

*Tender Fee: Rs. 2,000/-  
(Non-Refundable)*

## **TENDER FORM**

**Tender # ME/08/2017-18**

**Provide & Supply of LED Tube Lights  
& Bulbs**

## **FINANCIAL PROPOSAL**

**Date of Issue : November 10, 2017**  
**Last Date of Submission : November 27, 2017 (3:00 pm)**  
**Date of Technical Proposal Opening : November 27, 2017 (3:30 pm)**  
**Date of Financial Proposal Opening : December 04, 2017 (11:00 am)**

**Pay Order / Demand Draft # \_\_\_\_\_, Dated \_\_\_\_\_**

**Drawn on Bank \_\_\_\_\_, Amount of Rs. \_\_\_\_\_**

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## 1. Introduction

Dear Tenderer:

Thank you the interest you have shown in response to the IBA's advertisement which has floated in IBA & SSPRA websites and leading newspapers on November 10, 2017 to "Provide & Supply of LED Tube Lights & Bulbs".

The Institute of Business Administration, Karachi (IBA) is the oldest business school outside North America. It was established in 1955 with initial technical support provided by the Wharton School of Finance, University of Pennsylvania. Later, the University of Southern California (USC) set up various facilities at the IBA & several prominent American professors were assigned to the IBA. The course contents, the curriculum, the pedagogical tools & the assessment & testing methods were developed under the guidance of reputed scholars from these two institutions. IBA has zealously guarded the high standards & academic traditions it had inherited from Wharton & USC while adapting and adjusting them with the passage of time.

We expect to avail services/works/items of high standards meet our prime & basic specifications through this transaction.

Please contact Sr. Executive Purchase on 38104700 ext: 2150 for any information and query

Thank you.

-sd-  
**Registrar**

## **2. Instructions**

- (a) The Institute of Business Administration, Karachi (IBA) expects that aspirant manufacturers / firms / supplier / companies / distributors / dealers should furnish all the required documents to ensure a transparent and genuine presentation. Therefore, it is necessary to fill in the Tender Form meticulously and sign & stamp each and every page. Moreover, attach required supporting document according to the requirement.
- (b) It is of utmost important to fill in the Tender Form in writing in ink or type. Do not leave any column/item blank. If you want to leave the item/column un-answered please, write 'Doesn't Apply/Doesn't Arise'. If you need more space please attach a paper & clearly mention item/column name or number etc that referred the column/item of the Tender Form.
- (c) You can collect the Tender Document from the office of Sr. Manager Purchase & Stores, Ground Floor, Fauji Foundation Building, IBA Main Campus, University Road, Karachi from November 10, 2017 to November 27, 2017 during working 9:00 AM to 3:00 PM.
- (d) The last date of submit the Tender Document in sealed envelope in November 27, 2017 by 3:00 PM in the Office of the Sr. Manager Purchase & Stores, Ground Floor, Fauji Foundation Building, IBA Main Campus, University Road, Karachi. The Tender will be opened on same day at 3:30 PM in the presence of representatives who may care to attend.
- (e) Bid Security of 5% of total charges will be submitted along with Tender Documents in shape of PAY ORDER / DEMAND DRAFT only in the name of Institute of Business Administration.
- (f) Successful bidder should provide 5% Performance Security of total value of Purchase Order / Work Order in the form of Pay Order or bank guarantee before submission of invoice. The Performance Security shall extend at least three months beyond the Date of Delivery/Completion of work / Contract.
- (g) Please attached last 3 plus years' financial turnover in terms of bank statement or financial statement.
- (h) Copy of Sales Tax & Income Tax Certificate should be attached.
- (i) Cliental list is required.
- (j) Please mention "Tender Number" at top left corner of the envelopes. IBA, Karachi may reject any bid subject to relevant provision of SPP Rules 2010 any may cancel the bidding Process at any time prior to acceptance of bid or proposal as per Rule-25(i) of said rules.

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3.

**BILL OF QUANTITY**  
**Provide & Supply of LED Tube Lights & Bulbs**

S#	Items	Features Confirmation	Qty	Rate	Amount
1.	<b>LED Tube Light 18Watt 150-265VAC 4' IP50</b> 18 W, Cool Daylight Length: 4 feet Brand: Phillips / Osaka / Orient or equivalent <u>Required Features:</u>		1500 units		
	<b>a.</b> Power				
	<b>b.</b> Lm / Watt				
	<b>c.</b> Color Rendering Index				
	<b>d.</b> Correlated Color Temperature				
	<b>e.</b> Lumens				
	<b>f.</b> Power Factor				
	<b>g.</b> Certification				
	<b>h.</b> Warranty (in years)				
	<b>i.</b> 2100Lm, 115Lm/W				
	<b>j.</b> CRI >80				
	<b>k.</b> Power Factor 0.95				
	<b>l.</b> Beam Angle 160°				
	<b>m.</b> Temp - 25 to +45C°				
	<b>n.</b> Amp - 0.081Amp				
	<b>o.</b> Voltage Range Min 110V to Max 240VAC				
	<b>p.</b> 235VDC Out Put				
	<b>q.</b> 3.1VDC Each LED Drive				
	<b>r.</b> PCS of LED 76				
	<b>s.</b> LED Type 2835 1/2Watt				
<b>t.</b> CCT 6000k					
<b>u.</b> Dimension 1197x25.5mm					
<b>v.</b> Quoted Model					
<b>w.</b> Quoted Brand					

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S#	Items	Features Confirmation	Qty	Rate	Amount
2.	<p><b>LED Tube Light 10Watt 150-265VAC 2' IP50</b>            9 W, Cool Daylight            Length: 2 feet            Brand: Phillips / Osaka / Orient or equivalent  <u>Required Features:</u></p>		3500 units		
	a. Power				
	b. Lm / Watt				
	c. Color Rendering Index				
	d. Correlated Color Temperature				
	e. Lumens				
	f. Power Factor				
	g. Certification				
	h. Warranty (in years)				
	i. 1000Lm, 100Lm/W				
	j. CRI >75				
	k. Power Factor 0.95				
	l. Beam Angle 160°				
	m. Temp - 25 to +45C°				
	n. Amp - 0.045Amp				
	o. Voltage Range Min 110V to Max 240VAC				
	p. 126VDC Out Put				
	q. 3VDC Each LED Drive				
	r. LED Type 2835 1/2Watt				
	s. PCS of LED 42				
	t. CCT 5700k				
	u. Dimension 587x25.5mm				
	v. Quoted Model				
	w. Quoted Brand				

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S#	Items	Features Confirmation	Qty	Rate	Amount
3.	<b>LED Bulb 7Watt A60 105-300VAC IP40</b> 6 W, Cool Daylight Brand: Phillips / Osaka / Orient or equivalent <u>Required Features:</u>		2000 units		
	<b>a.</b> Power				
	<b>b.</b> Lm / Watt				
	<b>c.</b> Color Rendering Index				
	<b>d.</b> Correlated Color Temperature				
	<b>e.</b> Lumens				
	<b>f.</b> Power Factor				
	<b>g.</b> Certification				
	<b>h.</b> Warranty (in years)				
	<b>i.</b> 700Lm, 100Lm/W				
	<b>j.</b> CRI >80				
	<b>k.</b> Power Factor 0.95				
	<b>l.</b> Beam Angle 130°				
	<b>m.</b> Temp - 10 to 50C°				
	<b>n.</b> Amp - 0.031Amp				
	<b>o.</b> Voltage Range Min 220V to Max 240VAC				
	<b>p.</b> 21VDC Out Put				
	<b>q.</b> 3VDC Each LED Drive				
	<b>r.</b> LED Type 2835 1/2Watt				
	<b>s.</b> PCS of LED 7				
	<b>t.</b> CCT 6500k				
	<b>u.</b> Dimension 60x103mm				
	<b>v.</b> Quoted Model				
	<b>w.</b> Quoted Brand				

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S#	Items	Features Confirmation	Qty	Rate	Amount
4.	<b>LED Bulb 9Watt A65 105-300VAC IP40</b> 9 W, Cool Daylight Brand: Phillips / Osaka / Orient or equivalent <u>Required Features:</u>		1000 units		
	a. Power				
	b. Lm / Watt				
	c. Color Rendering Index				
	d. Correlated Color Temperature				
	e. Lumens				
	f. Power Factor				
	g. Certification				
	h. Warranty (in years)				
	i. 900Lm, 100Lm/W				
	j. CRI >80				
	k. Power Factor 0.95				
	l. Beam Angle 130°				
	m. Temp - 10 to 50C°				
	n. Amp - 0.040Amp				
	o. Voltage Range Min 220V to Max 240VAC				
	p. Out Put VDC 27VDC				
	q. 3VDC Each LED Drive				
	r. LED Type 2835 1/2Watt				
	s. PCS of LED 9				
t. CCT 6500k					
u. Dimension 65x108mm					
v. Quoted Model					
w. Quoted Brand					
<b>Total</b>					
<b>17% GST</b>					
<b>Grand Total</b>					

**Total Amount Rupees (in words)** \_\_\_\_\_

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#### 4. **BIDDING DATA**

- a. **Name of Procuring Agency:** Institute of Business Administration, Karachi
- b. **Brief Description of Works:** Provide & Supply of LED Tube Lights & Bulbs
- c. **Procuring Agency's address:** Main Campus, University Road, Karachi
- d. **Amount of Bid Security:** Bid Security of 5% of total amount/cost will be submitted along with Tender Documents in shape of PAY ORDER / DEMAND DRAFT only in the name of Institute of Business Administration, Karachi
- e. **Period of Bid Validity (days):** Ninety Days
- f. **Performance Security Deposit:** Successful bidder should provide 5% Performance Security of total value of Work Order in the form of Pay Order or bank guarantee before submission of invoice. The Performance Security shall extend at least three months beyond the Date of Delivery/Completion of work / Contract.
- g. **Deadline for Submission of Bids along with time:** The last date of submit the Tender Document in sealed envelope in November 27, 2017 by 3:00 PM in the Office of the Sr. Manager Purchase & Stores, Ground Floor, Fauji Foundation Building, IBA Main Campus, University Road, Karachi. The Tender will be opened on same day at 3:30 PM in the presence of representatives who may care to attend.
- h. **Venue, Time, and Date of Bid Opening:** Tender will be opened on November 27, 2017 on 3:30 PM at IBA Main Campus, University Road, Karachi.
- i. **Time for Completion from written order of commence:** 60 days
- j. **Liquidity damages:** 2% liquidity damages of the total amount will be imposed per month for which the contractor failed to complete work within the execution period.
- k. **Pay Order / Demand Draft #** \_\_\_\_\_, **Amount (Rs):** \_\_\_\_\_  
**Drawn on Bank:** \_\_\_\_\_, **Dated:** \_\_\_\_\_

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Stamp & Signature

## 5. **BIDDER QUALIFICATION CRITERIA**

<b>S. No</b>	<b>Eligibility Criteria</b>
1	Is envelop sealed
2	Required Bid Security in enclosed
3	Form of Tender Signed or not
4	Registration in GST / SBR & I. Tax
5	LED Light : Assembler / Manufacturer / Authorized dealer (Latter Required)
6	Supply of LED lights in any Educational Institute worth greater than three Million (PO Required)
7	Company In-house Light Testing Facility in Pakistan for detailed characteristic , as per Technical Specification sheet. (IBA will Visit the testing facility, if Required)
8	PCSIR Certificate for each offered LED light, conferring the specification as per Technical Specification Sheet.
9	Affidavit regarding any litigation or blacklisting

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## 6. TERMS & CONDITIONS

The following terms of the supply are agreed by the manufacturer / supplier / distributor / firms or companies:

- (i) **Receiving / Acceptance of Purchase/Work Order:** The manufacturers / supplier / distributor will sign the copy of the Purchase/Work Order as acknowledgement.
- (ii) **Delivery Challan:** Copies of Delivery Challan on which the Order number, date of delivery execution, quantity, quality, specs, manufacturer name clearly mentioned. Non-compliance with this condition renders the goods liable to non-acceptance. After seven days, IBA will not be responsible for any claim(s) / responsibility.
- (iii) **Place of Delivery:** As specified in the Purchase/Work Order unless otherwise informed accordingly.
- (iv) **Delayed Delivery:** 2% liquidity damages of the total amount will be imposed per month for which the company/firm/agency failed to deliver within the delivery/execution period and maximum upto 10%.
- (v) **Inspection:** Physical inspection will be carried out by IBA authority. Ordered material is subject to final inspection at the time of delivery.
- (vi) **Quantity Delivered:** Competent Authority reserves the right to change/alter/remove any item or article or reduce/enhance quantity without assigning any reason and contractor will abide the instruction.
- (vii) **Condition of Goods:** All items must meet in all respects with the specs & conditions of the Order and must be in good condition otherwise they will be liable to reject.
- (viii) **Delivery of Goods:** All the items must be delivered to the store of the IBA who will sign the receipt with stamp on delivery note.
- (ix) **Rejection of Goods:** We reserve the right to cancel any or all the items if material is not in accordance with our specification or if the delivery is delayed.
- (x) **Termination:** That upon termination of this agreement the service provider shall be permitted to remove all its devices and equipment which may have been placed at premises from the time to time.
- (xi) **Submission of Invoices:** Invoice / Bill should be submitted to Finance Department.
- (xii) **Advance Payment:** Advance Payment subject to Bank Guarantee.
- (xiii) **Validity of Bid:** Validity is for ninety (90) days.
- (xiv) **Company Profile:** Company Profile be attached with this document.
- (xv) **Rules, Regulations & Policies:** All rules, regulations and policies will be governed in accordance to the SPPRA & IBA PP&P.
- (xvi) **Price / Rate:** must be quoted on Tender Form only and submitted in sealed envelope.
- (xvii) **General Sales Tax:** will be paid on applicable items only by the company/firm/agency.

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- (xviii) **Arbitration:** In case of any dispute, difference or and question which may at any time arise between the parties hereto or any person under them, arising out in respect of this letter of intent or this subject matter thereof shall be referred to the Registrar of the IBA and CEO of the company / firm / agency for arbitration/settling of the dispute, failing which the decision of the court law in the jurisdiction of Karachi binding to the parties.
- (xix) **Bid Security:** 5% Bid Security should be deposited along with the tender form in shape of PAY ORDER / DEMAND DRAFT only in the name of Institute of Business Administration, Karachi.
- (xx) **Performance Security:** Successful bidder should provide 5% Performance Security of total value of Work Order in the form of Pay Order or bank guarantee before submission of invoice. The Performance Security shall extend at least three months beyond the Date of Delivery/Completion of work / Contract / Warranty, whichever is longest.
- (xxi) **Government tax(es), levi(es) and charges(s):** It will be charged at actual as per SRO.
- (xxii) **Rights:** IBA reserve the right to accept or reject any or all tender(s) or terminate proceedings at any stage in accordance to the rules & regulations framed by SPPRA. IBA, also reserve the right to issue Purchase Order / Work Order for any single items to different lowest responsive bidders or issue Purchase Order / Work Order for all the items to any lowest responsive bidder.
- (xxiii) **Tender Document:** Available at the Office of Sr. Manager Purchase & Stores, Ground Floor, Fauji Foundation Building, IBA Main Campus, University Road, Karachi.
- (xxiv) **Financial Proposal:** Financial Proposal(s) of Technically qualified firm(s) will be opened on December 04 , 2017 at 11:00am.
- (xxv) **Minimum Qualifying Percentage:** is 80%
- (xxvi) **Envelopes:** Separate Envelope of Technical Proposal, Financial Proposal & Bid Security should be further enclosed in a envelope & seal of Company should be affix on opening flaps.
- (xxvii) **Discourage Child Labor:** All staff must have CNIC and clearly mentioned to discourage work through child labor.
- (xxviii) **Environmental Friendly Procedure:** Supplier / Manufacturer / Distributor must ensure Environmental Friendly procedure of manufacturing and avoid the use of Toxic material.
- (xxix) **Submission of Tender:** Last date for submission is November 27, 2017 up to 3:00 PM.
- (xxx) **Opening of Tender:** Tender will be opened on November 27, 2017 on 3:30 PM at IBA Main Campus, University Road, Karachi.
- (xxxi) **Government tax(es), levi(es) and charges(s):** All Government taxes (including Income tax and stamp duty), levies and charges will be charged as per applicable rates / denomination of Purchase Order.
- (xxxii) **Stamp Duty:** 0.35% against total value of Work Order will be levied accordingly.
- (xxxiii) **Experience:** At least 5 plus years experience required for this tender.
- (xxxiv) **Turn Over:** Please attached last 3 plus years' financial turnover in terms of bank statement or financial statement.
- (xxxv) **Blacklisted:** Vendor/Supplier is required to provide affidavit that the firm is not Black Listed from any of the government / semi government / private organization / firm /agencies / department etc.

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- (xxxvi) **Sales Tax Registration Certificate:** Manufacturers / Firms / Supplier / Companies / Distributors must provide “Sales tax registration certificate with last month return copy both FBR and / or SRB” at the time of submission of bidding document.

## **7. Integrity Pact**

Declaration of Charges, Fees, Commission, Taxes, Levies etc payable by the manufacturer/supplier/distributor works;

M/s \_\_\_\_\_, the manufacturer / supplier / distributor hereby declares that:

- (a) Its intention not to obtain the procurement work of any Contract, right, interest, privilege, or other obligation or benefit from the IBA or any administrative or financial offices thereof or any other department under the control of the IBA through any corrupt practice(s).
- (b) Without limiting the generality of the forgoing the manufacturer/supplier/distributor represents and warrants that it has fully declared the charges, fees, commission, taxes, levies etc, paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within the IBA directly or indirectly through any means any commission, gratification, bribe, gifts, kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement or service contract or order or other obligations whatsoever from the IBA, except that which has been expressly declared pursuant hereto.
- (c) The manufacturer/supplier/distributor accepts full responsibility and strict liability for making any false declaration/statement, not making full disclosure, misrepresenting facts or taking any action likely to degrade the purpose of declaration, representation and warranty. It agrees that any contract/order obtained aforesaid shall without prejudice to any other right & remedies available to the IBA under any law, contract, or other instrument, be stand void at the discretion of the IBA.
- (d) Notwithstanding any right and remedies exercised by the IBA in this regard, manufacturer/supplier/distributor agrees to indemnify the IBA for any loss or damage incurred by it on account of its corrupt business practice & further pay compensation to the IBA in any amount equivalent to the loss of any commission, gratification, bribe, gifts, kickback given by the company/firm/supplier/agency/service provider as aforesaid for the purpose of obtaining or inducing procurement/work/service or other obligation or benefit in whatsoever from the IBA.

**Note:**

**This integrity pact is mandatory requirement other than auxiliary services / works.**

\_\_\_\_\_  
Stamp & Signature

It is hereby certified that the terms and conditions have been read, agreed upon and signed.

M/s \_\_\_\_\_

Contact Person \_\_\_\_\_

Address \_\_\_\_\_

Tel # \_\_\_\_\_ Fax \_\_\_\_\_

Mobile \_\_\_\_\_ Email \_\_\_\_\_

\_\_\_\_\_  
SIGNATURE & STAMP