

Request for Quotation (Goods)

Description : Req ID - 2445 -- RFQ 840
Date of Issue : 08-Feb-2019 10:00 AM
Date of Submission of Quotation : 11-Feb-2019 02:30 PM
Place of Delivery : IBA, Stores, Campus, University Road, Karachi.
Contact Person & Telephone : Department, IBA Campus, ,

Sr #	Description	Item Specification	Quantity
1	Green, Jason, Mark Henneman, and Dimitar Antov. Optimizing Growth: Predictive and Profitable Strategies to Understand Demand and Outsmart Your Competitors. , 2018. Print. ISBN 9781119462224		1
2	Barwise, Patrick. 12 Powers of a Marketing Leader: How to Succeed by Building Customer and Co. , 2016. Print. ISBN 9781259834714		1
3	Yoon, Eddie. Superconsumers: A Simple, Speedy, and Sustainable Path to Superior Growth. , 2017. Print. ISBN 9781633692077		1
4	Palmatier, R. Marketing Strategy: Based on First Principles and Data Analytics. , 2017. Print. ISBN 9781137526236		1
5	Coleman, Joey. Never Lose a Customer Again: Turn Any Sale into Lifelong Loyalty in 100 Days. , 2018. Print. ISBN 9780735220034		1
6	McKain, Scott. Iconic: How Organizations and Leaders Attain, Sustain, and Regain the Highest Level of Distinction. , 2018. Print. ISBN 9781948677066		1



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7	Bova, Tiffani D. Growth IQ: Get Smarter About the Choices That Will Make or Break Your Business. Penguin Group USA, 2018. Print. ISBN 9780525534402		1
8	Miller, Mark, Lucas Conley, and Yvon Chouinard. Legacy in the Making: Building a Long-Term Brand to Stand Out in a Short-Term World. , 2018. Print. ISBN 9781260117561		1
9	Hall, Tanya. Ideas, Influence, and Income: Write a Book, Build Your Brand, and Lead Your Industry. , 2018. Print. ISBN 9781626345140		1
10	Atkinson, Cliff. Beyond Bullet Points: Using Powerpoint to Tell a Persuasive Story That Gets Results. Place of publication not identified: Microsoft Press, 2018. Print. ISBN 9781509305537		1
11	Crestodina, Andy. Content Chemistry: The Illustrated Handbook for Content Marketing. , 2018. Print. ISBN 9780988336490		1
12	GANNETT, ALLEN. Creative Curve: How the Intersection of the Familiar and the Unknown Leads to Breakout Success. Place of publication not identified: W H ALLEN, 2018. Print. ISBN 9780753548738		1
13	GODIN, SETH. This Is Marketing: Making & Sharing Work That Matters. Place of publication not identified: PORTFOLIO PENGUIN, 2018. Print. ISBN 9780241370148		1

Terms & Conditions:

Request for Quotation (Goods)

1. Sales tax registration certificate with last month return copy (FBR and / or SRB) must be provided at the time of submission of quotation.
2. Material of this order is subject to final inspection at the time of delivery.
3. We reserve the right to cancel any or all the above items if material is not in accordance with our specification or if the delivery is delayed.
4. Payment will be made through crossed cheque after the receipt of the bill and delivery of the above item.
5. General Sales Tax will be paid on applicable items only.
6. Liquidity damage at the rate of 2% per month on actual will be imposed on delayed delivery.
7. The rate / item cost is final and no change what so ever will be accepted.
8. Government tax(es), levi(es) and charge(s) will be charged at actual as per SRO.
9. Competent Authority reserves the right to change / alter / remove any item or article or reduce / enhance quantity without assigning any reason.
10. Invoice should be submitted to Purchase & Stores Department.
11. Advance Payment subject to Bank Guarantee preferably National Bank of Pakistan.
12. No subletting in any case / item / form will be allowed.
13. All Government taxes (including Income tax and stamp duty), levies and charges will be charged as per applicable rates / denomination of Purchase / Work Order.
14. Stamp duty 0.25% for goods against total value of Purchase Order will be levied accordingly.
15. IBA, also reserve the right to issue Purchase Order for any single items to different lowest responsive bidders or issue Purchase Order for all the items to any lowest responsive bidder.
16. Certificate of genuine / originality will be provided by the supplier.