



**Institute of
Business Administration
Karachi**

Leadership and Ideas for Tomorrow

Ref: IT/111/2016-17

M/s ARC Point

Arcpoint Technologies

Head Office: Suite No 809, 8th floor Business and Finance Center,

I.I chundrigar Road Karachi.

Direct: 9221 32462943,

PABX: 9221 32462941- 42, 32463767-68

Attn: Mr. Sadiq Sayani

**Sub: INSTITUTE OF BUSINESS ADMINISTRATION – KARACHI
(Procurement of Branded Laptops (HP), KARACHI
"LETTER OF AWARD"**

Dear Mr. Sadiq Sayani,

This is in reference to your bid submitted on Nov 01, 2016 for the subject work. The Management is pleased to inform you that your bid has been approved for award of subject work to your firm at price of **Rs.6,479,695/- (C&F)** for **60 HP Branded Laptops (Specs attached)**.

This letter of award is based on the following documents and following terms and conditions, which form its part thereof and are the governing documents of the contract:

- Tender Documents
- Priced Bill of Quantity
- Tender Drawings.(If apply)
- Your bid letter submitted on November 01, 2016

All other Technical and contractual matters are as per Tender Documents and Drawings.

You are advised to please return the duplicate copy of this Letter of Award duly signed as an acknowledgment of its receipt as well as your unqualified acceptance of the same.

Thanking you.

Yours sincerely

Director IT



Received and Accepted on behalf of M/s.



"When I.T. Matters!"

FINANCIAL PROPOSAL FOR THE PROCUREMENT OF BRANDED LAPTOP

ATTN: Manager Procurement ICT
COMPANY: Institute of Business Administration,
ADDRESS: IBA Main Campus, University Road, Karachi
TEL: Phone: 111-422-422 Ext 2107
FAX: Fax: 021-9215528

DATE: 1st Nov 2016
QT REF: APT-0885-01112016-ARC-KHI
Tender # 17/11/2016-17

Dear Sir/Madam,

Reference to your query, please find attached our quotation for the same. We hope that you will find the prices very competitive. Looking forward to hear from you soon.
If you have any query, feel free to contact us.

S.No.	ITEM	DESCRIPTION	QTY	Unit Price W/O GST	17% GST Amount	Total unit Price	Total Amount
1	Model	HP Probook MODEL: 650 G2 BN8PC	60	107,994.92		107,994.92	6,479,695.41
	Processor	Intel Core i7-6820HQ					
	RAM	16GB RAM (2x8GB) 2133 DDR4					
	HDD	1TB 5400RPM SATA HDD					
	ODD	No Optical Disc Drive					
	Display	15.6 LED HD SVA AG I/CAM Flat					
	WLAN	Realtek 8188EE bgn 1x1 WW					
	FPR	Fingerprint Reader					
	Webcam	WEBCAM Integrated 720p HD					
	Battery	3 Cell 48 Whr Long Life					
	Adapter	90 Watt Smart PFC AC Adapter					
	Acc's	90W AC Adapter w/dongle					
	Acc's	DP to HDMI Adapter					
	OS	Free DOS					
	Mouse	HP USB Optical Travel Mouse					
	Case	HP Basic Carrying Case					
	Warranty	3YEARS Warranty					
		3 year Battery Warranty Card					

Terms & Conditions:

Prices: Above prices are inclusive of all applicable GOVT. Taxes.
Delivery Time: 8-10 weeks after PO, kindly confirm the availability of stock at the time of issuing Purchase Order.
Warranty: 3 Years Warranty
Validity: 90 Days
Payment Terms: As per agreement, please issue cross cheque in favour of Arcpoint Technologies
Note: The above mentioned prices are subject to the availability and the dollar value. Any change in dollar value at the time of order will reflect accordingly.
Price would be revised, in case the Govt or Principal imposes any additional duties/ taxes/ any charges in Pak rupees, customer has to pay the difference.

Best Regards,

Arcpoint Technologies
Sales Dept

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

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Branch office Lahore: Ph: (042) 36112070, 35781550 E-mail: saleslhr@arcpointpk.com
Branch office Islamabad: Ph: 051-4860968 E-mail: salesiad@arcpointpk.com

Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
2. Tender Reference No: IT/111/2016-17
3. Tender Description/Name of work/item: Procurement of Laptops. ✓
4. Method of Procurement: Single Stage Single Envelop
5. Tender Published: SPPRA 10 Oct 2016 SPPRA-S.No: 30130
6. Total Bid documents sold: (Available on website)
7. Total Bids Received: 03
8. Technical Bid Opening date: (if applicable) 01-Nov-2016
9. No. of Bid technically qualified (if applicable): 03
10. Bid(s) Rejected: Rejected Technically 00
11. Financial Bid Opening date: 01-Nov-2016
12. Bid Evaluation Report:


S No	Name of Firm or Bidder	Cost offered by the Bidder PKR	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	CNS Engineering	7,670,940/-	3 rd	Open Market	High in Price	High in Price
2	Mega Plus Pakistan	7,625,640/-	2 nd	Open Market	High in Price	High in Price
3	Arc Point Technologies	6,479,695/-	1 st	Open Market	Lowest in Price	Lowest in Price

Recommendations: - The offered amount of Rs.6,479,695/- (without taxes) Rs.107,995/- (Unit cost one laptop) by M/s. Arc Point Technologies has been recommended by the Procurement Committee to award the tender being the most responsive evaluated bidder.



IBA (Internal Member)
Mr. Syed Jehanzeb
Assistant Manager

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI



IBA (Internal Member)
Dr. Rameez Khalid
Professor

CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI



IBA (External Member)
Mr. Haris Quershi
HEJ Karachi University

MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI