



**Institute of
Business Administration
Karachi**

Leadership and Ideas for Tomorrow

Ref: IT/108/2016-17

M/s Wateen Solutions Pvt Ltd
Main Walton Road,
Opp. Bab-e-Pakistan, Walton Cantt, Lahore
Tel: 111-999-919
Fax: 042-38389999

Attn: Mr. Syed Noman Ali

Sub: **INSTITUTE OF BUSINESS ADMINISTRATION – KARACHI
(SLA of CISCO ACTIVE EQUIPMENTS, IBA KARACHI)
“LETTER OF AWARD”**

Dear Mr. Noman,

This is in reference to your bid submitted on 26-Aug-2016 for the subject work. The Management is pleased to inform you that your bid has been approved for award of subject work to your firm at price of PKR.750,587/- For 1st year inclusive of all applicable taxes for SLA OF CISCO ACTIVE EQUIPMENTS.

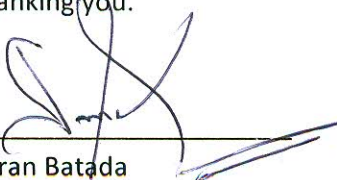
This letter of award is based on the following documents and following terms and conditions, which form its part thereof and are the governing documents of the contract:

- a. Tender Documents
- b. Priced Bill of Quantity
- c. Tender Drawings.(If apply)
- d. Your bid letter submitted on 26-Aug-2016
- e. Delivery Time: SLA for 1st year.

All other Technical and contractual matters are as per Tender Documents and Drawings.

You are advised to please return the duplicate copy of this Letter of Award duly signed as an acknowledgment of its receipt as well as your unqualified acceptance of the same.

Thanking you.


Imran Batada
Director IT

Received and Accepted on behalf of M/s.

Annexure - C

Format for Financial Proposal

1	2	3	4	5	6	7	11
SN	Item Description	Qty	Brand Name	Country of Origion	Unit (PKR)	Cost (PKR)	TotalFinal Price
1	MDS Switch: MDS-92221 4GB	4	Vendor		PKR 145,749	PKR 18,947	PKR 658,787
2	Cisco 2960 POC Switches: - WS-C2960-	38	Vendor		PKR 764	PKR 99	PKR 32,813
3	IP Phones:- CP-6921-CL-K9-C	47	Vendor		PKR 175	PKR 23	PKR 9,284
4	Access Points:- AIR-LAP1041N-E-K9	84	Vendor		PKR 61	PKR 8	PKR 5,805
5	Access Points:- AIR-LAP1310G-E-K9	3	Vendor		PKR 12,949	PKR 1,683	PKR 43,897
						Total	PKR 750,587

Description	Total Price	Sales Tax	Grand Total
Total Price of SLA for 1st Year	PKR 664,236.00	PKR 86,350.68	PKR 750,586.68
Total Price of SLA for 2nd Year	PKR 414,849.00	PKR 53,930.37	PKR 468,779.37
Total Price of SLA for 3rd Year	PKR 535,273.00	PKR 69,585.49	PKR 604,858.49

Grand Total Price of SLA for 3rd Year	PKR 1,614,358.00	PKR 209,866.54	PKR 1,824,224.54
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Signature and Seal
of Responding Orginaization



Note: In-Case of decrease in quantity above prices will not remain valid

[Handwritten signature]

[Handwritten signatures and dates: 26/9/16]

Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
2. Tender Reference No: IT/108/2016-17
3. Tender Description/Name of work/item: SLA of CISCO Active Equipment's
4. Method of Procurement: Single Stage Two Envelop
5. Tender Published: SPPRA 08-Aug-2016 SPPRA-S.No: 29654/2016

6. Total Bid documents sold; (Available on website)

7. Total Bids Received: 02

8. Technical Bid Opening date: (if applicable) 26-Aug-2016

9. No. of Bid technically qualified (if applicable): 02

10. Bid(s) Rejected: 0

11. Financial Bid Opening date: 26-Sept-2016

12. Bid Evaluation Report:

<i>S No</i>	<i>Name of Firm or Bidder</i>	<i>Cost offered by the Bidder Project Price</i>	<i>Ranking in terms of cost</i>	<i>Comparison with Estimated cost</i>	<i>Reasons for acceptance/rejection</i>	<i>Remarks</i>
0	1	2	3	4	5	6
1	Wateen	750,587/-	1 st	Open Market	Lowest & Most Evaluated Bidder	Recommended for award the contract
2	CNSE	166,0445/-	2 nd	Open Market	High in Price	High in Price

Recommendations: - The offered amount of Rs. 750,587/- inclusive of SST by M/s. Wateen has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid.



IBA (Internal Member)

Mr. Syed Jehanzeb

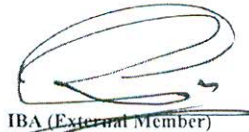
Assistant Manager



IBA (Internal Member)

Dr. Rameez Khalid

Asst. Professor



IBA (External Member)

Mr. Haris Quershi

HEJ Karachi University