	Currency	Proposal Validity
Faisal Fareed	Will be confirmed upon order as per availability	100% Advance	PKR	5-Days

Qty	Description	Unit Price	Value Excl. GST	GST Amount	Total Price with GST
2	ITEM CE400A / 401A / 402A / 403A - HP 551M Color Toner Kit	76,495.73	152,991.45	26,008.55	179,000.00
TOTAL				Rs 26,008.55	Rs 179,000.00

Quotation prepared by: Falak Naz

***Before finalization of the order please recheck prices due to dollar \$ fluctuation & conversion rate.**

DISCLAIMER: The above prices offered are based on the attached terms and conditions. The prices and the proposal shall not be applicable in case any of the terms are changed or not accepted.

TERMS AND CONDITIONS

PRICE VALIDITY

Prices are valid for 5 days from the date of submission of the proposal. Prices offered are for the entire configuration. The above validity of prices are subject to any imposition of new duties ,Sale Taxes ,Excise duty, VAT, Currency fluctuations, additional withholding tax by central or provincial government and the new prices would become applicable with immediate effect without any notice. Moreover if the price change occurs or exchange rates fluctuates before the delivery of ordered equipment or due to any such reason during the entire agreement period the above "PRICE VALIDITY CLAUSE" will apply and the customer has to pay the difference.

PAYMENT

100% advance payment is required to be made in favor of "International Office Products (Pvt) Ltd". through Cross Cheque or Pay Order. In case you wish to avail credit facility which is maximum 30days there will be a price increase of 2%.The Credit facility is subject to partial delivery and partial payment. In case Tax is deducted at source, the Tax Deduction Challan should be sent to IOP within 30 days. **For making payment in Pak Rupees, the SBP selling rate for US\$ (Selling T.T & OD) or open Market Rate or the Bill of Entry conversion rate whichever is higher will be applicable on the day payment is made. Quoted prices are based on To-day's Dollar Conversion Rate and will change accordingly with Change in Conversion Rates.** For items imported by IOP no withholding tax should be deducted and IOP will submit letter of undertaking along with copy of Bill of Entry.

DELIVERY

In case of Imports, the delivery lead-time will be 6-8 weeks and 1 week for ex-stock items from the date of acceptance of purchase order & payment. However the delivery is subject to conditions beyond our control like Force Majeure, (Logistic Hurdles, fire explosion, vandalism, storm, strikes, labor disputes, wars, national emergencies lockout, work stoppages or other labor difficulties, supplier failures breaches or delays, failures and down time of utilities and telecommunication equipment, computer down time etc..). In case, the product is withdrawn due to obsolescence factor, the new model would be offered with new prices for your approval and new delivery period would be requested based on production schedule from our Principal. The products are offered on ex-Karachi basis. For dispatch to other cities, we will charge Rs. 3500/- per system.

PENALTY

No penalty clause will be acceptable in case of late delivery or due to any other reasons.

MAINTENANCE

After the expiry of the warranty period, IOP will offer a comprehensive Maintenance Agreement.

INSTALLATION

There is no additional charge for Installation of Computer equipment at customer's premises within Karachi, Lahore, and Rawalpindi/Islamabad & Peshawar. Installation elsewhere, IOP shall charge on case to case basis. Our responsibility is only installation of hardware and not installation of operating systems and applications software. IOP Engineers will make installation after the inspection of the power ratings. It is essential that appropriate grounding, power stabilizers and UPS be made available to ensure efficient working of the equipment.

WARRANTY

Onsite warranty is valid for Karachi, Islamabad, Lahore and Peshawar only.

Customers of other cities will bring down the equipment to our workshop located in any of the above mentioned Cities.