

## Bid Evaluation Report

1. Name of Procuring Agency: Institute of Business Administration, Karachi
2. Tender Reference No: Tender # ME/13/25-26
3. Tender Description/Name of work/item: Provide and Supply Air Conditioners
4. Method of Procurement: Single Stage One Envelope
5. Tender Published: Apr 10, 2026, on IBA & SPPRA website and newspaper Daily Jang(Urdu), Daily The Express Tribune(English), Daily Awami Awaz(Sindhi), vide EPADS Serial #S-26040760709
6. Total Bid documents Sold: 11 Companies have collected Tender Documents
7. Total Bids Received: 11
8. Technical Bid Opening date (if applicable): N/A
9. No. of Bid technically qualified (if applicable): N/A
10. Bid(s) Rejected: 01
11. Financial Bid Opening date: April 24, 2026

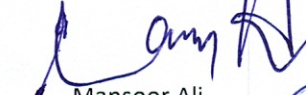
### 12. Bid Evaluation Report:

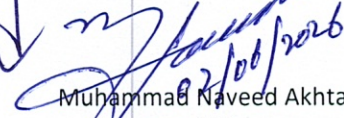
Sr. No.	Name of Firm or Bidder	Cost offered by the Bidder	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks	
0	1	2	3	4	5	6	
1.	M/s. Bismillah Electronics	Rs. 5,142,906.10	Lowest Bidder	Rs. 4,292,000.00	Accepted, due to most advantageous bid. Comparative sheet attached.		
2.	M/s. Shaheer Traders	Rs. 5,570,662.00	Highest Bidder				
3.	M/s. Add-Wise Supplies & Services	Rs. 6,132,321.94	Highest Bidder				
4.	M/s. Khursheed Enterprises	Rs. 6,373,000.00	Highest Bidder				
5.	M/s. Pakistan Airconditioning and Refrigeration Corporation (Pvt) Ltd.	Rs. 6,535,017.00	Highest Bidder				
6.	M/s. Insight Solutions (Pvt) Ltd.	Rs. 6,947,675.74	Highest Bidder				
7.	M/s. Al-Sharique Trading Company	Rs. 7,104,780.00	Highest Bidder				
8.	M/s. Japan Electronics	Rs. 7,286,264.00	Highest Bidder				
9.	M/s. Skyair Marketing	<b>Non responsive, did not meet the mandatory eligibility criteria.</b>					
10.	M/s. Technology Birds Inc.	<b>Rejected, due to hard copy of pay order not submitted.</b>					
11.	M/s. Tariq Electric Works Sui	<b>Non responsive, mistake in filling the tender BoQ.</b>					

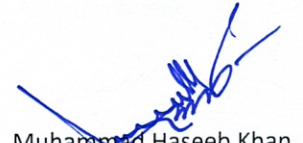
### Signatures of the Procurement Committee, Members

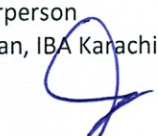


Muhammad Anwar  
Chairperson  
Chief Librarian, IBA Karachi

  
Mansoor Ali  
Member  
Manager IT, IBA Karachi

  
Muhammad Naveed Akhtar  
External Member  
Chief Accounts Officer,  
KIBGE, University of Karachi

  
Muhammad Haseeb Khan  
External Member  
Procurement Officer,  
Dow University

  
Shahab Uddin Khan  
Member  
Assistant Registrar,  
IBA Karachi

  
Muhammad Hanif  
Member  
Assistant Manager Procurement  
IBA Karachi

  
Mirza Mudassir Baig  
Member  
Assistant Manager Finance,  
IBA Karachi