



**Institute of  
Business Administration  
Karachi**

*Leadership and Ideas for Tomorrow*

**BIDDERS QUALIFICATION REPORT**

NIT No: ME/13/25-26  
Description of Tender: Provide and Supply Air Conditioners  
Method & Procedure of procurement: Open Competitive Bidding  
Single Stage One Envelope

Sr. #	Eligibility Criteria	M/s. Bismillah Electronics	M/s. Shaheer Traders	M/s. Add-Wise Supplies & Services	M/s. Khurshheed Enterprises	M/s. Pakistan Airconditioning and Refrigeration Corporation (Pvt) Ltd.	M/s. Insight Solutions (Pvt) Ltd.	M/s. Al-Sharique Trading Company	M/s. Japan Electronics	M/s. Sky/Air Marketing	M/s. Technology Birds Inc.	M/s. Tariq Electric Works Sui
1	Relevant experience of at least last three (03) years	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Rejected, due to Hard Copy of Pay order not submitted	Yes
2	Last 3 years' turnover with a minimum of 05 million (per year) on average	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		No
3	Active Income Taxpayer at the time of submission of the bid	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
4	Active Sales Taxpayer	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
5	Manufacturer / Authorized Distributor / Dealer / Reseller	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No		Yes
6	Manufacturer's / Brand's Repair & Maintenance Facility in Karachi.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes

**Recommendations:**

- Eight (08) participating firms are declared as substantially qualified bidders by the Tender opening committee as meeting with a minimum qualification/eligibility criteria.
- The most advantageous bid is of M/s. Bismillah Electronics amounting to Rs. 5,142,906/- (including all taxes).
- Recommended awarding the Purchase Order to M/s. Bismillah Electronics amounting to Rs. 5,142,906/- (including all taxes).

*Muhammad Anwar*  
Muhammad Anwar  
Chairperson  
Chief Librarian, IBA Karachi

*Mansoor Ali*  
Mansoor Ali  
Member  
Manager IT, IBA Karachi

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Chief Accounts Officer,  
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*Shahab Uddin Khan*  
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