



STAMP OFFICE CITY COURT, KARACHI.

Issued to Siraj Ahmed Ads

CNIC No. 42201-05606717

Vide D.S.R. No. 13 Dt. 5/1/17

On behalf of Shahid Dt. 5/1/17

For the purpose of SD

Entry No. 13 Dt. 5/1/17



## AGREEMENT

THIS AGREEMENT is executed at KARACHI, on this day January 10, 2017.

## BETWEEN

M/s Institute of Business Administration, through its Registrar, located at Main Campus, University Road, Karachi, hereinafter called and referred to as "IBA" (which expression shall wherever the context so permits, be deemed to include its legal representatives, executors, successors and assigns) of the FIRST PART.

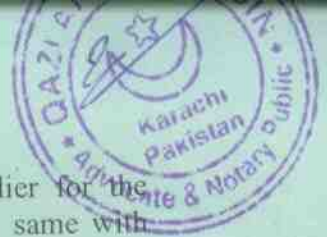
## AND

M/s AR-Raheem Security Services (Pvt) Ltd, having its office at A-239, Block-3, Gulshan-e-Iqbal, Karachi, hereinafter referred to as "THE SUPPLIER" (which expression shall wherever the context so permits be deemed to include its legal representatives, executors, successor and assigns), through its proprietor Mr. Asim Ahmed, holding CNIC No. 42201-5544605-9 on the SECOND PART.

WHEREAS "IBA" intends to obtain of Surveillance Equipment tender # ME/01/16-17 to Provide & Supply Surveillance Equipment (IBA requirement) discussions in respect of the same before the determination of scope of work will be held with "IBA" as "Surveillance Equipment" and "THE SUPPLIER" have offered to provide & supply of Surveillance Equipment as per IBA standards & handing over the material(s) to the

## WITNESSETH

"IBA" hereby offer to appoint "THE SUPPLIER" as their official supplier for the specific purpose of "Surveillance Equipment" discussions in respect of the same with "IBA" before the determination of Scope of Provide & Supply of Surveillance Equipment. "THE SUPPLIER" hereby agree to the offer of the "IBA" in acceptance of the terms & conditions here in below forth.



### Article I:

### DUTIES & SCOPE OF SUPPLIES & AGREEMENT

1.1 This Agreement includes, the "Surveillance Equipment", discussions with "IBA" before the Provide & Supply of Surveillance Equipment to "IBA". The description/BoQ is appended below:

S. #	Description	Qty	Brand	Rate (Rs.)	Amount (Rs.)
1	<p><b>Cameras 2 Mega Pixel WDR Fized Dome Network Camera</b></p> <ul style="list-style-type: none"><li>• Image Sensor 1/2.8" Progressive Scan CMOS Min. Illumination 0.01Lux @ (F1.2, AGC ON), IR Shutter Speed 1/3 s to 1/10,000 s</li><li>• 2 MP camera, 30fps (1920×1080), 30fps (1280×960), 0 Lux with IR 0.028Lux @ (F2.0, AGC ON), IR Up to 30meter.</li><li>• Lens Mount M12, Lens 2.8mm, 3D DNR, WDR 120 dB, ICR, BLC, ROI, IP67, Impact Protection IK10.</li><li>• Video Compression H.264+(Plus), VBR = 32 Kbps ~ 16 Mbps Dual streams.</li><li>• Image Setting Rotate Mode, Saturation, Brightness, Contrast, Sharpness adjustable by client software or web browser</li><li>• Built-in Micro SDXC slot, up to 128 GB , Network Storage NAS, RJ45 100M Ethernet port On-board storage.</li><li>• ANR Detection Intrusion detection, Line crossing detection, Motion detection, Dynamic analysis, Region of interest feature, Alarm Trigger Tampering alarm ,Network disconnect, IP address conflict, Storage exception.</li><li>• TCP/IP, UDP, ICMP, HTTP, HTTPS, FTP, DHCP, DNS, DDNS, RTP, RTSP, RTCP, PPPoE, NTP, UPnP, SMTP, SNMP, IGMP, 802.1X, QoS, IPv6, Bonjour</li><li>• Protocol Standard = CGI, ISAPI</li><li>• Should support IVMS 4200 PC</li></ul>	32 units	HIK Vision	Rs9,010.00	Rs288,320.00





- Power Supply DC12V  $\pm$  25%, PoE (802.3af Class 3 )\*
- Camera should be provided in proper box packing with company's monogram, AC adapter, water proof connector seal, installation tool, CD and screws.*

#### **Cameras 4 Mega Pixel EXIR Bullet Network Camera**

- Image Sensor 1/3" Progressive Scan CMOS Min. Illumination 0.01Lux @(F1.2,AGC ON), IR Shutter Speed 1/3 s ~ 1/10,000 s Slow Shutter Support
  - Lens 6 mm, Lens Mount M12 , ICR, WDR 120dB , **IR 80 meters**, BLC, 3D DNR, ROI, IP67
  - 4 MP Camera - 2688  $\times$  1520, 20fps (2688 $\times$ 1520), 30fps (1920 $\times$ 1080), Video Compression H.264+(Plus), VBR = 32 Kbps - 16 Mbps.
  - Triggered by Alarm In Network, Network Storage NAS (Support NFS,SMB/CIFS) Detection Intrusion detection, Line crossing detection, Motion detection, Dynamic analysis, region of interest feature, Alarm Trigger Tampering alarm, Network disconnect, IP address conflict, Storage exception, Interface 1 RJ45 100M Ethernet interface
  - TCP/IP, UDP, ICMP, HTTP, HTTPS, FTP, DHCP, DNS, DDNS, RTP, RTSP, RTCP, PPPoE, NTP, UPnP, SMTP, SNMP, IGMP, 802.1X, QoS, IPv6, Bonjour
  - Anti-Flicker, heartbeat, mirror, password protection, privacy mask, watermark, IP address filtering, Anonymous access
  - Should support IVMS 4200 PC NVR
  - Protocol Standard = CGI, ISAPI
  - Power Supply 12V DC $\pm$ 25%, PoE (802.3af Class3)
- Camera should be provided in proper box packing with company's monogram, AC adapter, water proof connector seal, installation tool, CD and screws.*

2

28  
units

HIK  
Vision

Rs13,711.00

Rs383,908.00

#### **Cameras 3 Mega Pixel WDR Bullet Network Camera**

- Image Sensor 1/3" Progressive

20.6°(12mm), IR 30 meters or above

- 3 MP Camera - 2688 × 1520, 20fps (2688×1520), 30fps (1920×1080), Video Compression H.264+(Plus), VBR = 32 Kbps – 16 Mbps.

- Triggered by Alarm In Network, Network Storage NAS (Support NFS, SMB/CIFS) Detection Intrusion detection, Line crossing detection, Motion detection, Dynamic analysis, region of interest feature, Alarm Trigger Tampering alarm, Network disconnect, IP address conflict, Storage exception, Interface 1 RJ45 100M Ethernet interface

- TCP/IP, UDP, ICMP, HTTP, HTTPS, FTP, DHCP, DNS, DDNS, RTP, RTSP, RTCP, PPPoE, NTP, UPnP, SMTP, SNMP, IGMP, 802.1X, QoS, IPv6, Bonjour

- Anti-Flicker, heartbeat, mirror, password protection, privacy mask, watermark, IP address filtering, Anonymous access

- Wireless Standards IEEE 802.11n(up to 150Mbps) :OFDM, Range up to 50 meters,

- Built-in Micro SDXC slot, up to 128 GB , Network Storage NAS, RJ45 100M Ethernet port On-board storage.

- Should support IVMS 4200 PC NVR

- Protocol Standard = CGI, ISAPI

- Power Supply 12V DC±25%, PoE (802.3af Class3)

*Camera should be provided in proper box packing with company's monogram, AC adapter, water proof connector seal, installation tool, CD and screws.*



#### NVR 16 Channel

- Dual-OS design , **Recording at up to 12 MP resolution** (4K-NVR) ANR technology to enhance the storage reliability, 4K Camera Inputs H.265, H.264-Plus(+) video formats

- Connectable to the third-party network cameras, Up to 32 IP cameras can be connected 1

- Supports live view, storage, and playback of the connected camera at up to 12 MP resolution HD Output 1

1 unit

HIK  
Vision

Rs29,903.00

Rs29,903.00



- Centralized management of IP cameras, including configuration, information import/export, real-time information display, two-way audio, upgrade, etc. Synchronous playback 16-ch.
- Instant playback for assigned channel during multi-channel display mode 1
- Smart search for the selected area in the video; and smart playback to improve the playback efficiency 1
- Supports HDD quota and group modes; different capacity can be assigned to different channels.
- Physical Interfaces : 2 self-adaptive 1000M Ethernet network ports, Two-way audio 1-ch, RCA (2.0 Vp-p, 1kΩ) , USB interface Front panel: 2 × USB 2.0; Rear panel: 1 × USB 3.0, 1 RS-485 (half-duplex), 1 RS-232

#### 4 TB Surveillance Grade Hard Disk

- Formatted capacity: 4 TB
- Form factor: 3.5-inch
- Advanced Format (AF): Yes
- RoHS compliant: Yes
- Data transfer rate (max)
- Buffer to host: 6 Gb/s
- Host to/from drive (sustained): 150 MB/s
- Cache (MB): 64
- Rotational speed (RPM):
- Load/unload cycles: 300,000
- Non-recoverable read errors per bits read:  $<1$  in  $10^{14}$
- Limited warranty (years)<sup>5</sup> : 3
- Average power requirements (W)
- Read/Write : 5.1
- Idle : 4.5
- Standby and Sleep: 0.4
- Temperature (°C, on the base casting)
  - Operating : 0 to 65
  - Non-operating: -40 to 70
- Shock (Gs)
- Operating (2 ms, read/write) : 30
- Operating (2 ms, read): 65
- Non-operating (2 ms): 250
- Acoustics (dBA)<sup>7</sup>

5

10  
units

Seagate

Rs16,453.00

Rs164,530.00





<ul style="list-style-type: none"><li>• Reduces video frame loss with surveillance-class storage.</li><li>• Specifically tuned for surveillance security systems.</li><li>• Caching algorithms are tuned for write-intensive, low bit rate, high stream count applications that are typical of surveillance applications.</li><li>• Priority change for write allocations and preemptive caching policies.</li><li>• TLER &amp; ATA streaming support.</li><li>• Supports up to eight drives.</li></ul>	2 per NVR (2x5)			
<b>Total</b>				<b>Rs1,131,099.00</b>
<b>17% GST</b>				<b>Rs192,286.83</b>
<b>Total Amount</b>				<b>Rs1,323,385.83</b>

- 1.2 "THE SUPPLIER" agrees to provide all above mentioned Surveillance Equipment as per the terms & conditions of this Agreement.
- 1.3 "THE SUPPLIER" will coordinate their supplies with Manager Security, of the "IBA" who will assist "THE SUPPLIER" in supervision of proposed Surveillance Equipment.
- 1.4 "THE SUPPLIER" hereby agrees to accept variation, if occurred, in scope of professional services and supplies with mutual consent on acceptable cost/price/charges/amount inclusive of all taxes and levies.
- 1.5 "THE SUPPLIER" will visit the Purchase Offices located at Main Campus, University Road, Karachi as & when required with prior appointment.
- 1.6 All logistic charges will be borne by "THE SUPPLIER".

**Article II**  
**SCOPE OF PROFESSIONAL SERVICES:**

- 2.1 "THE SUPPLIER" hereby agree and acknowledge for the periodic supervision of the supply and to check the delivery of Surveillance Equipment in accordance with the Description & Specification.
- 2.2 "THE SUPPLIER" hereby agree and acknowledge the acceptance of attending the meetings with the Manager Security "IBA" as & when required.
- 2.3 "THE SUPPLIER" hereby agrees to accept variation, if occurred, in scope of professional services and supplies with mutual consent on acceptable cost/price/charges/amount inclusive of all taxes and levies.

- 2.6 "THE SUPPLIER", will provide all required / necessary labor(s) / transportation(s) / cartage(s) what so ever required to complete the delivery of Surveillance Equipment at the cost/charges amount offered in the tender vide # ME/01/16-17.

### **Article III** **REMUNERATION**

- 3.1 The cost offered by the Supplier is Rs. 1,323,385.83 (inclusive of all taxes) Provide, Supply & of Surveillance Equipment but limited to in tender vide # ME/01/16-17 variation may occurred. The cost is inclusive of labor/transportation/supplier/etc.
- 3.2 A liquidity damages @ 2% per month, of the total agreed payment as per Purchase Order, of the total cost will be imposed in case of delayed delivery. Liquidity damages will be imposed after 15 days subject to final proof sample material handed over by supplier to IBA before the starting date mentioned on the Purchase Order. Supplies will be deemed completed in finished form as per specification and "THE SUPPLIER" have to deliver the required number of Surveillance Equipment to IBA.
- 3.3 Payment will be made after delivery and submission of invoice. Advance Payment subject to Bank Guarantee.
- 3.4 Performance Security 5% of total amount of Purchase Order will be provided by the party.
- 3.5 Stamp Duty @ 0.35% of the cost of transaction / purchase order will be deposited in Government treasury by the SUPPLIER. This paid Stamp Duty challan would be submitted along with the Bill / Invoice.
- 3.6 Tax(es)/Challan(s)/Levy(ies), if any or additional will be paid/borne by SUPPLIER as per SRO/Notification.

### **Article IV:** **ARBITRATION**

- 4.1 In case of any dispute, difference or and question which may at any time arise between the parties hereto or any person under them, arising out in respect of this letter of intent or this subject matter thereof shall be referred to the Registrar of the IBA and CEO of the company / firm / agency for arbitration/settling of the dispute, failing which the decision of the court law in the jurisdiction of Karachi binding to the parties. The Arbitration proceedings will be governed by the Arbitration Act, 1940 and the Substantive and procedural law of Pakistan. The venue shall be Karachi.

### **Article V:** **TERMINATION**

- 5.1 "IBA" may terminate this agreement if the job is not executed according to the requirement at anytime after issuing a 15 day's notice.





of any defect in the title of IBA or any fault, neglect or omission by the "THE SUPPLIER" which disturbs or damage the reputation, quality or the standard of services provided by "IBA" and any person claiming through the IBA.

**Article VII:**  
**NOTICE**

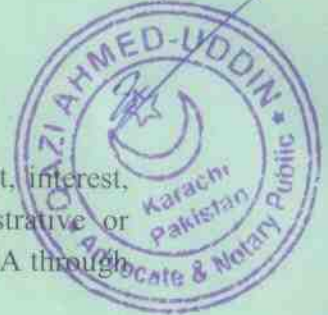
- 7.1 Any notice given under this AGREEMENT shall be sufficient if it is in writing and if sent by courier or registered mail.

**Article VIII:**  
**INTEGRITY PACT**

- 8.1 The intention not to obtain the procurement / work of any Contract, right, interest, privilege, or other obligation or benefit from the IBA or any administrative or financial offices thereof or any other department under the control of the IBA through any corrupt practice(s).
- 8.2 Without limiting the generality of the forgoing the M/s AR-Raheem Security Services (Pvt) Ltd, represents and warrants that it has fully declared the charges, fees, commission, taxes, levies etc, paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within the IBA directly or indirectly through any means any commission, gratification, bribe, gifts, kickback whether described as consultation fee or otherwise, with the object of obtaining or including the procurement or service contract or order or other obligations whatsoever from the IBA, except that which has been expressly declared pursuant hereto.
- 8.3 M/s AR-Raheem Security Services (Pvt) Ltd accepts full responsibility and strict liability for making any false declaration/statement, not making full disclosure, misrepresenting facts or taking any action likely to degrade the purpose of declaration, representation and warranty. It agrees that any contract/order obtained aforesaid shall without prejudice to any other right & remedies available to the IBA under any law, contract, or other instrument, be stand void at the discretion of the IBA.
- 8.4 Notwithstanding any right and remedies exercised by the IBA in this regard, M/s AR-Raheem Security Services (Pvt) Ltd agrees to indemnify the IBA for any loss or damage incurred by it on account of its corrupt business practice & further pay compensation to the IBA in any amount equivalent to the loss of any commission, gratification, bribe, gifts, kickback given by the M/s AR-Raheem Security Services (Pvt) Ltd as aforesaid for the purpose of obtaining or inducing procurement/work/service or other obligation or benefit in whatsoever from the IBA.

**Article IX:**  
**MISCELLANEOUS**

- 9.1 Any addition & alteration(s) made in the contents as required by the contractor on proof sample or in course of the supplies in progress which entail extra time & labor and material on part of the fabrication, shall not be charged separately/extra on 'Quantum Merit' basis before & on final material handed over to the "IBA". After FINALIZATION OF SAMPLE(S) if any alteration(s), arise charges will be paid on mutually agreed upon.



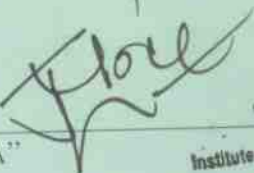


9.4 The validity of the contract will be effective from the date of issue of Purchase Order.

9.5 All terms and conditions of tender vide # ME/01/16-17 will be the integral part of this agreement and can't be revoked.

9.6 One year maintenance & replacement warranty required without any extra payment in the name of Institute of Business Administration, Karachi (IBA, Karachi).

IN WITNESS WHEREOF both the parties hereto have set & subscribed their respective hands to this agreement at Karachi on the date as mentioned above.

  
"IBA"  
**JAMI MOIZ**  
REGISTRAR  
Institute of Business Administration  
Karachi, Pakistan

NAME: Jami Moiz

CNIC # \_\_\_\_\_

Address: \_\_\_\_\_

Registrar, Institute of Business  
Administration Main Campus  
University Road, Karachi

WITNESS:

1. 

**M. SOHAIL KHAN**  
Manager Purchase & Stores  
Institute of Business Administration  
Karachi-Pakistan

CNIC # \_\_\_\_\_

Address: \_\_\_\_\_

  
M/s AR-Raheem Security Services (Pvt) Ltd

NAME: Asim Ahmed

CNIC # 42201-5544605-9

Address: B-134, Bl-2 Gulistan-e-Jamshed  
Karachi

Address: A-239, Block-3  
Gulshan-e-Iqbal, Karachi.



2. 

CNIC # 42201-8084274-5

Address: B-102, Block-2

Gulistan-e-Jamshed, Karachi



08 JAN 2017