



Institute of  
Business Administration  
Karachi

Leadership and Ideas for Tomorrow

### BIDDERS QUALIFICATION REPORT

NIT No:

IT/17/18-19

Description of Work:

Providing Software Licenses

(Adobe Creative Clouds for Teams All Applications)

Method & Procedure of procurement:

Open Competitive Bidding

Single Stage One Envelope

| S. No | Eligibility Criteria  | M/s Kontinental Establishment | M/s Techtrix System |
|-------|---|-------------------------------|---------------------|
| 1     | Local/Global Affiliation with Manufacturer - in Pakistan.   | Yes                           | Yes                 |
| 2     | The bidder must be authorized dealer / partner of Adobe in Pakistan. Proof of the same should be attached with the bid. | Yes                           | Yes                 |
| 3     | Any value added service support with the equipment / license, with no impact on cost, shall be considered.              | Yes                           | Yes                 |
| 4     | Bidder will also responsible for complete installation, training & documentation.                                       | Yes                           | Yes                 |
| 5     | Last 3 years' financial statements minimum 2 million (per year) in terms of bank statement or financial statement.      | Yes                           | Yes                 |

#### Recommendations:

- 1 Participated firm is declared as substantially qualified bidders by the Tender opening committee as meet with minimum qualification / eligibility criteria.
- 2 The lowest evaluated and qualified bidder is M/s Kontinental Establishment at Rs. 2,009,592.00 (inclusive of all taxes)
- 3 Recommended to award the Work Order to M/s Kontinental Establishment at Rs. 2,009,592.00 (inclusive of all taxes)

MEMBER  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Syed Akbar Hussain Kazmi  
Finance  
IBA, Karachi

CHAIRPERSON  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

DR. S. M. Faisal Uradat  
Assistant Professor  
IBA, Karachi

MEMBER (EXTERNAL)  
CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
KARACHI

Haris Qureshi  
PPRA Advisor  
HGI