

Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
 2. Tender Reference No: IT/108/2016-17
 3. Tender Description/Name of work/item: SLA of CISCO Active Equipment's
 4. Method of Procurement: Single Stage Two Envelop
 5. Tender Published: SPPRA 08-Aug-2016 SPPRA-S.No: 29654/2016
 6. Total Bid documents sold; (Available on website)
 7. Total Bids Received: 02
 8. Technical Bid Opening date: (if applicable) 26-Aug-2016
 9. No. of Bid technically qualified (if applicable): 02
 10. Bid(s) Rejected: 0
 11. Financial Bid Opening date: 26-Sept-2016

12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder Project Price	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	Wateen	750,587/-	1 st	Open Market	Lowest & Most Evaluated Bidder	Recommended for award the contract
2	CNSE	166,0445/-	2 nd	Open Market	High in Price	High in Price

Recommendations: - The offered amount of Rs. 750,587/- inclusive of SST by M/s. Wateen has been recommended by the Procurement Committee to award the work on the basis of their technical qualifying and lowest offered price bid.


 IBA (Internal Member)

Mr. Syed Jehanzeb
 Assistant Manager


 IBA (Internal Member)

Dr. Rameez Khalid
 Asstt. Professor


 IBA (External Member)

Mr. Haris Quershhi
 HEJ Karachi University

BIDDER'S ELIGIBILITY QUALIFICATION REPORT

Eligibility Qualification Criteria
IT/108/2016-17

SLA of CISCO
ACTIVE
EQUIPMENT

S.No:	Eligibility Qualification Criteria	Bidder's Name Wateen	Bidder's Name CNSE
1	NTN	YES	YES
2	Sales Tax Registration	YES	YES
4	Registration with sindh Revenue Board(SRB)If applicable	YES	YES
	Qualification Criteria		
5	Minimum three year experience of relevant filed	YES	YES
6	Required Bid Security is attached	YES	YES
7	Turnover of at least last three years	YES	YES
8	Bid is signed, named & stamped by authorized person of the firm along with authorization letter	YES	YES
9	Any other factor deemed to be relevant by procuring agency subject to provision of Rule-44	N/A	N/A
	Qualified/ Disqualified	Qualified	Qualified


External Member PC

Haris Qureshi
HEJ Karachi University


Internal Member PC

Syed Jehanzeb
Assistant Manager


Chairman Procurement Committee

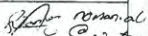

Dr Rameez Khalid
Asst. Professor

Method and procedure of procurement: National Competitive Bidding (Single Stage – Two Envelope)

MINUTES OF BID OPENING MEETING (TECHNICAL)

A meeting of the procurement committee of this department was held on 26-08-2016 for opening the technical bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	Western Sol	Noman Ali	720 447477	 @western.com
2	CNS ENGINEERS	Kamran Khan	8333 212530	 Kamran.Khan@ CNS.Com.pk.
3	/	/	/	/
4	/	/	/	/
5	/	/	/	/

The technical bids were opened at 11:30AM in the presence of the above mentioned participants and the technical bids submitted/quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. Following is the details of bids announced:

S. No.	Name of Bidder	Technical Bid Envelope (Original+Copy)	Financial Bid Envelope (Original+Copy)	Pay Order Envelope
1	Noman Ali (Western Sol)	Yes	Yes	Yes
2	Kamran (CNS Eng)	Yes	Original only	Yes
3	/	/	/	/
4	/	/	/	/
5	/	/	/	/

The technical committee shall examine all the technical bids as per the Qualification/ eligibility criteria provided in the bidding documents and will announce the results of technical qualified bidders later.

The meeting ended with the note of thanks to and from the chair.

M/S. DWP (Bidding Documents) representative come late, due to SPP rule 24 (1) bid rejected by the committee.


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI



CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

**Technical Evaluation of SLA of Cisco Active Equipment for Aman CED, Razzak Tabba & Misc.
Network Equipment.
IT/108/2016-17**

S. No.	Attributes	CNS Engineering	Wateen Solutions.		
Part A) Mandatory					
1.	Firms with Income Tax Certificate / GST Certificate registered.	Yes	Yes		
2.	Affidavit (that the firm has not been blacklisted by private, Govt., Semi Govt. and Autonomous Body)	Yes	Yes		
3.	At least Five years of relevant experience in Operation and maintenance of Same services i.e. maintenance of Network equipment of equal or higher rating, deployment and management of network as per recognized standard. Documentary Proof with customer satisfaction report Required.	Yes	Yes		
4.	Bidding company being in operation for at least Ten years in Pakistan in relevant business. Documentary Proof required.	Yes	Yes		
5.	Location of Offices (Islamabad, Lahore, Karachi) Documentary Proof required.	Yes	Yes		
6.	Bid must be accompanied by Manufacturer's authorization letter from principal. (Sample attached Annexure D) with references)	Yes	Yes		
7.	Completely filled BOQ should to be submitted (as part of Financial Bid)	Yes	Yes		
8.	Service Operation Plan (Time Lines, Resources, dedicated Staff, Shared Staff, etc.) (Should to be submitted as part of technical Bid)	Yes	Yes		
9.	Minimum Rs. 20 million annual Financial Turnover for last two years	Yes	Yes		
10.	Sites Diagrams with respect to survey.	No	Yes		
11.	Backup Inventory maintained by company at least equivalent to those items mention in BOQ.	No	Yes		
S. No.	Attributes	Max. Score	Criteria	CNS Engineering	Wateen Solutions.
Part B) General Evaluation - Corporate Profile					
Corporate Profile					

Sd/-
19/12
Asjad
19/12/16
19/12/16


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
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CHAIRMAN
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
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MEMBER (GENERAL)
CENTRAL PURCHASE COMMITTEE
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KARACHI

1.	Location of Offices Documentary proof and references required	8	Location of Offices of Bidder in consideration/ Maximum Location of Offices. 2 marks for each local office	6	8
2.	Company in Operations (No. of years) Documentary proof and references required	10	No. of year of Bid in Consideration / Maximum Year. 2 mark for each year	10	10
4.	Company Association with Cisco (Gold level partner) Documentary proof Required	10	No. of year of Bid in consideration / Maximum Year. 1 mark for each year	Premier Partner 0	Gold Partner 10
Relevant Technical Staff					
4.	Company total Certified CCNA resources. (Documentary proof and references required)	14	No. of Certified Resources of Bid in Consideration/Highest No. of Certified Resources. 2 marks per CCNA	12	14
5.	Company total Certified CCNP resources. (Documentary proof and references required)	20	No. of Certified Resources of Bid in consideration/ Highest No. of Certified Resources. 5 marks per CCNP	20	20
Relevant projects					
6.	Firm has completed / has in hand Similar Projects (Similar services with equivalent or Higher rating Cisco Network Equipment SLA in Pakistan. (Documentary proof and references required)	18	No. of Projects of Bid in consideration/completed/ Highest No. Projects. 2 marks per project	10	16
Subtotal		80			


 MEMBER
 CENTRAL PURCHASE COMMITTEE
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 CHAIRPERSON
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI


 MEMBER (EXTERNAL)
 CENTRAL PURCHASE COMMITTEE
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Sd/-
 M/A
 Asstt. Secy
 19/10/16
 Sd/-
 10/11/16

S. No.	Attributes	Max. Score	Criteria	CNS Engineering	Wateen Solutions.
Part C.) Operation and Maintenance					
Corporate Profile					
7.	Services Operations and Parts monthly Availability (e.g. 99.9% etc.) (Explicit identification is needed in proposed service operation plan)	5	Committed Availability Quoted in bid in consideration/ Highest Committed Availability Quoted.	5	5
8.	Company SLA Management Plan(May include company CRM, online reporting etc.(Explicit identification is needed in proposed service operation plan)	5	Min. time for all fault severity levels from all bids in consideration/Time for all fault severity levels of the bid in consideration.	5	5

Technical Part: 70%
Financial Part: 30%

Technical Part:

1- Technical Bid Score: Total marks obtained (70)

Financial Part:


2- Financial bid score: Total marks obtained (30)


Total Score = Technical Bid Score + Financial Bid Score

Note : Two company M/s CNS Engineering and M/s Wateen solutions has participated in the tender and both companies are qualified technically.

Agreed 11/19/16 *SM* *12/19/16*

She
19/16


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
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CHAIRPERSON
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INSTITUTE OF BUSINESS ADMINISTRATION
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NIT NO (Tender #): IT/108/2016-17 (SLA of Cisco Active Equipment) SPPRA: 29654/2016-17

Method and procedure of procurement: National Competitive Bidding (Single Stage – Two Envelope)

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A meeting of the procurement committee of this department was held on 26-09-2016 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	Wateen	S. Nazam Ak	020-4147427	
2	CNSE	Kamran Haseeb Khan	0333-2027530	

The bids were opened at 11:00AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairman of the Procurement Committee. All the members of the procurement committee signed financial proposal/ bids. The bids do not contain any over-writing or cutting, (Also mention cuttings or over writing if any). Following is the details of bids announced:

S. No.	Name of Bidder	Offered Price (32.5 Ton) Inclusive	Amount of Bid Security 5%	Pay Order No./ Date
1	Wateen	750,587	75,995/-	MRK 00543498
2	CNSE	166,0445	83,022/-	BC 7470444

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

CHAIRMAN
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
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INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

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**Financial Evaluation of SLA of Cisco Active Equipment for Aman CED, Razzak Tabba &
Misc. Network Equipment.**

IT/108/2016-17

Wateen Solutions

S.No.	Item	QTY	Unit PKR	Sales TAX	Total Price
1	MDS Switch MDS-92221 4GB	4	145,749	18,947	658,784
2	Cisco 2960 POC Switches WS-C2960	38	764	99	32,794
3	IP Phones CP6921-CL-K9-C	47	175	23	9,306
4	Access Points AIR-LAP1041N-E-K9	84	61	8	5,796
5	Access Points AIR-LAP1310G-E-K9	3	12,949	1,683	43,896
Total					750,586.68

	Total Price	Tax	Grand Total
SLA Price for First Year	664,236.00	86,350.68	750,586.68
SLA Price for Second Year	414,849.00	53,930.37	468,779.37
SLA Price for Third Year	535,273.00	69,585.49	604,858.49


CNSE

S.No.	Item	QTY	Unit PKR	Sales TAX	Total Price
1	MDS Switch MDS-92221 4GB	4	163,886	21,305	740,766
2	Cisco 2960 POC Switches WS-C2960	38	13,063	1,698	560,910
3	IP Phones CP6921-CL-K9-C	47	1,341	174	71,214
4	Access Points AIR-LAP1041N-E-K9	84	2,311	300	219,366
5	Access Points AIR-LAP1310G-E-K9	3	20,114	2,615	68,185
Total					1,660,442

	Total Price	Tax	Grand Total
SLA Price for First Year	1,469,420.81	191,024.70	1,660,445.51
SLA Price for Second Year	2,571,657.79	334,315.51	2,905,973.30
SLA Price for Third Year	2,833,017.91	368,292.33	3,201,310.24

Note:- M/s Wateen is the Lowest Technically Qualified Bidder

For
M/s Wateen Solutions
Razzak Tabba
28/1/2016


MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI


CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI


MEMBER (INTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Cover Letter

&

Financial Proposal (Annex-C & detailed Proposal)


MEMBER
CENTRAL PURCHASE COMMITTEE
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CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI


MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Dated : 23rd August, 2016

To:

Manager Procurement ICT
Institute of Business Administration,
IBA Main campus, University Road,
Karachi
Tender# IT/108/2016-17

SUBJECT: FINANCIAL PROPOSAL FOR SLA OF CISCO ACTIVE EQUIPMENT (Tender# IT/108/2016-17)

Dear Sir:

We are pleased to submit our Financial Proposal for subject requirement. We would like to confirm you that our solution is fully compliant and inline with subjected Request for Proposal (RFP):

Please feel free to contact the undersigned for any clarification.

Sincerely,



Syed Noman Ali
Key Account Manager
Enterprise Business Unit
Cell: +92-3204149427



MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI



CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

Wateen Solutions (Pvt) Limited
Main Walton Road,
Opp. Bag-e-Pakistan
Wazir Cantonment, Lahore
UAN: 111-999-818 Fax: +92-42-35189999
Email: info@wateen.com
Web: www.wateen.com



MEMBER (EXTERNAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI





Amendment - C

Formal for Financial Proposal

11

7

6

5

4

3

2

1

1	MDS Switch- MDS-92221-4GB	4	Vendor	PKR 145,749	PKR 18,947	PKR 658,787
2	Cisco 2960 POC Switches- WF-C2960-	38	Vendor	PKR 764	PKR 95	PKR 32,813
3	IP Phones- CP-6921-CL-K9-C	47	Vendor	PKR 175	PKR 23	PKR 9,284
4	Access Points- AIR-LAP1041N-E-K9	84	Vendor	PKR 61	PKR 8	PKR 5,205
5	Access Points- AIR-LAP1310S-E-K9	3	Vendor	PKR 17,949	PKR 1,683	PKR 43,687

Total Price of SLA for 1st Year	PKR 86,350.68	PKR 754,586.68
Total Price of SLA for 2nd Year	PKR 86,350.68	PKR 665,779.37
Total Price of SLA for 3rd Year	PKR 35,273.00	PKR 604,858.49

Grand Total Price of SLA for 3rd Year	PKR 1,614,358.00	PKR 209,866.54	PKR 1,824,224.54
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Signature and Seal of Responding Organization



In-Case of Electronic In quantity above prices will not remain valid

Handwritten signature

Handwritten signature and date 21/11/16

Handwritten signature

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Handwritten initials

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MEMBER CENTRAL PURCHASE COMMITTEE INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

CHAIRPERSON CENTRAL PURCHASE COMMITTEE INSTITUTE OF BUSINESS ADMINISTRATION KARACHI

MEMBER (EXTERNAL) CENTRAL PURCHASE COMMITTEE INSTITUTE OF BUSINESS ADMINISTRATION KARACHI



Price Sheet (Under Label Agreement)

1	2	3	4	5	6	7	8	9	10	11
Item Description	Qty	Brand Name	Origin	Unit Price	Items	Total Item Price	Total Item Price	Total Item Price	Total Item Price	Total Item Price
<p>Prices NOT QUOTED BECAUSE all the items are end or sale item principle</p>										

1	2	3	4	5	6	7	8	9	10	11
Item Description	Unit Price	Items	Grand Total	TOTAL PRICE	T AXEX	TOTAL PRICE	T AXEX	TOTAL PRICE	T AXEX	TOTAL PRICE
Grand Total Price of all three years				1,484,472.81	191,024.39	1,675,497.20	224,315.51	1,899,812.71	248,630.71	2,148,443.42
				2,833,077.41	367,205.83	3,199,283.24	426,277.24	3,625,560.48	472,404.48	4,097,964.96
				5,333,077.41	733,259.83	6,066,337.24	800,681.93	6,866,994.17	901,086.42	7,768,080.59

As per 20/10/2018

Handwritten signature and date: 20/10/2018

MR. CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

NOTE:
AIR-1AP13104-E-K9
E
CP-6431-CL-K9 =

These items are not PTA Approved so we will purchase 25% of Total qty mentioned in BoQ IBA & back up for IBA at C&S premises.



CON-SNT-L1041E → This item will going to end of support from principle after 2Yrs so we only quote this item for 2Yrs. i.e. 2018 to 2019 & 2019 to 2020.

MR. CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI



Resubmit Proposal for IBA - 1st Year

Contact Person Client Name PR Number Quotation Ref	Procurement Department via Tender IBA CHIEF IBA_19582016 v1.XV1	Date: 23rd Aug 2016
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Class Smartmat						
S/N	Item #	Project Description	Qty	Unit Price without GST	Unit Price with GST	Estimated Price
1	APR-LAP1100-E-RS	As this item is PTA Not Approved, We will stock the 25% qty	3	20,113.5	2,614.8	68,184.6
2	CP-6921-CL-K3w	As this item is PTA Not Approved, We will stock the 25% qty	47	1,340.9	174.3	71,215.2
3	CON-SMT-CL043E		84	2,311.1	300.4	219,568.5
4	CON-SMT-CL24PCS		36	13,062.7	1,699.1	560,911.3
5	CON-SMT-6722N		4	161,886.3	21,305.2	740,766.6
Sub Total						1,650,436.2

TERMS AND CONDITIONS

- 1 Above mentioned prices are inclusive all Taxes.
- 2 Delivery time 2-3 weeks from PO date.
- 3 Proposal is valid for 1 business week.
- 4 Payment term as per mentioned in Tender.
- 5 Warranty covered one year smartmat.

(Signature)
 Manager Sales South
 Cell # 0333-2827930
 Email: hamza.khan@cnsi.com.pk

(Handwritten signatures and dates)
 24/9/16
 24/9/16
 24/9/16
 24/9/16
 24/9/16
 24/9/16

MEMBER
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
CNS ENGINEERING PVT. LTD.

MEMBER (INTERNAL)
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

MEMBER (INTERNAL)
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

■ 70-A, XX Commercial Area, Phase III
 Defence Housing Authority, Lahore - Pakistan
 Tel.: +92 42 32540257
 Fax: +92 42 32540258
 Web: www.cnsintl.com

■ House 9, Street 36,
 F-6/1, Islamabad - Pakistan
 Tel.: +92 51 2281506, 2853952,
 Fax: +92 51 2253058
 Web: www.cnsintl.com

■ Town House 43/15/US,
 Block-6, P.E.C.H.S Karachi - Pakistan
 Tel.: +92 21 34326707, 34311940
 Fax: +92 21 34380699
 Web: www.cnsintl.com



Financial Proposal for IBA -2nd Year

Contact Person	Procurement Department via Tender	Date:	23rd Aug 2016
Client Name	I.B.A.		
PR Number			
Quotation Ref	CNS/IBA/19082016/v1/112		

Cisco Routers							
S/N	Part #	Product Description	Qty	Unit Price without GST	Unit Price with GST		
1	ISR-LAP1100G-E-49	As this item is PTA Not Approved, We will stock the 25% qty	1	19,579.5	2,545.3	22,124.9	66,374.6
2	CP-6827-CL-6-B	As this item is PTA Not Approved, We will stock the 25% qty	47	1,905.3	249.7	1,475.0	69,324.5
3	COM-987-L1041E		94	4,209.2	547.2	4,756.4	399,534.9
4	COM-987-C110PCS		38	23,751.0	3,092.8	26,843.8	1,021,585.1
5	COM-987-9223		4	298,483.4	38,803.1	337,286.5	1,349,154.2
						Sub Total	600,273.3

TERMS AND CONDITIONS

- Above mentioned prices are inclusive of 17% GST and service
- Delivery time 2-3 Weeks from PO date
- Proposal is valid for 1 business week
- Payment term as per mentioned in Tender Documents
- Warranty covered one year on-site

Kamran Ishaq Khan
Manager Sales
Call: 6713 39495
Email: kamran.ishaq@cnsint.com



Handwritten signatures and dates:
24/9/16
26/9/16
24/9/16
APR/16
S/O

MEMBER
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
CNS ENGINEERING®

■ 70-A, XX Commercial Area, Phase III
Defence Housing Authority, Lahore - Pakistan
Tel.: +92 42 32560257
Fax: +92 42 32560258
Web: www.cnsint.com

CHAIRPERSON
CENTRAL PURCHASE COMMITTEE
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KARACHI


■ House 9, Street 36,
F-6/1, Islamabad - Pakistan
Tel.: +92 51 2281506, 2853952
Fax: +92 51 2253058
Web: www.cnsint.com


MEMBER (PERSONAL)
CENTRAL PURCHASE COMMITTEE
INSTITUTE OF BUSINESS ADMINISTRATION
KARACHI

■ Town House 43/16/L/3,
Block-6, PE.C.H.S Karachi - Pakistan
Tel.: +92 21 34326707, 34311940
Fax: +92 21 34380899
Web: www.cnsint.com

Financial Proposal for IBA - 2nd year						
Contract Person		Procurement Department via Tender			Date: 23rd Aug 2016	
Client name		IBA				
PW Number						
Quotation Ref		CNS IBA 19082016 v1.1/3				
Choo Specification						
S/N	Part	Description	Unit	Price	Qty	Total
1	AMP-LAP18100-E-K9	As this item is PFA NOT Approved. We will stock the 75% qty	3	19,579.5	2,545.3	22,124.9
2	CP-6921-CU-43+	As this item is PFA NOT Approved. We will stock the 75% qty	47	1,305.3	169.7	1,475.0
3	COH-SMT-L1041E	0	84			
4	COH-SMT-C24PCS	0	38	30,784.2	3,969.3	34,753.4
5	COH-SMT-922D	0	4	385,972.3	50,178.4	436,150.7
						5,021,810.0

TERMS AND CONDITIONS	
1	Above mentioned prices are inclusive all Taxes 17% GST and service tax 15%
2	Delivery time 6-8 Weeks from PO date
3	Proposal is valid for 1 business week
4	Payment 50% Advance & 50 % after delivery
5	Warranty covered one year after start


 Kamran Khan
 Manager, Sales
 Cell # 0333 2027530
 Email: kamran.khan@cns.com.pk



Handwritten signatures and dates:
 Sir, 24/9/16
 Sir, 24/9/16
 Sir, 24/9/16
 Sir, 24/9/16
 Sir, 24/9/16


 MEMBER
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI


 CHAIRPERSON
 CENTRAL PURCHASE COMMITTEE
 INSTITUTE OF BUSINESS ADMINISTRATION
 KARACHI


 MEMBER (GENERAL)
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