

Request for Quotation (Goods)

Description : Req ID - 6960 - RFQ 2027
Date of Issue : 28-Oct-2020 02:28 PM
Date of Submission of Quotation : 02-Nov-2020 11:00 AM
Place of Delivery : IBA, Stores, Campus, University Road, Karachi.
Contact Person & Telephone : Department, IBA Campus, ,

Sr #	Description	Item Specification	Quantity
1	Parkin, Michael, Melanie Powell, and Kent Matthews. Economics. Harlow, England: Pearson, 2017. Print. 9781292147826		1
2	O'Sullivan, Arthur, Steven M. Sheffrin, and Stephen J. Perez. Economics: Principles, Applications, and Tools. , 2018. Print. 9781292165592		1
3	Sloman, John, Dean Garratt, and Jon Guest. Economics. , 2017. Print. 9781292159928		1
4	Robbins, Stephen, and Tim Judge. Essentials of Organizational Behavior: Global Edition. , 2018. Print. 9781292221410		1
5	Wirtz, Jochen, and Christopher H. Lovelock. Essentials of Services Marketing. , 2018 Print. 9781292089959		1
6	Titman, Sheridan, Arthur J. Keown, and John D. Martin. Financial Management: Principles and Applications. , 2018. Print. 9781292222189		1
7	Copeland, Thomas E, J F. Weston, and Kuldeep Shastri. Financial Theory and Corporate Policy: [hauptbd.]. Harlow: Pearson, 2014. Print. 9781292021584		1

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8	Green, Mark C, and Warren J. Keegan. Global Marketing. , 2020. Print. 9781292304021	1
9	Beardwell, Julie, and Amanda Thompson. Human Resource Management: A Contemporary Approach. Harlow [etc.: Pearson, 2017. Print. 9781292119564	1
10	Torrington, Derek. Human Resource Management. , 2017. Print. 9781292129099	1
11	Krugman, Paul R, Maurice Obstfeld, and Marc J. Melitz. International Finance: Theory & Policy. Harlow, England: Pearson, 2018. Print. 9781292238739	1
12	Farris, Paul W, Neil T. Bendle, Phillip E. Pfeifer, and David J. Reibstein. Key Marketing Metrics: The 50+ Metrics Every Manager Needs to Know. , 2017 Print. 9781292212470	1
13	Gordon, Robert J. Macroeconomics. Harlow: Pearson, 2014. Print. 9781292022079	1
14	Burnes, Bernard. Managing Change: 7th Edition, . 2017 Print. 9781292156040	1
15	Pelsmacker, Patrick , Maggie Geuens, and Joeri . Bergh. Marketing Communications: A European Perspective. Harlow: Pearson, 2018. Print. 9781292135762	1
16	Kotler, Philip, Kevin L. Keller, Chin T. Tan, Swee H. Ang, and Siew M. Leong. Marketing Management: An Asian Perspective. , 2018. Print. 9781292089584	1

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17	Armstrong, Gary. Marketing: An Introduction, Global Edition. Place of publication not identified: Pearson Education Limited, 2016. Print. 9781292146508		1
18	Solomon, Michael R, Greg W. Marshall, and Elnora W. Stuart. Marketing: Real People, Real Choice. , 2018. Print. 9781292221083		1
19	Parkin, Michael. Microeconomics. , 2019. Print. 9781292263649		1
20	Kotler, Philip, Gary Armstrong, Lloyd C. Harris, and Hongwei He. Principles of Marketing. , 2020. Print. 9781292269566		1
21	Kotler, Philip, Gary Armstrong, and Marc O. Opresnik. Principles of Marketing. , 2021. Print. 9781292341132		1
22	Hammond, Richard. Smart Retail: Winning Ideas and Strategies from the Most Successful Retailers in the World. , 2017. Print. 9781292082202		1
23	David, Fred R, and Forest R. David. Strategic Management: Concepts and Cases : a Competitive Advantage Approach : Global Edition. , 2016. Print. 9781292148496		1
24	Berman, Barry, Joel R. Evans, and Patrali Chatterjee. Retail Management: A Strategic Approach. , 2018. Print. 9781292214672		1
25	Yukl, Gary A, and William L. Gardner. Leadership in		1



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	Organizations. , 2020. Print. 9789389552454		
26	Burns, Alvin C, Ann Veeck, and Ronald F. Bush. Marketing Research. , 2017. Print. 9781292153261		1
27	Slack, Nigel. Operations Strategy. , 2020. Print. 9781292317847		1
28	Paul Justin, .Management of Banking and Financial Services, 2017 Print. 9789352861873		1
29	Birks, David F. Marketing Research - an Applied Approach. , 2017. Print. 9781292103129		1
30	Gibson, .Retail Management, . 2018 Print. 9789386873279		1

Terms & Conditions:

1. Sales tax registration certificate with last month return copy (FBR and / or SRB) must be provided at the time of submission of quotation.
2. Material of this order is subject to final inspection at the time of delivery.
3. We reserve the right to cancel any or all the above items if material is not in accordance with our specification or if the delivery is delayed.
4. Payment will be made through crossed cheque after the receipt of the bill and delivery of the above item.
5. General Sales Tax will be paid on applicable items only.
6. Liquidity damage at the rate of 2% per month on actual will be imposed on delayed delivery.
7. The rate / item cost is final and no change what so ever will be accepted.
8. Government tax(es), levi(es) and charge(s) will be charged at actual as per SRO.
9. Competent Authority reserves the right to change / alter / remove any item or article or reduce / enhance quantity without assigning any reason.
10. Invoice should be submitted to Purchase & Stores Department.
11. Advance Payment subject to Bank Guarantee preferably National Bank of Pakistan.
12. No subletting in any case / item / form will be allowed.
13. All Government taxes (including Income tax and stamp duty), levies and charges will be charged as per applicable rates / denomination of Purchase / Work Order.
14. Stamp duty 0.25% for goods against total value of Purchase Order will be levied accordingly.
15. IBA, also reserve the right to issue Purchase Order for any single items to different lowest responsive bidders or issue Purchase Order for all the items to any lowest responsive bidder.
16. Certificate of genuine / originality will be provided by the supplier.

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