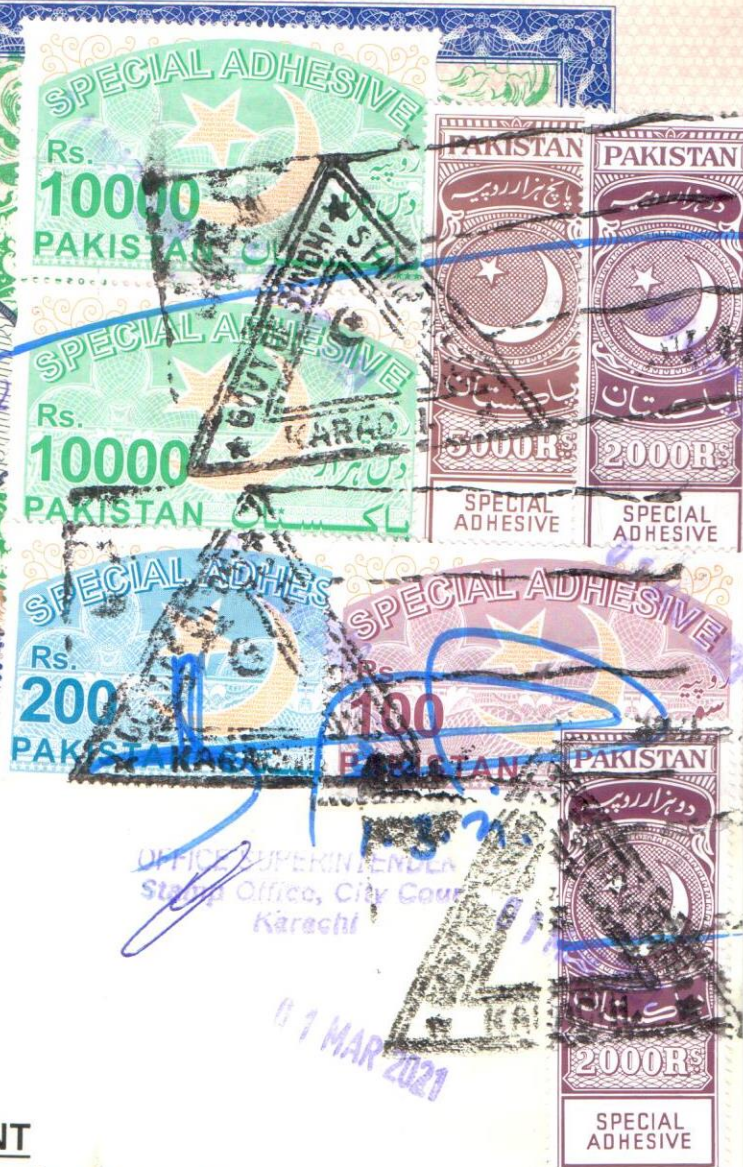


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Muhammad Mohsin Awan Stamp Vendor  
Licence # 131 D-04, Alliance Arcade  
Block-15, G-761, Jochar, Karachi.  
SR. NO. 761  
ISSUED TO Muhammad Saleem  
THROUGH TO Advocate L.No. 2403  
PURPOSE 1002  
VALUE RS. 1002  
STAMP VENDOR'S SIGNATURE

13 JAN 2021

OFFICE SUPERINTENDENT  
Stamp Office, City Court  
Karachi

01 MAR 2021

### AGREEMENT

#### Provision of Inverter Floor Standing & Split ACs

THIS AGREEMENT is executed at KARACHI, on this day 02, March, 2021.

#### BETWEEN

M/s Institute of Business Administration, through its Registrar, located at Main Campus, University Enclave, Karachi, hereinafter called and referred to as "IBA" (which expression shall wherever the context so permits, be deemed to include its legal representatives, executors, successors and assigns)

#### AND

M/s ADD-Wise Supplies & Services, having its office at # 5, 3<sup>rd</sup> Floor Plot No. 6-C, 7<sup>th</sup> Zamzama Commercial Lane Phase V, DHA Karachi, hereinafter referred to as "SUPPLIER" (which expression shall wherever the context so permits be deemed to include its legal representatives, executors, successor and assigns), through its proprietor Mr. Yousaf Iqbal Khan, holding CNIC No. 42401-4095708-5

**WHEREAS** "IBA" intends to obtain Provision of Inverter Floor Standing & Split ACs vide tender # ME/10/20-21 for (IBA requirement) discussions in respect of the same before the determination of scope of supplies will be held with "IBA" as "Provision of Inverter Floor Standing & Split ACs" and "THE SUPPLIER" have offered to render all kind of Provision of Inverter Floor Standing & Split ACs (including but not limited to the "Provision of Inverter Floor Standing & Split ACs" of the proposed work up to the satisfaction & handing over the material(s) to the "IBA" having accepted the offer in finished form complete in all respect.



T041980



Muhammad Mohsin Awan Stamp Vendor

Licence # 131 D-04, Alliance Arcade  
Block-15, Gulistan-e-Iqbal, Karachi.

13 JAN 2021

RUPEES ONE HUNDRED ONLY

SR. NO. 780  
ISSUED TO WITH ADDRESS: Muhammad Saleem  
THROUGH TO WITH ADDRESS: Advocate L.No. 2409  
PURPOSE:   
VALUE RS. 100/-  
STAMP VENDOR'S SIGNATURE:   
NOW IT IS HEREBY AGREED & DECLARED BY AND BETWEEN THE PARTIES AS FOLLOWS:

#### WITNESSETH

"IBA" hereby offer to appoint "THE SUPPLIER" as their official for the specific purpose of "Provision of Inverter Floor Standing & Split ACs" discussions in respect of the same with "IBA" before the determination of Scope of Provision of Inverter Floor Standing & Split ACs. "THE SUPPLIER" hereby agree to the offer of the "IBA" in acceptance of the terms & conditions here in below forth.

#### Article I

#### DUTIES & SCOPE OF SUPPLY AND AGREEMENT

- 1.1 This Agreement includes, the "Provision of Inverter Floor Standing & Split ACs", discussions with "IBA" before the determination of scope of supply with any/all other relevant details to "IBA".
- 1.2 "THE SUPPLIER" agrees to provide any/all kind of Provision of Inverter Floor Standing & Split ACs to "IBA" whenever and wherever form is required as per the terms & conditions of this Agreement.
- 1.3 "THE SUPPLIER" will coordinate their work with Sr. Manager Operations & Maintenance of the "IBA" who will assist "THE SUPPLIER" in supervision of proposed Provision of Inverter Floor Standing & Split ACs.
- 1.4 "THE SUPPLIER" will visit the Purchase Offices located at Main Campus, University Enclave, Karachi as & when required with prior appointment.
- 1.5 Life Insurance / Security of worker will be the responsibility of contractor. IBA will not be responsible for any mishap.
- 1.6 All staff must have CNIC and clearly mentioned to discourage work through child labor.
- 1.7 All logistic charges will be borne by "THE SUPPLIER".



**Article II**  
**SCOPE OF PROFESSIONAL SERVICES**

- 2.1 "THE SUPPLIER" hereby agree and acknowledge to Provision of Inverter Floor Standing & Split ACs in accordance with the Description & Specification.
- 2.2 "THE SUPPLIER hereby agree and acknowledge the acceptance of attending the meetings with the Head of Procurement "IBA" as & when required.
- 2.3 Delivery on or before March 25, 2021.
- 2.4 All staff must have CNIC and clearly mentioned to discourage work through child labor.
- 2.5 "THE SUPPLIER", will provide all required/necessary labor(s) / transportation(s) / cartage(s) what so ever required to complete the procurement at the cost/charges amount offered in the tender vide # ME/10/20-21

**Article III**  
**REMUNERATION**

- 3.1 The cost offered by the Supplier is Rs.8,421,076.00 (inclusive of all taxes) Provision of Inverter Floor Standing & Split ACs vide tender # ME/10/20-21 variation may occurred. The cost is inclusive of labor/transportation/supplies/etc. Details of items are appended below;

S.#	Specification	Qty	Rate	Amount
1	<b>Supply of Inverter Floor Standing ACs</b>  Capacity: 2 Ton – cooling only Voltage – 220VAC 50Hz Gas-R410 Specifications: Technical BTU Capacity 2 Ton(24000 BTU) Warranty:1 Year Parts 3 Years Compressor Double Fan Brand : Kenwood Model: KEI-2443 FHI	16 units	126,000.00	2,016,000.00
2	<b>Supply of Inverter Split AC 1.5 Ton Wall Mounted</b>  1.5 ton (18000 BTU) Cool, Gas-R410 <b>Voltage – 220VAC 50Hz</b> Warranty:1 Year Parts & 3 Years Compressor Brand : Kenwood Model: KET-1828S	25 units	64,100.00	1,602,500.00
3	<b>Supply of Inverter Split AC 2 Ton Wall Mounted</b>  2.0 ton (24000 BTU) Cool, Gas-R410 Voltage – 220VAC 50Hz Warranty:1 Year Parts & 3 Years Compressor Brand : Kenwood	36 units	96,500.00	3,474,000.00



Model: KET-2428S			
Total			Rs. 7,092,500.00
GST			Rs. 1,328,576.00
Total Amount			Rs. 8,421,076.00

- 3.2 A liquidity damages @ 2% per month, of the total agreed payment as per Purchase Order, of the total cost will be imposed in case of delayed delivery. Liquidity damages will be imposed after 30 days subject to final proof sample material handed over by supplier to IBA before the starting date mentioned on the Purchase Order. Purchase will be deemed completed in finished form as per specification and "THE SUPPLIER" have to deliver the required number of Provision of Inverter Floor Standing & Split ACs.
- 3.3 Payment will be made after delivery and submission of invoice.
- 3.4 Performance Security 5% of total amount of Purchase Order will be provided by the party.
- 3.5 Stamp Duty @ 0.35% of the cost of transaction / work order will be deposited in Government treasury by the SUPPLIER. This paid Stamp papers challan would be submitted along with the Bill / Invoice.
- 3.6 Tax(es)/Challan(s)/Levy(ies), if any or additional will be paid/borne by SUPPLIER as per SRO/Notification.

#### Article IV ARBITRATION

- 4.1 In case of any dispute, difference or and question which may at any time arise between the parties hereto or any person under them, arising out in respect of this letter of intent or this subject matter thereof shall be referred to the Registrar of the IBA for arbitration/settling of the dispute, failing which the decision of the court law in the jurisdiction of Karachi binding to the parties. The Arbitration proceedings will be governed by the Arbitration Act, 1940 and the Substantive and procedural law of Pakistan. The venue shall be Karachi.

#### Article V TERMINATION

- 5.1 "IBA" may terminate this agreement if the job is not executed according to the requirement at any time after issuing a 30 day's notice.

#### Article VI INDEMNITY

- 6.1 "THE SUPPLIER" in its individual capacity shall indemnify and keep IBA and any person claiming through IBA fully indemnified and harmless from and against all damages, cost and expenses caused to or incurred by "THE SUPPLIER", as a result of any defect in the title of IBA or any fault, neglect or omission by the "THE SUPPLIER" which disturbs or damage the reputation, quality or the standard of services provided by "IBA" and any person claiming through the IBA.

#### Article VII WARRANTY

- 7.1 M/s ADD-Wise Supplies & Services should provide 1 year parts and 3 years compressor warranty.



**Article VIII**

**NOTICE**

- 8.1 Any notice given under this AGREEMENT shall be sufficient if it is in writing and if sent by courier or registered mail.

**Article IX**

**INTEGRITY PACT**

- 9.1 The intention not to obtain the procurement / work of any Contract, right, interest, privilege, or other obligation or benefit from the IBA or any administrative or financial offices thereof or any other department under the control of the IBA through any corrupt practice(s).
- 9.2 Without limiting the generality of the forgoing the M/s ADD-Wise Supplies & Services, represents and warrants that it has fully declared the charges, fees, commission, taxes, levies etc, paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within the IBA directly or indirectly through any means any commission, gratification, bribe, gifts, kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement or service contract or order or other obligations whatsoever from the IBA, except that which has been expressly declared pursuant hereto.
- 9.3 M/s ADD-Wise Supplies & Services, accepts full responsibility and strict liability for making any false declaration/statement, not making full disclosure, misrepresenting facts or taking any action likely to degrade the purpose of declaration, representation and warranty. It agrees that any contract/order obtained aforesaid shall without prejudice to any other right & remedies available to the IBA under any law, contract, or other instrument, be stand void at the discretion of the IBA.
- 9.4 Notwithstanding any right and remedies exercised by the IBA in this regard, M/s ADD-Wise Supplies & Services, agrees to indemnify the IBA for any loss or damage incurred by it on account of its corrupt business practice & further pay compensation to the IBA in any amount equivalent to the loss of any commission, gratification, bribe, gifts, kickback given by the M/s ADD-Wise Supplies & Services as aforesaid for the purpose of obtaining or inducing procurement/work/service or other obligation or benefit in whatsoever from the IBA.

**Article X**

**SEVERABILITY**

- 10.1 If any terms covenant or condition of this agreement shall be deemed invalid or unenforceable in a court of law or equity, the remainder of this agreement shall be valid & enforced to the fullest extent permitted by prevailing law.

**Article XI**

**MISCELLANEOUS**

- 11.1 Any addition & alteration(s) made for item(s) as required by IBA on the basis of sample or in course of the work in progress which entail extra time & labor and material on part of the supply, shall not be charged separately/extra on 'Quantum Merit' basis before & on final material handed over to the "IBA". After FINALIZATION OF SAMPLE if any alteration(s), arise charges will be paid on mutually agreed upon.




11.2 Material(s) will be handed over by the "IBA" or vet the cost with authentic stamp and signature.

11.3 The terms and conditions of the AGREEMENT have been read over to the parties which they admit to be correct and abide by the same.

11.4 All terms and conditions of tender vide # ME/10/20-21 will be the integral part of this agreement and can't be revoked.

IN WITNESS WHEREOF both the parties hereto have set & subscribed their respective hands to this agreement at Karachi on the date as mentioned above.

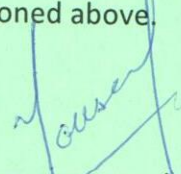
  
**Dr. Muhammad Asad Ilyas**  
Registrar  
Former Chairperson Accounting & Law Department  
Institute of Business Administration (IBA).  
Karachi, Pakistan

"IBA"

NAME: Dr. Muhammad Asad Ilyas

CNIC # \_\_\_\_\_

Address: Registrar, Institute of Business  
Administration Main Campus  
University Road, Karachi

  
M/s ADD-Wise Supplies & Services

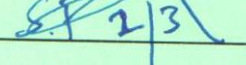
NAME: Yousaf Iqbal Khan

CNIC # 42401-4095708-5

Address: Office # 5, 3<sup>rd</sup> Floor Plot No. 6-C,  
7th Zamzama Commercial Lane Phase V,  
DHA Karachi

**ADD-WISE**  
SUPPLIES & SERVICES

WITNESS:


1. 

Syed Fahad Jawed

CNIC # 4220191251363

Address:

Head of Procurement  
Institute of Business  
Administration Main Campus  
University Road, Karachi

2. 

M/s ADD-Wise Supplies & Services

NAME: Muhammad Muneeb

CNIC # 42301-8858300-3

Address:

Office # 5, 3rd Floor Plot No. 6-C, 7th  
Zamzama Commercial Lane Phase V, DHA  
Karachi.

**ADD-WISE**  
SUPPLIES & SERVICES

Focal Person IBA

