



Institute of  
Business Administration  
Karachi

Leadership and Ethics for Tomorrow

### BIDDERS QUALIFICATION REPORT

NIT No: IT/03/17-18  
Description of Work: Supply of Laptop

Method & Procedure of procurement: Open Competitive Bidding  
Single Stage One Envelope

| S. No | Eligibility Criteria  | M/s Total Network Solution                        |
|-------|---|---|
| 1     | Name of the firm  | M/s Total Network Solution                        |
| 2     | Name of contact person  | Rabeeya Bilal                                     |
| 3     | Cell #  | 0300-0229159                                      |
| 4     | Office Address  | Suit # 2, 3rd Floor, BB Mall, Opp. NED University |
| 5     | Office Phone #  | 021-34013353, 34286937                            |
| 6     | Office fax #  | 021-34641448                                      |
| 7     | Year of establishment   | 2002  |
| 8     | Main area of business   | IT, Telecom Network                               |
| 9     | GST reg #   | 17-00-3844-784-18                                 |
| 10    | NTN   | 3884784-1   |
| 11    | Annual Turnover   | 1,000,000   |
| 12    | Values of projects in hand  | 500,000   |
| 13    | Managerial Capabilities<br>(a) Total # permanent staff<br>(b) Total # contract staff      | 10<br>5   |
| 14    | Technical Capabilities<br>(c) Total # of permanent staff<br>(d) Total # of contract staff | 25<br>10  |
| 15    | Cummulative Experience  | 10 Years  |
| 16    | No. of years in business for similar assignments  | last 10 Years                                     |
| 17    | No and value of similar assignments completed in last 3 years                             | 6<br>500,000                                      |
| 18    | Relationship with OEM   | Distributor                                       |
| 19    | Clientele   | Attached  |
| 20    | Technical Staff Expertise / Skills  | As per related fields                             |

#### Recommendations:

1. Participated firm is declared as substantially qualified bidders by the Tender opening committee as meet with minimum qualification / eligibility criteria.
2. The responsive bidder is M/s Total Network Solutions at Rs. 406,224.00 (inclusive of taxes)
3. The Market Survey was conducted in accordance with SPPRule-48 and the quoted bid was found to be less than the market price.
4. Extension of Bid Validity Period has been obtained from M/s Total Network Solutions till further 90 days.
5. Procurement Committee meeting held on June 05, 2018, recommended to award the Purchase Order to the responsive bidder to M/s Total Network Solutions at Rs. 406,224.00 (inclusive of Taxes)
6. Recommended to award the Purchase Order to the responsive bidder to M/s Total Network Solutions at Rs. 406,224.00 (inclusive of Taxes)

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Syed Akbar Hussain Kazmi  
Finance

CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

DR. S. M. Faisal Aradat  
Assistant Professor

MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Haniq Pureschi  
PRPA Advisor