



Institute of
Business Administration
Karachi

Leadership and Ideas for Tomorrow

Dated : May 25,2015

Mr. Ayub Chandio

Manager (Enforcement-II)

SPPRA, Karachi

Subject: Bid Evaluation Reports (IT/77/2014-15)

Dear Mr. Ayub,

Please find the following documents to upload on SPPRA website.

- Bid Evaluation Report Original of both the tenders.
- Submission of Rule-48 for the tender IT/77/2014-15
- Attendance Sheet

Regards-


IBA Karachi

Rule 48 - ①
Nasir Tar

Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
2. Tender Reference No: IT/77/2014-15
3. Tender Description/Name of work/item: SLA of UPS.
4. Method of Procurement: Single Stage Two Envelop
5. Tender Published: SPPRA 17-Feb-2015 SPPRA-S.No: 22837/2015
6. Total Bid documents sold; (Available on website)
7. Total Bids Received: 01
8. Technical Bid Opening date: (if applicable) 07-03-2015
9. No. of Bid technically qualified (if applicable): 01
10. Bid(s) Rejected: 0
11. Financial Bid Opening date: 16-03-2015
12. Bid Evaluation Report:

<i>S No</i>	<i>Name of Firm or Bidder</i>	<i>Cost offered by the Bidder Unit Price</i>	<i>Ranking in terms of cost</i>	<i>Comparison with Estimated cost</i>	<i>Reasons for acceptance/rejection</i>	<i>Remarks</i>
0	1	2	3	4	5	6
1	Jaffer Brothers	PKR. 22,465,250/-	1 st	Open Market	Full Fill Evaluation Criteria	Recommended to award the contract

Recommendations: - The offered amount of **Rs. 22,465,250/-** (with applicable taxes) by **M/s. Jaffer Brothers Pvt Ltd** has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid.



IBA (Internal Member)

Mr. Syed Jehanzeb

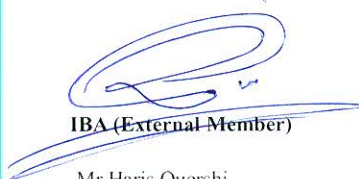
Assistant Manager



IBA (Internal Member)

Dr. Nasir Touheed

Professor



IBA (External Member)

Mr. Haris Quershi

HEJ Karachi University

Technical evaluation Criteria

IT / 77/ 2014-15
Support Agreement for UPS

S. No.	Attributes	Reference Page#		
Part A) Mandatory				
1	Firms with Income Tax Certificate / GST Certificate registered.	Provided		
2	Affidavit (that the firm has not been blacklisted by private, Govt., Semi Govt. and Autonomous Body)	Provided		
3	At least Five years of relevant experience in Repair and maintenance of UPS. Same services Documentary Proof required.	Provided		
4	The bidder should be in UPS Business, at least for a period of last five years in Pakistan in relevant business. Documentary Proof required.	Provided		
5	The bidder must be OEM/ an authorized system integrator for sale, support and services of the OEM who meets the criteria under Eligible Goods and Services of the products being quoted in this bid. The bidder partner must attach Authorization Certificates for all the quoted products from respective OEMs Documentary Proof required.	Provided		
7	Location of Offices (Islamabad, Lahore and Karachi) Documentary Proof required.	Provided		
8	Bid must be accompanied by Manufacturer's authorization letter from principal. (Sample attached Annexure D)	Provided		
9	Completely filled BOQ should be submitted (as part of Financial Bid)	Provided		
10	Service Operation Plan (Time Lines, Resources, dedicated Staff, Shared Staff, etc.) (Should to be submitted as part of technical Bid)	Provided		
11	Minimum 5 million annual Financial Turnover for last two year in similar Projects	Provided		
12	Sites Diagrams with respect to survey.			
13	Backup Inventory maintained by company at least those items mention in BOQ.			
S. No.	Attributes	Max.	Criteria	Reference Page/ Documentary Proof
Part B) General Evaluation - Corporate Profile				
Corporate Profile				
1	Location of Offices Documentary proof and references required	5	Location Of Offices of Bidder in consideration/ Maximum Location Of Offices 2 marks for each local office	5
2	Financial Strength (last Two years) Documentary proof and references required	10	Turnover of Bidder in consideration/ Maximum Turnover.	10
3	Company in Operations (No. of years) Documentary proof and references required	10	No. of year of Bid in Consideration / Maximum Year. 1 mark for each year	10
4	The bidder should have a back-end support agreement including spare parts, expertise requirements for maintenance support with the Original Equipment Manufacturer (OEM) of all the item mentioned in this SBO (signed by both parties)	10	Documentary proof required.	10
Relevant Technical Staff				
5	The bidder should have technically Qualified engineers who have expertise and certification to support the installations of UPS Systems. (Documentary proof and references required)	10	No. of Certified Resources of Bid in Consideration/ Highest No. of Certified Resources. 2 mark for each resources	10
6	The Engineers at the support offices should be provided with a cell and the support/branch offices should have telephone/fax with local email facility.	10	(Documentary proof and references required)	4
7	The bidder should have substantial direct support offices covering Karachi. No generic call center or telephonic support or franchisee support is accepted	10	(Documentary proof and references required)	10
Relevant projects				
8	Firm has completed Similar Projects (Similar services with equivalent SLA in Pakistan. (Documentary proof and references required)	10	No. of Projects of Bid in consideration/ Highest No. Projects. 2 mark for each SLA	10
9	Firm has Similar Projects in hand in Pakistan (Emerson UPS SLA) Documentary proof and references required	10	No. of Projects of Bid in consideration/ Highest No. Projects. 2 mark for each year	10
10	Firm has Similar Service Levels Agreement in hand in telecom/Educational institution (Documentary proof and references required)	5	No. of Projects of Bid in consideration/ Highest No. Projects. 1 mark for each.	5
Subtotal		90		84
S. No.	Attributes	Max. Score	Criteria	Reference Page#
Part C) Operation and Maintenance				
Corporate Profile				
11	Services Operations and Parts monthly Availability (e.g. 99% etc.) (Explicit identification is needed in proposed service operation plan)	5	Committed Availability Quoted in bid in consideration/ Highest Committed Availability Quoted	5
12	Company SLA Management Plan/May include company CRM, online reporting etc. (Explicit identification is needed in proposed service operation plan)	5	Min. time for all fault severity levels from all bids in consideration/ Time for all fault severity levels of the bid in consideration.	5
Subtotal		10		10
Grand Total		100		94

NIT NO (Tender #): IT-77-14-15(UPS-SLA)

SPPRA-ID: 22837/2015

Method and procedure of procurement: National Competitive Bidding (Single Stage – Two Envelope)

MINUTES OF BID OPENING MEETING (FINANCIAL)

A meeting of the procurement committee of this department was held on 16-03-2015 for opening the financial bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	<i>Jeffers Brothers Inc Ltd</i>	<i>Tahir Kooft</i>	0333-3753347	<i>[Signature]</i>

The bids were opened at 15:30 in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed each and every page of financial proposal/ bids. The bids do not contain any over-writing or cutting. *(Also mention cuttings or over writing if any).*

Following is the details of bids announced:

S. No.	Name of Bidder	Bid Offer Amount	EM	Pay Order Envelope
1	<i>Jeffers Business Systems</i>	<i>22465250/=</i>	<i>1255330/=</i>	<i>HMB-08551265</i>

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

[Signature] 16/3/15
[Signature] 16/3/15

16 MAR 2015
[Signature]

HABIB METROPOLITAN BANK LTD.

VALID FOR 6 MONTHS
FROM THE DATE OF ISSUE
HMB/PO : 08551265
Date : 05-Mar-2015

Main Branch Karachi
Karachi

This payment order requires endorsement

Not Over PKR***1,255,330.00***

PAY INSTITUTE OF BUSINESS ADMINISTRATION KARACHI A/C JAFFER
BROTHERS PVT LTD
Rupees one million two hundred and fifty five thousand three hundred
and thirty only

OR ORDER

PKR***1,255,330.00***

For Habib Metropolitan Bank Ltd.

8551265


ATTORNEY


ATTORNEY

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