





**WHEREAS** "IBA" intends to obtain a Provide and Supply Multimedia Projectors vide tender # IT/11/24-25 (IBA requirement) up to the satisfaction & handing over the material(s) to the "IBA" having accepted the offer in a finished form complete in all respect.

**NOW IT IS HEREBY AGREED & DECLARED BY AND BETWEEN THE PARTIES AS FOLLOWS:**

**WITNESSETH**

"IBA" hereby offer to appoint "THE SUPPLIER" as their supplier for the specific purpose of "Supply of Multimedia Projectors". "THE SUPPLIER" hereby agree to the offer of the "IBA" in acceptance of the terms & conditions herein below forth.

**Article I**

**DUTIES & SCOPE OF SUPPLY & SERVICES**

- 1.1 "THE SUPPLIER" agrees to Provide and Supply Multimedia Projectors to "IBA" whenever and wherever form is required as per the terms & conditions of this Agreement.
- 1.2 "THE SUPPLIER" will coordinate their work with the Head of Procurement, of the "IBA" who will assist "THE SUPPLIER" in the supervision of the proposed Supply of the Video Conference System.
- 1.3 "THE SUPPLIER" will visit the Procurement Department located at Main Campus, University Road, Karachi as & when required with a prior appointment.
- 1.4 All logistic charges will be borne by "THE SUPPLIER".
- 1.5 Delivery time must be within 30 days from the date of the Letter of Acceptance or the Purchase Order.

**Article II**

**PAYMENT**

- 2.1 Payment will be made on or before 30 days after delivery and submission of the invoice.

**Article III**

**WARRANTY**

- 3.1 Three years comprehensive onsite OEM warranty with parts and labor.

**Article IV**

**REMUNERATION**

- 4.1 The cost offered by the SUPPLIER is Rs. 6,895,900/ (inclusive of all taxes) Provide and Supply Multimedia Projectors vide tender # IT/11/24-25 variation may occur. The cost is inclusive of labour/transportation/supplies/taxes/levies/customs duties etc.

| Item Required                          | Features   | Description        |   | Quoted Model | Quoted Brand | Quantity | Unit Price | Total Amount |
|--|------------|--------------------|---|--------------|--------------|----------|------------|--------------|
| Multimedia Projectors - Epson EB-L260F | TECHNOLOGY | Projection System  | 3LCD Technology, RGB liquid crystal shutter                   | L260F        | Epson        | 22       | 262,711.86 | 5,779,660.92 |
|  |            | LCD Panel          | 0.62 inch with C2 Fine  |              |              |          |            |              |
|  | IMAGE      | Color Light Output | 4,600 Lumen-3,200 Lumen (economy) In accordance with IDMS15.4 |              |              |          |            |              |
|  |            | White Light Output | 4,600 Lumen - 3,200 Lumen (economy) In                        |              |              |          |            |              |

|                   |                              |   |  |  |  |  |
|-------------------|------------------------------|---|--|--|--|--|
|                   |                              | accordance with ISO 21118:2020  |  |  |  |  |
|                   | Resolution                   | 1080p   |  |  |  |  |
|                   | Contrast Ratio               | 2,500,000 : 1   |  |  |  |  |
|                   | Keystone Correction          | Auto vertical: $\pm 30^\circ$ , Manual horizontal $\pm 30^\circ$  |  |  |  |  |
|                   | Colour Reproduction          | Upto 1.07 billion colours   |  |  |  |  |
| OPTICAL           | Throw Ratio                  | 1.32 - 2.12:1   |  |  |  |  |
|                   | Zoom                         | Manual, Factor: 1 - 1.62  |  |  |  |  |
|                   | Screen Size                  | 31 inches - 310 inches  |  |  |  |  |
|                   | Projection Distance Wide     | 88 m - 906 m  |  |  |  |  |
|                   | Projection Lens Focal Length | 18.2 mm - 29.1 mm   |  |  |  |  |
|                   | Projection Lens Focus        | Manual  |  |  |  |  |
| CONNECTIVITY      | Interfaces                   | USB 2.0-A, USB 2.0, RS-232C, Ethernet interface (100 Base-TX / 10 Base-T), Wi-Fi Direct, VGA in (2x), VGA out, Composite in, Miracast, Jack plug out, Jack plug in (2x), Cinch audio out, Microphone input, HDMI (HDCP 2.2) (2x), Wireless LAN IEEE 802.11a/b/g/n/ac          |  |  |  |  |
|                   | Epson iProjection App        | Ad-Hoc / Infrastructure   |  |  |  |  |
| ADVANCED FEATURES | 2D Colour Modes              | Dynamic, Cinema, Presentation, sRGB, Game   |  |  |  |  |
|                   | Other features               | AV Mute Slide, Arc Correction, Auto Power On, Auto source search, Built-in speaker, CEC compatible, Customizable user logo, Direct Power on/off, Document Camera Compatible, Edge Blending, Home Screen, Horizontal and vertical keystone correction, Long light source life, |  |  |  |  |

|   |  |  |  |       |                     |        |
|---|--|--|--|-------|---------------------|--------|
|   |  | OSD copy function, PC Free, Quick Corner, Schedule Function, Screen Mirroring, Screen share, Split-Screen-Function, Super resolution, Web Control, Wireless LAN capable, iProjection App |  |       |                     |        |
| GENERAL   | Power consumption                              | 199 Watt - On mode power consumption (Normal), 260 Watt (Peak), 191 Watt (Eco), 0.5 Watt (Energy saving standby)   |  |       |                     |        |
|   | Heat Dissipation                               | 884 BTU/hour (max)   |  |       |                     |        |
| OTHER   | Warranty                                       | 60 months Carry in or 12,000 h, Optional warranty extension available  |  |       |                     |        |
| OPTIONAL ACCESSORIES  | Soft Carry Case - ELPKS71                      | V12H001K71   |  |       |                     |        |
|   | Air Filter - ELPAF60 - EB-7XX / EB-L2xx Series | V13H134A60   |  |       |                     |        |
|   | Ceiling Pipe (450mm) - ELPPFP13                | V12H003P13   |  |       |                     |        |
|   | Ceiling Pipe (700mm) - ELPPFP14                | V12H003P14   |  |       |                     |        |
|   | Active Speakers (2 x 15W) - ELPSP02            | V12H467040DA   |  |       |                     |        |
|   | Control and Connection Box - ELPCB03           | V12H927040DA   |  |       |                     |        |
|   | Control and Connection Box - ELPCB03           | V12H927040   |  |       |                     |        |
|   | Active Speakers (2 x 15W) - ELPSP02            | V12H467040   |  |       |                     |        |
|   | Adapter - ELPAP11 Wireless LAN (5GHz)          | V12H005A01   |  |       |                     |        |
|   | <b>Installation charges</b>                    |  |  |       |                     |        |
| Removal of old installed projector and installation of new one Complete in every aspect |  |  |  | 1 job | 66,000              | 66,000 |
| <b>Total Amount in PKR</b>  |  |  |  |       | <b>5,845,660.92</b> |        |

|  |                                  |                     |
|--|----------------------------------|---------------------|
|  | <b>18% GST</b>                   | <b>1,040,338.97</b> |
|  | <b>15% SST</b>                   | <b>9,900</b>        |
|  | <b>Grand Total Amount in PKR</b> | <b>RS 6,895,900</b> |

- 4.2 Liquidity damages at the rate of 2% per month, of the total agreed-on payment as per the Letter of Intent/Acceptance or Purchase Order, of the total cost, will be imposed in case of delayed delivery services. Services will be deemed completed in finished form as per specification and "THE SUPPLIER" have to deliver the required number of Provide and Supply Multimedia Projectors to IBA.
- 4.3 Performance Security 5% of the total amount of the Letter of Intent/Acceptance will be provided by "THE SUPPLIER".
- 4.4 Stamp Duty @ 0.35% of the cost of the Letter of Intent/Acceptance will be deposited in the Government treasury by the SUPPLIER. This paid Stamp Duty challan would be submitted along with the Bill / Invoice.
- 4.5 Tax(es)/Challan(s)/Levy(ies)/Custom Duties etc, if any or additional will be paid/borne by THE SUPPLIER as per SRO/Notification.

**Article V**  
**ARBITRATION**

- 5.1 In case of any dispute, difference or question which may at any time arise between the parties hereto or any person under them, arising out in respect of this letter of intent or this subject matter hereof shall be referred to the Registrar of the IBA for arbitration/settling of the dispute, failing which the decision of the court law in the jurisdiction of Karachi binding to the parties. The Arbitration proceedings will be governed by the Arbitration Act, of 1940 and the Substantive and procedural law of Pakistan. The venue shall be Karachi.

**Article VI**  
**TERMINATION**

- 6.1 "IBA" may terminate this agreement if the job is not executed according to the requirement at any time after issuing a 15 days notice.

**Article VII**  
**INDEMNITY**

- 7.1 "THE SUPPLIER" in its individual capacity shall indemnify and keep IBA and any person claiming through IBA fully indemnified and harmless from and against all damages, costs and expenses caused to or incurred by "THE SUPPLIER", as a result of any defect in the title of IBA or any fault, neglect or omission by the "THE SUPPLIER" which disturbs or damage the reputation, quality or the standard of services provided by "IBA" and any person claiming through the IBA.

**Article VIII**  
**NOTICE**

- 8.1 Any notice given under this AGREEMENT shall be sufficient if it is in writing and if sent by courier or registered mail.

**Article IX**  
**SEVERABILITY**

- 9.1 If any terms covenant or condition of this agreement shall be deemed invalid or unenforceable in a court of law or equity, the remainder of this agreement shall be valid & enforced to the fullest extent permitted by prevailing law.

**Article X**  
**INTEGRITY PACT**

- 10.1 The intention not to obtain the procurement/work of any Contract, right, interest, privilege, or other obligation or benefit from the IBA or any administrative or financial offices thereof or any other department under the control of the IBA through any corrupt practice(s).

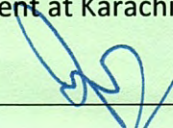
- 10.2 Without limiting the generality of forgoing the M/s. ABM DATA SYSTEMS (Pvt) LTD represents and warrants that it has fully declared the charges, fees, commission, taxes, levies etc, paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within the IBA directly or indirectly through any means any commission, gratification, bribe, gifts, kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement or service contract or order or other obligations whatsoever from the IBA, except that which has been expressly declared pursuant hereto.
- 10.3 M/s. ABM DATA SYSTEMS (Pvt) LTD accepts full responsibility and strict liability for making any false declaration/statement, not making full disclosure, misrepresenting facts or taking any action likely to degrade the purpose of the declaration, representation and warranty. It agrees that any contract/order obtained aforesaid shall without prejudice to any other right & remedies available to the IBA under any law, contract, or other instruments, stand void at the discretion of the IBA.
- 10.4 Notwithstanding any right and remedies exercised by the IBA in this regard, M/s. ABM DATA SYSTEMS (Pvt) LTD agrees to indemnify the IBA for any loss or damage incurred by it on account of its corrupt business practice & further pay compensation to the IBA in any amount equivalent to the loss of any commission, gratification, bribe, gifts, kickback given by the M/s. ABM DATA SYSTEMS (Pvt) LTD, as aforesaid to obtain or induce procurement/work/ or other obligation or benefit in whatsoever from the IBA.

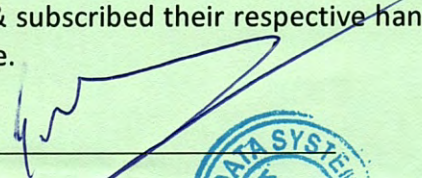
**Article XI**

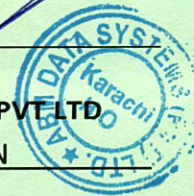
**MISCELLANEOUS**

- 11.1 The terms and conditions of the AGREEMENT have been read over to the parties which they admit to be correct and abide by the same.
- 11.2 The validity of the contract will be effective from the date of issue of the Letter of Intent/Acceptance.
- 11.3 All terms and conditions of tender vide # IT/11/24-25 will be an integral part of this agreement.

IN WITNESS WHEREOF both the parties hereto have set & subscribed their respective hands to this agreement at Karachi on the date as mentioned above.

  
\_\_\_\_\_  
**Dr. Mohammad Asad Ilyas**  
IBA, Karachi  
Registrar  
Name: Former Chairperson Accounting & Law Department  
Institute of Business Administration (IBA),  
CNIC # \_\_\_\_\_  
Karachi, Pakistan

  
\_\_\_\_\_  
M/s. **ABM DATA SYSTEMS PVT LTD**  
Name: SARFARAZ ALI KHAN  
CNIC # 42301-7452803-7

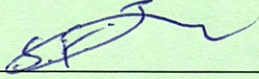


Address:  
Registrar,  
Institute of Business Administration  
Main Campus, University Road, Karachi

Address:  
CL-7/18/16, ABM Terrace, Safety Pride,  
Opp.F.G. Public School Campus, Dr. Daud  
Pota Road, Karachi

WITNESS:

1.



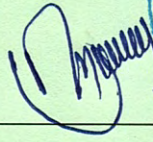
IBA, Karachi

Name: SYED FAHAD JAWED  
Head of Procurement  
CNIC # Institute of Business Administration  
Karachi

Address:

Head of Procurement,  
Institute of Business Administration  
Main Campus, University Road, Karachi

2.



M/s. ABM DATA SYSTEMS PVT LTD

Name: RIZWAN ALI

CNIC # 42101-0223721-3

Address:

CL-7/18/16, ABM Terrace, Safety Pride,  
Opp.F.G. Public School Campus, Dr. Daud  
Pota Road, Karachi

Focal Person IBA Mr. Mansoor Ali