Technical Evaluation
Provide & Supply Email Security Solution with Support
Tender # IT/10/25-26

S.No.	Required Features	M/s. Securic Systems		M/s. Secure Network Pvt Ltd.		M/s. CMPAK Ltd.		M/s. Techaccess Pakistan Pvt Ltd.		M/s. Future Point Technologies		M/s. Inara Technologies Pvt Ltd.	
		Quoted Brand	Remarks	Quoted Brand	Remarks	Quoted Brand	Remarks	Quoted Brand	Remarks	Quoted Brand	Remarks	Quoted Brand	Remarks
1	The proposed solution is required for 700 users/ mailboxes with complete integration and deployment with 03 years of back-to-back support.	Trendmicro	Yes	Trendmicro	Yes	Trendmicro	Yes	MailByte	Yes	FortiMail	Not Comply; We require a cloud-based solution for email security, as our email system is hosted on Microsoft Office 365. Therefore, we need a solution that can seamlessly integrate with it and provide comprehensive email scanning in a cloud environment. However, the solution proposed by FortiMail from Future Point Technologies primarily comes with hardware appliances, which is not acceptable to us.	FortiMail	Not Comply; We require a cloud-based solution for email security, as our email system is hosted on Microsoft Office 365. Therefore, we need a solution that can seamlessly integrate with it and provide comprehensive email scanning in a cloud environment. However, the solution proposed by FortiMail from Inara Technologies primarily comes with hardware appliances, which is not acceptable to us.
2	The proposed solution must block spam, phishing, spear phishing emails, and advanced persistent threats (APTs).		Yes		Yes		Yes		Yes		Yes		Yes
3	The proposed solution must provide email encryption to secure outbound email.		Yes		Yes		Yes		Yes		Yes		Yes
4	The proposed solution must scan outbound emails for spam and other threats		Yes		Yes		Yes		Yes		Yes		Yes
5	The proposed solution must provide click protection against malicious URLs in email messages and attachments by analyzing and blocking them through enhanced web reputation		Yes		Yes		Yes		Yes		Yes		Yes
6	The proposed solution must detect and block Ransomware.		Yes		Yes		Yes		Yes		Yes		Yes
7	The proposed solution must block incoming malicious emails using email sender reputation.		Yes		Yes		Yes		Yes		Yes		Yes
8	The proposed solution must block most spam with fewer false positives.		Yes		Yes		Yes		Yes		Yes		Yes
9	The proposed solution must have the option to block or tag Graymail.		Yes		Yes		Yes		Yes		Yes		Yes
10	The proposed solution must provide detailed reporting of inbound and outbound email traffic.		Yes		Yes		Yes		Yes		Yes		Yes
11	The proposed solution must provide customizable policies and granular rule-based filtering.		Yes		Yes		Yes		Yes		Yes		Yes
12	The proposed solution must provide logs for easier message tracking		Yes		Yes		Yes		Yes		Yes		Yes
13	The proposed email security solution must have a DLP feature		Yes		Yes		Yes		Yes		Yes		Yes
14	The proposed solution should provide flexible 'attachment filtering' techniques to reduce the risk of unsolicited data exfiltration.		Yes		Yes		Yes		Yes		Yes		Yes
15	The proposed email security solution must allow for collection and correlation of deep activity data.		Yes		Yes		Yes		Not Comply; As per our requirement for deep activity data correlation across multiple layers (email, endpoint, network), and noting that no XDR or SIEM component has been proposed in your solution, please clarify how such cross-layer correlation is achieved natively. Kindly provide architecture diagrams and supporting documentation.		Not Comply; As per our requirement for deep activity data correlation across multiple layers (email, endpoint, network), and noting that no XDR or SIEM component has been proposed in your solution.		Not Comply; As per our requirement for deep activity data correlation across multiple layers (email, endpoint, network), and noting that no XDR or SIEM component has been proposed in your solution.
16	The proposed solution must allow searching for email activity data.		Yes		Yes		Yes		Not Comply; The requirement specifies advanced search across detailed metadata including URLs, attachments, and user activity. Considering that no centralized platform such as XDR or SIEM has been included.		Not Comply; The requirement specifies advanced search across detailed metadata including URLs, attachments, and user activity. Considering that no centralized platform such as XDR or SIEM has been included.		Not Comply; The requirement specifies advanced search across detailed metadata including URLs, attachments, and user activity. Considering that no centralized platform such as XDR or SIEM has been included.
17	The proposed solution should provide protection from Business Email Compromise and other advanced email threats.		Yes		Yes		Yes		Yes		Yes		Yes
18	The proposed solution should provide protection from embedding malicious scripts into Office files. It is a popular technique used by extremely dangerous specimens.		Yes		Yes		Yes		Yes		Yes		Yes
19	The proposed solution must detect social engineering attacks.		Yes		Yes		Yes		Yes		Yes		Yes
20	The proposed email security solution must allow searching for attachments via hash.		Yes		Yes		Yes		Not Comply; As per the requirement for searching email attachments using file hash across historical data, and given that no XDR/SIEM-based data lake is part of the proposal.		Not Comply; As per the requirement for searching email attachments using file hash across historical data, and given that no XDR/SIEM-based data lake is part of the proposal.		Not Comply; As per the requirement for searching email attachments using file hash across historical data, and given that no XDR/SIEM-based data lake is part of the proposal.
21	The proposed email security solution must allow searching for attachments via name.		Yes		Yes		Yes		Yes		Yes		Yes
22	The proposed solution must trigger alerts based on specific detection models.		Yes		Yes		Yes		Not Comply; The requirement includes detection based on the correlation of multiple attributes, such as user behavior, URLs, and attachments. In the absence of an XDR platform, achieving comprehensive threat detection and effective correlation across these parameters may be limited.		Not Comply; The requirement includes detection based on correlation of multiple attributes such as user behavior, URLs, and attachments. In the absence of an XDR platform.		Not Comply; The requirement includes detection based on correlation of multiple attributes such as user behavior, URLs, and attachments. In the absence of an XDR platform.
23	The proposed solution must provide the ability to examine the message contents to determine whether the message contains inappropriate content.		Yes		Yes		Yes		Yes		Yes		Yes
24	The proposed solution must allow us to filter senders of incoming email messages. Should be able to specify the senders to allow or block using specific email addresses or entire domains.		Yes		Yes		Yes		Yes		Yes		Yes
25	The proposed solution must support Sender Policy Framework (SPF), Domain Keys Identified Mail (DKIM), and Domain-based Message Authentication, Reporting and Conformance (DMARC).		Yes		Yes		Yes		Yes		Yes		Yes
26	The proposed solution must provide protection against known viruses and should detect new, previously unidentified, or unknown malware through advanced file feature analysis like machine learning.		Yes		Yes		Yes		Yes		Yes		Yes
27	The proposed solution must include an integrated DLP feature to prevent data loss by monitoring outbound email traffic.		Yes		Yes		Yes		Yes		Yes		Yes
28	The proposed solution must provide integration with the Syslog or SIEM server for centralized log storage and monitoring.		Yes		Yes		Yes		Yes		Yes		Yes
29	Administrator must be able to review and manually delete or deliver messages held in quarantine on the Administrator Console.		Yes		Yes		Yes		Yes		Yes		Yes
30	End users must be able to view and manage their own quarantined messages on the End User Console.		Yes		Yes		Yes		Yes		Yes		Yes
31	The proposed solution must scan outbound email traffic.		Yes		Yes		Yes		Yes		Yes		Yes
32	The proposed email security solution must create an alert based on correlated activity data that has been gathered from multiple security layers such as email, network, etc.		Yes		Yes		Yes		Not Comply; As per the requirement for alerts generated based on correlated activity across email, endpoint, and network layers, and considering that no XDR or SIEM solution has been proposed, the capability to provide centralized correlation and advanced threat detection may be limited.		Not Comply; As per the requirement for alerts generated based on correlated activity across email, endpoint, and network layers, and considering that no XDR/SIEM has been proposed.		Not Comply; As per the requirement for alerts generated based on correlated activity across email, endpoint, and network layers, and considering that no XDR/SIEM has been proposed.
33	The proposed solution must allow response action to block against sender address.		Yes		Yes		Yes		Not Comply; The requirement specifies automated response actions across multiple layers. Given that no XDR or SOAR capability has been included in the proposal.		Not Comply; The requirement specifies automated response actions across multiple layers. Given that no XDR or SOAR capability has been included in the proposal.		Not Comply; The requirement specifies automated response actions across multiple layers. Given that no XDR or SOAR capability has been included in the proposal.
	Evaluation Remarks	Quoted brand meet the required specification		Quoted brand meet the required specification		Quoted brand meet the required specification		Quoted brand does not meet the required specification		Quoted brand does not meet the required specification		Quoted brand does not meet the required specification	

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