



E-STAMP



حکومت سندھ



NBP-007-F6A0037C527614CF

GoS-KHI-9988D5DC995C12E

Non-Judicial

Rs.13,431/-

Description : Contract - 15(a)
 Principal : Institute of Business and Administration karachi [27024407]
 Contractor : Eastern Trading Corporation [06749356]
 Applicant : Faizan Fazal [42301-9721692-1]
 Stamp Duty Paid by : Eastern Trading Corporation [06749356]
 Issue Date : 25-Sep-2026, 04:51:38 PM
 Paid Through Challan : 202607ED873BFC9A
 Amount in Word : Thirteen Thousand Four Hundred and Thirty One Rupees Only

Please Write Below This Line

You can verify your e-Stamp paper by scanning the QR code or online at www.estamps.gos.pk using the 'Verification Through Web' option.

Provide, Supply & Install Smart Classroom Solution

THIS AGREEMENT is executed at KARACHI, on this day **05-10-2026**.

BETWEEN

The **Institute of Business Administration, Karachi** having its office at Main Campus, University Enclave, University Road, Karachi, through its **Registrar**, hereinafter referred to as "IBA" (which expression shall wherever the context so permits, be deemed to include its legal representatives, executors, successors, and assigns) of the **FIRST PART**.

AND

M/s **Eastern Trading Corporation**, having its office at Plot # 74-C, Jami Commercial Street 9, Phase 7, **DHA Karachi**, hereinafter referred to as "**SUPPLIER**" (which expression shall wherever the context so permits, be deemed to include its legal representatives, executors, successors, and assigns), through its proprietor, **Mr. Nooruddin Siraj**, holding CNIC No. **42301-0900110-5** on the **SECOND PART**.

WHEREAS "IBA" intends to obtain 'Provide, Supply & Install Smart Classroom Solution' vide Tender # IT/02/26-27 (IBA requirement) up to the satisfaction & handing over the material(s) to the "IBA" having accepted the offer in finished form complete in all respect.



NOW IT IS HEREBY AGREED & DECLARED BY AND BETWEEN THE PARTIES AS FOLLOWS:

WITNESSETH

“IBA” hereby offer to appoint “THE SUPPLIER” as their supplier for the specific purpose of “Provide, Supply & Install Smart Classroom Solution”. “THE SUPPLIER” hereby agree to the offer of the “IBA” in acceptance of the terms & conditions here in below forth.

Article I
DUTIES & SCOPE OF SUPPLY AND AGREEMENT

- 1.1 This Agreement includes, the “Provide, Supply & Install Smart Classroom Solution”, discussions with “IBA” before the determination of scope of supply with any/all other relevant details to “IBA”.
- 1.2 “THE SUPPLIER” agrees to provide any/all kind of ‘Provide, Supply & Install Smart Classroom Solution’ to “IBA” whenever and wherever form is required as per the terms & conditions of this Agreement.
- 1.3 “THE SUPPLIER” will coordinate their work with Manager IT of the “IBA” who will assist “THE SUPPLIER” in supervision of proposed ‘Provide, Supply & Install Smart Classroom Solution’.
- 1.4 “THE SUPPLIER” will visit the Purchase Offices located at Main Campus, University Enclave, University Road, Karachi as & when required with prior appointment.
- 1.5 Life Insurance / Security of worker will be the responsibility of supplier. IBA will not be responsible for any mishap.
- 1.6 All staff must have CNIC and clearly mentioned to discourage work through child labor.
- 1.7 All logistic charges will be borne by “THE SUPPLIER”.

Article II
SCOPE OF PROFESSIONAL SUPPLIES

- 2.1 “THE SUPPLIER” hereby agree and acknowledge to ‘Provide, Supply & Install Smart Classroom Solution’ in accordance with the Description & Specification.
- 2.2 “THE SUPPLIER” hereby agree and acknowledge the acceptance of attending the meetings with the Head of Procurement “IBA” as & when required.
- 2.3 Delivery time within 45 working days after the issuance of Letter of Acceptance/Intent.
- 2.4 All staff must have CNIC and clearly mentioned to discourage work through child labor.
- 2.5 “THE SUPPLLIER”, will provide all required/necessary labor(s) / transportation(s) / cartage(s) whatsoever required to complete the procurement at the cost/charges amount offered in the tender vide # IT/02/26-27.

Article III
REMUNERATION

- 3.1 The cost offered by the Supplier is Rs. 3,837,319 (inclusive of all taxes) ‘Provide, Supply & Install Smart Classroom Solution’ vide tender # IT/02/26-27 variation may occurred. The cost is inclusive of labor/transportation/supplies/etc. Details of items are appended below;

Item	Parts	Description	Quoted Model	Quoted Brand	Qty	UoM	Unit Price	Total Price
Smart Classroom Solution	TR-VC40 AI Tracking PTZ Camera or equivalent	8.5AI Tracking Camera: 14K, 12x optical zoom, 16x digital zoom, FOV: 72.5°–6.3°, PTZ Horizontal: -130°~+130°, Vertical: -30°~+90°, 256 preset points, Color: Gray, Size: 245145*164mm, Weight: <2KG, Ports: HDMI 1.4, 3G-SDI, USB3.0, USB2.0, RJ45, LINE-IN, REF, DC	TR-VC40	TREND	1	Each	357,084	357,084
	CM-128 Ceiling Microphone or equivalent	Ceiling type microphone: 128 units array, 8m pickup radius, 1000 forming beams, 16 configurable areas, AI	CM-128	TREND	2	Each	809,391	1,618,782

	noise suppression, AI echo cancellation, AGC, Size: 59759753.5mm, Net weight: <5kg						
TR-TB100 AI Tracking Box or equivalent	Size: 119x104x29mm, Video Compression: H.265/H.264/MJPEG, Video Input: Max 4KP30, AI algorithm video switching, Ports: HDMI-IN, HDMI-OUT, USB2.0, USB3.0, RJ45, TF card socket	TR-TB-100	TREND	1	Each	309,473	309,473
AUDIO-DU11 Dante Adaptor or equivalent	Black color, Power: USB 5V, Size: 1903532mm, Sampling Rate: 48KHz	AUDIO-DU11	TREND	1	Each	71,417	71,417
TR-DSP88 DSP or equivalent	Processor: 400 MIPS, 1.6 GFLOPS, Color: Black, Sampling rate: 48kHz, +100 ppm	TR-DSP88	TREND	1	Each	342,801	342,801
TR-SP30 Speakers or equivalent	Full-range coaxial ceiling speaker, Dante Audio Protocol, Compatible with 802.3af/at/bt (PoE), Woofer: 6.5-inch polypropylene composite cone + NBR rubber surround, Tweeter: 1-inch silk dome, Neodymium magnet, 360° rotatable, Frequency response: 65Hz–20kHz (+3dB), RMS power: 30W, Mounting depth: 197mm	TR-SP30	TREND	4	Each	80,939	323,756
DGS-F1016P Network Switch or equivalent	8-Port Gigabit PoE+ Managed Switch, 8x RJ45 ports, Auto-negotiation/MDI/MDIX, IEEE 802.3af/at compliant, Switching capacity: 16Gbps, Packet forwarding rate: ≥11.9Mpps, MAC address table: 4K entries	DGS-F1016P	BLACK COPPER	1	Each	76,413	76,413
AV-MMP-23 CAT6 Cable or equivalent	Standard CAT6 cable		CORNIN G 3M	1	Each	67,008	67,008
DS-CT-126 HDMI Cable or equivalent	Fibre optic HDMI cable, 10 meters	BC-HC-25MTRD	BLACK COPPER	2	Each	17,634	35,268
AV-MMP-23 Extension Cable or equivalent	Extension cable / converter	30127	UGREEN	1	Each	8,229	8,229
DS-CT-123 RJ45 Connector or equivalent	RJ45 connector	CAT6 PASS THROUGH H	BLACK COPPER	1	Each	5,878	5,878
AV-MMP-23 USB Extension Cable or equivalent	USB 3.0 extension cable, 15 meters	30127	UGREEN	1	Each	12,344	12,344
AV-ACU-48 or equivalent; Installation, Programming, Testing, Commissioning and Integration of complete system with training of supplied equipment.				1	Job	24,125	24,125
Warranty	3 years onsite comprehensive warranty and support						
Total Amount of Supplies without Tax in PKR							3,228,453
18% GST (on applicable items only)							581,122
Total Amount of Services without Tax in PKR							24,125
15% SST (on applicable items only)							3,619
Grand Total Amount with All Taxes in PKR							3,837,319



3.2 A liquidity damages @ 2% per month, of the total agreed payment as per the Letter of Intent/Acceptance, of the total cost will be imposed in case of delayed delivery. Liquidity damages

will be imposed after 30 days subject to final proof sample material handed over by supplier to IBA before the starting date mentioned on the Lette of Acceptance or Letter of Intent. Purchase will be deemed completed in finished form as per specification and "THE SUPPLIER" have to deliver the required number of Desktops and LEDs with accessories and devices.

- 3.3 All payments will be made within 30 working days, after complete delivery, installation and commissioning of required items as mentioned in BoQ and after submission of commercial invoice.
- 3.4 Performance Security 5% of total amount of the Letter of Acceptance/Intent will be provided by the Supplier/Party.
- 3.5 Stamp Duty @ 0.35% of the cost of transaction / work order will be deposited in Government treasury by the SUPPLIER. This paid Stamp papers challan would be submitted along with the Bill / Invoice.
- 3.6 Tax(es)/Challan(s)/Levy(ies), if any or additional (other than Sales/Service Tax) will be paid/borne by SUPPLIER as per SRO/Notification.

Article IV ARBITRATION

- 4.1 In case of any dispute, difference, or question which may at any time arise between the parties hereto or any person under them, arising out of or in respect of this Letter of Intent or the subject matter hereof, the same shall be referred to and finally resolved by arbitration under the Arbitration Act, 1940, as amended from time to time. The arbitration shall be administered in accordance with the rules and procedures of the Alternative Dispute Resolution International Center (ADRIC) at the Institute of Business Administration (IBA), Karachi.
- 4.2 The arbitration shall be conducted by a sole independent arbitrator mutually agreed upon by the parties. If the parties fail to agree on an arbitrator within fifteen (15) days of a written request by either party, the arbitrator shall be appointed in accordance with the rules of the ADRIC. The seat and venue of arbitration shall be Karachi, Pakistan, and the proceedings shall be conducted in the English language. The substantive and procedural laws of Pakistan shall apply. Subject to the foregoing, the parties agree that the courts at Karachi shall have exclusive jurisdiction.

Article V TERMINATION

- 5.1 "IBA" may terminate this agreement if the job is not executed according to the requirement at any time after issuing a 30 days' notice.

Article VI INDEMNITY

- 6.1 "THE SUPPLIER" in its individual capacity shall indemnify and keep IBA and any person claiming through IBA fully indemnified and harmless from and against all damages, cost and expenses caused to or incurred by "THE SUPPLIER", as a result of any defect in the title of IBA or any fault, neglect or omission by the "THE SUPPLIER" which disturbs or damage the reputation, quality or the standard of services provided by "IBA" and any person claiming through the IBA.

Article VII WARRANTY

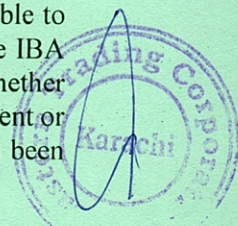
- 7.1 M/s **Eastern Trading Corporation** should provide 03 years comprehensive onsite warranties and support for 'Provide, Supply & Install Smart Classroom Solution' from **05-10-2026** to **05-10- 2029**.

Article VIII NOTICE

- 8.1 Any notice given under this AGREEMENT shall be sufficient if it is in writing and if sent by courier or registered mail.

Article IX INTEGRITY PACT

- 9.1 The intention not to obtain the procurement / work of any Contract, right, interest, privilege, or other obligation or benefit from the IBA or any administrative or financial offices thereof or any other department under the control of the IBA through any corrupt practice(s).
- 9.2 Without limiting the generality of the forgoing the M/s **Eastern Trading Corporation**, represents and warrants that it has fully declared the charges, fees, commission, taxes, levies etc., paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within the IBA directly or indirectly through any means any commission, gratification, bribe, gifts, kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement or service contract or order or other obligations whatsoever from the IBA, except that which has been expressly declared pursuant hereto.
- 9.3 M/s **Eastern Trading Corporation**, accepts full responsibility and strict liability for making any false declaration/statement, not making full disclosure, misrepresenting facts or taking any action likely to



obtained aforesaid shall without prejudice to any other right & remedies available to the IBA under any law, contract, or other instrument, be stand void at the discretion of the IBA.

- 9.4 Notwithstanding any right and remedies exercised by the IBA in this regard, M/s **Eastern Trading Corporation**, agrees to indemnify the IBA for any loss or damage incurred by it on account of its corrupt business practice & further pay compensation to the IBA in any amount equivalent to the loss of any commission, gratification, bribe, gifts, kickback given by the M/s **Eastern Trading Corporation** as aforesaid for the purpose of obtaining or inducing procurement/work/service or other obligation or benefit in whatsoever from the IBA.

Article X
SEVERABILITY

- 10.1 If any terms covenant or condition of this agreement shall be deemed invalid or unenforceable in a court of law or equity, the remainder of this agreement shall be valid & enforced to the fullest extent permitted by prevailing law.

Article XI
MISCELLANEOUS

- 11.1 Any addition & alteration(s) made for item(s) as required by IBA on the basis of sample or in course of the work in progress which entail extra time & labor and material on part of the supply, shall not be charged separately/extra on 'Quantum Merit' basis before & on final material handed over to the "IBA". After FINALIZATION OF SAMPLE if any alteration(s), arise charges will be paid on mutually agreed upon.
- 11.2 Material(s) will be handed over by the "IBA" or vet the cost with authentic stamp and signature.
- 11.3 The terms and conditions of the AGREEMENT have been read over to the parties which they admit to be correct and abide by the same.
- 11.4 All terms and conditions of tender vide # IT/02/26-27 will be the integral part of this agreement and can't be revoked.

IN WITNESS WHEREOF both the parties hereto have set & subscribed their respective hands to this agreement at Karachi on the date as mentioned above.

IBA, Karachi

Name: _____

CNIC # _____

Address:

Registrar,

Institute of Business Administration

Main Campus, University Road, Karachi

Registrar
IBA Karachi

M/s. **Eastern Trading Corporation**

Name: **Nooruddin Siraj**

CNIC # **42301-0900110-5**

Address: **Plot # 74-C, Jami Commercial St # 9,**
Phase 7, DHA, Karachi.

WITNESS:

1. _____

IBA, Karachi

Name: **Syed Fahad Jamil**

CNIC # **42201-9125136-3**

Address:

Associate Registrar,

Institute of Business Administration,

Main Campus, University Road, Karachi

2. _____

M/s. **Eastern Trading Corporation**

Name: **Faizan Fazal**

CNIC # **42301-9721692-1**

Address: **Plot # 74-C, Jami Commercial St # 9,**
Phase 7, DHA, Karachi.

Focal Person IBA

Syed Wajeen Zaidi

