



Institute of
Business Administration
Karachi

Leadership and Ideas for Tomorrow

BIDDERS QUALIFICATION REPORT

NIT No:

IT/27/22-23

Description of Tender:

Service Level Agreement of CISCO Core Switches

Method & Procedure of procurement:

Open Competitive Bidding
Single Stage One Envelope

Sr. #	Eligibility Criteria	M/s. National Engineers	M/s. A Hamson (Pvt) Limited	M/s. Wateen Solutions Private Limited	M/s. IBL Unisys (Pvt.) Limited
1	Last 3 years (at least) relevant experience	Yes	Yes	Yes	Non-responsive, violation of Clause 4 (d), Bid is not quoted in Pak Rupees
2	Last 3 years' turnover with a minimum of 9 million (per year) as Annual Return and Financial Statement	Yes	Yes	Yes	
3	"Sales tax registration certificate with last month's return copy of both FBR and SRB" and NTN certificates	Yes	Yes	Yes	
4	CISCO Certified partner	Yes	Yes	Yes	
5	Successful completion of at least three (03) similar projects completed / in hands in last three years. Testimonial from the customer or can be confirmed by IBA, Karachi, through the contact detail provided	Yes	Yes	Yes	

Recommendations:

- Three (3) of the participating firms are declared as substantially qualified bidders by the Tender Opening Committee, as meeting the minimum qualification/eligibility criteria.
- The most advantageous bid is of M/s. National Engineers, amounting to Rs. 4,704,514.57 (including all taxes).
- Recommended awarding the Purchase Order to M/s. National Engineers, amounting to Rs. 4,704,514.57 (including all taxes).

Muhammad Anwar
Chairperson
Chief Librarian, IBA Karachi

Mansoor Ali
Member
Manager IT, IBA Karachi

Muhammad Naveed Akhtar
External Member
Chief Accounts Officer,
KIBGE, University of Karachi

Osama A. Qayoom
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Manager Admin,
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Mirza Mudassir Baig
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