

# Request for Quotation (Goods)

**Description** : Req ID - 2290 -- RFQ 788  
**Date of Issue** : 21-Jan-2019 11:10 AM  
**Date of Submission of Quotation** : 23-Jan-2019 02:30 PM  
**Place of Delivery** : IBA, Stores, Campus, University  
Road, Karachi.  
**Contact Person & Telephone** : Department, IBA Campus, ,

Sr #	Description	Item Specification	Quantity
1	Kotler, Philip, and Kevin L. Keller. A Framework for Marketing Management. Upper Saddle River, New Jersey: Pearson Education Inc, 2016. Print. ISBN 9781292093147.		1
2	McLaney, Eddie J. Business Finance: Theory and Practice. , 2017. Print. ISBN 9781292134406.		1
3	Solomon, Michael R. Consumer Behaviour: A European Perspective. Harlow, England: Prentice Hall/Financial Times, 2016. Print. ISBN 9781292116723		1
4	Johnson, Gerry, Richard Whittington, Kevan Scholes, Duncan Angwin, Patrick Regnér, Jason Evans, Clive Kerridge, and Steve Pyle. Exploring Strategy: Text and Cases. Harlow [etc.: Pearson Education Limited, 2017. Print. ISBN 9781292145129.		1
5	Atrill, Peter. Financial Management for Decision Makers. Pearson Education Canada, 2017. Print. ISBN 9781292134338		1
6	Mishkin, Frederic S, and Stanley G. Eakins. Financial Markets and Institutions. , 2018. Print. ISBN 9781292215006		1

# Request for Quotation (Goods)

7	Bernanke. Macroeconomics, Global Edition. Place of publication not identified: Pearson Education Limited, 2016. Print.ISBN 9781292154923	1
8	Blanchard, Olivier. Macroeconomics. , 2017. Print. ISBN 9781292160504	1
9	Hooley, Graham, Nigel Piercy, Brigitte Nicoulaud, and John M. Rudd. Marketing Strategy & Competitive Positioning. , 2017. Print. ISBN 9781292017310	1
10	Case, Karl E. Principles of Macroeconomics, Global Edition. Place of publication not identified: Pearson Education Limited, 2016. Print. ISBN 9781292150895	1
11	Kotler, Philip. Principle of Marketing: An Asian Perspective. Harlow: Pearson Education Limited, 2017. Print. ISBN 9781292089669	1
12	KASHYAP, PRADEEP. Rural Marketing. Place of publication not identified: PEARSON EDUCATION INDIA, 2016. Print. ISBN 9789332543607	1
13	Studenmund, Arnold H. Using Econometrics: A Practical Guide. , 2017. Print. ISBN 9781292154091	1
14	Sharon M. Oster. Principles of Microeconomics. , 2017. Print. ISBN 9781292152691	1
15	;Pindyck, Robert S, and Daniel L. Rubinfeld. Microeconomics. , 2018. Print. ISBN 9781292213316	1



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16	Groebner, David F, Patrick W. Shannon, and Phillip C. Fry. Business Statistics: A Decision-Making Approach. , 2018. Print. ISBN 9781292220383	1
17	Weiss, . Introductory Statistics. Harlow: Pearson, 2015. Print. ISBN 9781292099729	1
18	David, Fred R, and Forest R. David. Strategic Management: Concepts : a Competitive Advantage Approach. Place of publication not identified: Pearson Education Limited, 2017. Print. ISBN 9781292164977	1
19	Dessler, Gary. Human Resource Management. Boston [etc.: Pearson, 2017. Print. ISBN 9781292152103	1
20	Thill, John V, and Courtland L. Bovée. Excellence in Business Communication. , 2017. Print. ISBN 9781292156651	1
21	Solomon, Michael R. Consumer Behavior: Buying, Having, and Being. Boston [etc.: Pearson, 2018. Print. ISBN 9781292153100	1

## **Terms & Conditions:**

1. Sales tax registration certificate with last month return copy (FBR and / or SRB) must be provided at the time of submission of quotation.
2. Material of this order is subject to final inspection at the time of delivery.
3. We reserve the right to cancel any or all the above items if material is not in accordance with our specification or if the delivery is delayed.
4. Payment will be made through crossed cheque after the receipt of the bill and delivery of the above item.
5. General Sales Tax will be paid on applicable items only.
6. Liquidity damage at the rate of 2% per month on actual will be imposed on delayed delivery.
7. The rate / item cost is final and no change what so ever will be accepted.
8. Government tax(es), levi(es) and charge(s) will be charged at actual as per SRO.
9. Competent Authority reserves the right to change / alter / remove any item or article or reduce / enhance quantity without assigning any reason.



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10. Invoice should be submitted to Purchase & Stores Department.
11. Advance Payment subject to Bank Guarantee preferably National Bank of Pakistan.
12. No subletting in any case / item / form will be allowed.
13. All Government taxes (including Income tax and stamp duty), levies and charges will be charged as per applicable rates / denomination of Purchase / Work Order.
14. Stamp duty 0.25% for goods against total value of Purchase Order will be levied accordingly.
15. IBA, also reserve the right to issue Purchase Order for any single items to different lowest responsive bidders or issue Purchase Order for all the items to any lowest responsive bidder.
16. Certificate of genuine / originality will be provided by the supplier.