



Institute of  
Business Administration  
Karachi

Leadership and Ideas for Tomorrow

Dated: November 28, 2016

Manager

SPPRA, Karachi

IT/111/2016-17 (30130 ID)

Subject: "Procurement of Laptops"

Dear Sir / Madam,

Please find the following document to upload on SPPRA website.

- Bid Evaluation Form Original
- Technical & Financial Evaluation Sheet original
- Bidders Eligibility Criteria Report Original
- Bid Opening Meeting Minutes & Attendance Sheet on Standard SPPRA Format.
- Bidders Proposals / Quotes

Regards-

  
IBA, Karachi



**NOTE**  
Minimum processing time  
NIT 03 working days  
BER 05 working days  
Only if there is no violation of Rules

## Bid Evaluation Report

1. Name of Procuring Agency: Institute Of Business Administration, Karachi
2. Tender Reference No: IT/111/2016-17
3. Tender Description/Name of work/item: Procurement of Laptops.
4. Method of Procurement: Single Stage Single Envelop
5. Tender Published: SPPRA 10 Oct 2016 SPPRA-S.No: 30130
6. Total Bid documents sold: (Available on website)
7. Total Bids Received: 03
8. Technical Bid Opening date: (if applicable) 01-Nov-2016
9. No. of Bid technically qualified (if applicable): 03
10. Bid(s) Rejected: Rejected Technically 00
11. Financial Bid Opening date: 01-Nov-2016

### 12. Bid Evaluation Report:

S No	Name of Firm or Bidder	Cost offered by the Bidder PKR	Ranking in terms of cost	Comparison with Estimated cost	Reasons for acceptance/rejection	Remarks
0	1	2	3	4	5	6
1	CNS Engineering	7,670,940/-	3 <sup>rd</sup>	Open Market	High in Price	High in Price
2	Mega Plus Pakistan	7,625,640/-	2 <sup>nd</sup>	Open Market	High in Price	High in Price
3	Arc Point Technologies	6,479,695/-	1 <sup>st</sup>	Open Market	Lowest in Price	Lowest in Price

**Recommendations:** - The offered amount of Rs.6,479,695/-(without taxes) Rs.107,995/- (Unit cost one laptop) by M/s. Arc Point Technologies has been recommended by the Procurement Committee to award the tender being the most responsive evaluated bidder.



IBA (Internal Member)  
Mr. Syed Jehanzeb  
Assistant Manager



IBA (Internal Member)  
Dr. Rameez Khalid  
Professor



~~IBA (External Member)~~  
Mr. Haris Quershi  
HEJ Karachi University

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**Method and procedure of procurement: National Competitive Bidding (Single Stage – One Envelope)****MINUTES OF BID OPENING MEETING**

A meeting of the procurement committee of this department was held on 01-11-2016 for opening the bids received in respect of subject NIT till the deadlines of submission. The meeting was attended by all/ following members of the procurement committee and the representative of bidders.

The following bidders submitted their bids till the deadline of submission:

S.#	Name of Company	Name Person	Contact #	Signature
1	CNS Engineering	Kamran Hasan Khan	0333-2027520	
2	MegaPlus Pakistan	Syed Shams Ali	0334-3407501	
3	ARC Point	M. ARIF	0702273960	
4	/	/	/	/
5	/	/	/	/

The bids were opened at 11:30AM in the presence of the above mentioned participants and the rates quoted by bidders were read aloud and encircled by Chairperson of the Procurement Committee. All the members of the procurement committee signed financial proposal/ bids. The bids do not contain any over-writing or cutting. (Also mention cuttings or over writing if any).

Following is the details of bids announced:

S. No.	Name of Bidder	Offered Price	Amount of Bid Security 2.5%	Pay Order No/ Date
1	CNS Engineering	Rs. 127,849 (CF)	Rs. 189,236/-	74701629
2	Mega. Plus Pakistan	Rs. 76,709 (CF)	Rs. 205,110/-	dt: 31/10/16 ASKARI 01926960
3	ARC POINT	Rs. 76,256 (CF)	Rs. 162,000/-	dt: 24/10/16 Sohail 01869229
4	/	/	/	dt: 31/10/16 Sohail
5	/	/	/	/

The committee shall examine all the bids as per the Qualification/ eligibility criteria provided in the bidding documents, arithmetical checks and verify the documents and bid security submitted by the bidders.

The meeting ended with the note of thanks to and from the chair.

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AS/14/2016  
AS/14/11/16  
1/14/16

**Bidder Eligibility Criteria (Mandatory) IT/111/2016-17 Procurement of Laptops**

Eligibility Qualification Criteria	CNS	Mega Plus	ARC POINT
1 NTN	Yes	Yes	Yes
2 Sales Tax Registration	Yes	Yes	Yes
3 Professional Tax	Yes	Yes	Yes
Qualification Criteria			
4 Minimum 05 year experience of relevant filed	Yes	Yes	Yes
5 Required Earnest Money/Bid Security is attached	Yes	Yes	Yes
6 Turnover of at least last 05 years	Yes	Yes	Yes
7 Bid is signed, named & stamped by authorized person of the firm along with authorization letter	Yes	Yes	Yes
8 <b>Manufacturer Authorization Letter</b> as per attached sample only. (Latest, Mandatory)	Yes	Yes	Yes
	Quality	Quality	Quality

  
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Procurement of branded laptops (Tender # IT/111/2016-17)

Specifications	Details	MegaPlus	ArPoint	CMS Engg.	Vendors
Feature	Details				
Make & model	Branded (Dell, HP or equivalent)	Dell Latitude E5570	HP Probook 650 G2	Dell latitude E5570	
Series	Business Series	Yes	Yes	Yes	
Operating System	Free Dos	Ubuntu	DOOS	DOOS	
Processor	Intel Core I7 6th generation 6820HQ or higher	Yes	Yes	Yes	
Chipset	Mobile intel HMB7 Express Chipset or integrated in CPU	Yes	Yes	Yes	
Graphics	Intel HD Graphics 530 or higher	AMD Radeon R7 M370 (2 GB)	Yes	AMD Radeon R7 M370 (2 GB)	
RAM	16 GB Dual Channel DDR4 2133 MHz	Yes	Yes	Yes	
HDD	1 TB SATA or higher	Yes	Yes	Yes	
Display	15" diagonal LED-backlit HD anti-glare or higher	Yes	Yes	Yes	
Communications	Wifi , Bluetooth, Integrated Ethernet 10/100	Yes	Yes	Yes	
Camera	HD webcam with digital microphone or higher	Yes	Yes	Yes	
Audio & Speakers	Yes required	Yes	Yes	Yes	
Battery Power	3-cell 42 WHr Lithium Ion – with 3years principal warranty	Yes	Yes	Yes	
Ports, Slots	HDMI , Serial option is required, RJ-45,10/100/USB 3.0,USB 2.0	Yes	Yes	Yes	
Multi-media Card Reader	Yes required	Yes	Yes	Yes	
Carry Bag + Mouse	Original Branded Bag & Optical Mouse	Yes	Yes	Yes	
Software Drivers CD/DVD	Yes required	Yes	Yes	Yes	
Power Adapter	Yes Smart AC adapter	Yes	Yes	Yes	
Warranty	03 years complete with parts & free service at customer premises.	Yes	Yes	Yes	
Quantity	60	60	60	60	50
Unit price		Rs 122,094.00	Rs 107,994.92	Rs 122,849.00	
Total price (60 systems)		Rs 7,525,640.00	Rs 6,479,899.52	Rs 7,570,940.00	

Result

1) Products quoted by all the bidders are compliant in all the required specifications.  
 2) ArPoint has quoted lowest price.  
 3) It's therefore recommended to award the purchase order to ArPoint.

  
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12/11  
 16/11/2016

Institute of Business  
Administration, Karachi

IT/111/2016-17

Purocurement of Branded Laptops

# “FINANCIAL PROPOSAL”

Original

Submitted By:

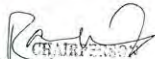
Syed Shariq Ali

0334-3407501

Megaplus Pakistan



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# MEGAPLUS

M44, P.E.C.H.S. Block 6,  
Main Race Road off  
Shahra-e-Faisal, Karachi  
UAN - (021) 111-00-DELL (3355)  
Tel: (+92-21) 3430 0872 - 3  
Fax: (+92-21) 3430 0874  
Email: karachi@megaplus.com.pk

Reference No: MPKHI-Q4SA-IBA

October 31, 2016

**Manager Procurement ICT**  
**Institute of Business Administration, Karachi**  
**IBA Main Campus , University Road, Karachi**

**Subject: Financial Proposal For Dell Latitude E5570**

Dear Sir,

Reference to your query, we are attaching the prices for DELL™ Machines for your reference.

As the only premier partner of DELL Asia Pacific in Pakistan,

Megaplus Pakistan will provide your organization all after sales services and support for your ease because our aspiration is Total Customer Satisfaction.

Should you have any query, feel free to contact us

Best regards

Syed Shariq Ali  
Business Development Executive  
92-341-8118200



Partner Direct  
Premier



Microsoft



lenovo



Gold  
Partner

Islamabad: 211, Street 33, F-10/1 Islamabad - 44000, UAN - (051) 111-00-DELL (3355), Fax: (+92-51) 211 1530, Email: islamabad@megaplus.com.pk

Lahore: 22C, Block M, Gulberg III, Lahore - 54600 UAN - (042) 111-00-DELL (3355), Fax: (+92-42) 3591 8116 Email: lahore@megaplus.com.pk

Peshawar: 10-First Floor, Connaught Plaza, Saddar Road, Peshawar - 25000, UAN - (091) 111-00-DELL (3355), Fax: (+92-91) 527 9993 Email: peshawar@megaplus.com.pk



Unit C&F Price (Unit with clearance without any duties and taxes.)	PKR 127,094.00
Total C&F Price (Unit with clearance without any duties and taxes.) QTY: 60	PKR 7,625,640.00
<b>MODEL</b>	<b>Dell Latitude E5570</b>
Processor	6th Generation Intel Core i7-6820HQ (Quad Core, 2.7GHz, 8MB cache)
Display	15.6" HD (1366x768) Non-Touch Anti-Glare LCD, with camera and mic
System Memory	16GB 2133MHz DDR4 Memory
Hard Drive	1TB (5,400 Rpm) Serial ATA Hard Drive
Optical Drive	Dell External DVD +/- RW Drive
Mandatory with Processor	AMD Radeon R7 M370, 2GB Discrete Graphics
Bluetooth	Intel Dual Band Wireless 8260 (802.11ac) W/ Bluetooth
Keyboard	Internal US English Keyboard
OS	Ubuntu
Mouse	Dell USB Optical Mouse
Carrying Case	Dell Essential Backpack 15
Battery	4-cell Battery with 3 Years Warranty
Warranty	Three years warranty



**SLA**

Upgrade from 3rd year to 4th Year warranty Unit Price PKR 2160

Upgrade from 4th year to 5th Year warranty Unit Price PKR 2160

*Asjad*  
*11/11/16*  
*14/11/16*

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### TERMS AND CONDITIONS

<b>Warranty:</b>	03 Years Comprehensive (parts + labor) Warranty for Dell Latitude E5570 Laptop
<b>Delivery:</b>	Units will deliver on 06 to 8 Weeks from the date of confirmed Purchase Order received
<b>Payment:</b>	100% Payment with in 30 days after Delivery.
<b>Parts Exchange Time Frame:</b>	Most of the parts will be replaced within 2 working hours to 3 working days depending upon the location and circumstances. However, if any part is out of Stock, it will take approx. 2 weeks to replace that part.
<b>Validity:</b>	As per tender terms
<b>Prices:</b>	The quoted price includes all the duties, taxes etc. payable at this time. Any new addition in taxes / duties / freight / Government / International Agencies will be on Buyer's account in addition to the price quoted. This term is valid until the final payment is being released.
<b>Sales Tax :</b>	17% General Sales Tax (GST) is if applicable .
<b>Maintenance Contract:</b>	Preventive Maintenance Contract (Maintenance Contract with Parts) can be done at 12% per annum of the value of equipment for a period of 5 years or life of the equipment. ( terms varies from product to product.)

Should you need more information please don't hesitate to contact the undersigned.

Thanks and Regards.

Syed Sharif Ali  
Business Development Executive

**MEGAPLUS**  
PAKISTAN



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1/10/16

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Accession No. /

Invoice Sheet / Carriage

Qty.	Description	City	Brand Name	Country of Origin	Unit Price	Invoice Tax on Import	Customs Duty at the time of import / unit	Sales Tax, import duty, Excise duty / unit	Total Final Price	Weight and other particulars
1	DELL Latitude E6570 S.C.T.O	USA	DELL	U.S.A	124,318	7,442	3,637	-	3,531,767.940	

You shall mention the weight and size of carrier 28.8.0  
 Note: All quantities except for Custom Duty, Sales Tax, import duty &  
 For any local demerit/amounts provide the cost as per rate  
 RIA Karachi has a right to increase or decrease the quantity

*As per*



*Handwritten signature and date: 11-11-17*



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*Handwritten signature: MEMBER*

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**Financial Proposal for IBA**

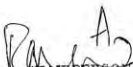
Contract Period : Performance \_\_\_\_\_ 31/12/2015  
 Client Name : IBA \_\_\_\_\_  
 PO Number : CNB-IBA-0000015 \_\_\_\_\_  
 Contract Ref : ENGISA 000015(1)-2015(1) \_\_\_\_\_

Bill Listings						
S/N	Part #	Product Description	Qty	Unit Price Rs	Extended Price Rs	
1	720-AF00	Dell Latitude E5570 nT D				
2	178-BH02	Intel Core i7 6820HQ Processor Base AMD Radeon R7 M275 7GB Discrete Graphics				
3	178-BC00	16. Generation Intel Core i7-6820HQ (Quad Core, 2.5GHz, 8MB L3Cache)				
4	195-FC04	15.6-Inch (15.6") HD (1366x768) Full Touch Anti-Glare LCD with Camera and Mic				
5	170-AC0F	16GB (2x8GB) 2 11.25mm DDR4 Memory				
6	400-400	1TB (5 400 Round Serial ATA Hard Drive				
7	429-AA00	Dell External DVD +/- RW Drive				
8	450-AA7U	90 Watt AC Adapter	01	108,976.0	6,318,604.0	
9	195-BH02	Intel(R) Core(TM) i7 Label				
10	155-BC00	Intel Wireless 8260 Drive				
11	157-BB0C	Dell Optix of Mouse - MS11C - Black				
12	100-1A24	limited Warranty: 1 1 Carry-in (Labor) - VLS/P				
13	100-1A25	limited Warranty: 1 1 Carry-in (Parts) - VLS/P				
14	400-4140	300 Pre-purchase Next Business Day Onsite Service VLS/P				
15	355-1N24	300 Post-purchase (7x24) Technical Support & Assistance - VLS/P				
16	476-1240	1 1st Accidental Damage Service - India, Ph. & E. R.				
<b>Total Price:</b>					<b>6,318,604.0</b>	

**TERMS AND CONDITIONS**

1. Delivery 5-8 weeks from PO date
2. Proposal valid for 6 weeks
3. Payment 50% advance 50% on delivery

  
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## Latitude 15 5000 Series (E5570)



### Built for work. Designed to impress.

The sleek new Latitude 15 5000 Series helps end users get more done with an expansive array of features, ports and options. The world's most secure mainstream laptop also combines the manageability and reliability expected from Latitude.

It's beautifully designed and built-to last with an enhanced exterior design, utilizing carbon fiber reinforced polymer materials for added durability, and an optional touch-screen clad with Corning® Gorilla® NBT™ for a brilliant display and ultimate scratch resistance.

This 15-inch laptop features the latest 6th generation Intel® Core™ i vPro dual or quad-core processors and advanced features such as industry-leading M.2 solid state drives and DDR4 memory, plus a full assortment of business ready ports.

It's also well-equipped with a portfolio of essential accessories for ultimate on-the-go or at-the-desk productivity and backed by 24/7 access to enterprise-class support with optional Dell ProSupport™ Plus.

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For more information visit [dell.com](http://dell.com)

1	2	3	4	5	6	7	8	9	10	
Sr. No.	Description	Qty	Brand Name	Country of Origin	Unit Price (including margin)	Income Tax on Import	Custom Duty at the time of import / unit	Sales Tax Input at the time of import / unit	Freight and other Expenses / unit	Total Price (3x10-10)
1	Laptop 65062	01	HP	USA	107994.92	587.49	4319.80	22462.84	-	64966.94
2										

Vendor should mention the amount with rate of column 2, 8 & 9

Note: IBA Karachi is exempted from Custom Duties, Sales Tax, Import duties.

For any local items/services provide the cost as per rule.

IBA Karachi has a right to increase or decrease the quantity.



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## FINANCIAL PROPOSAL FOR THE PROCUREMENT OF BRANDED LAPTOP

To: Manager Procurement ICT  
 Institute of Business Administration,  
 JRCSS: IBA Main Campus, University Road, Karachi  
 Phone: 111-422-422 Ext 2107  
 Fax: 021-9215528

DATE: 1st Nov 2016  
 QT REF: APT-085-01112016-ARC-49H  
 Tender # 17/11/2016-17

W/ Sir/ Madam,

reference to your query, please find attached our quotation for the same. We hope that you will find the prices very competitive. Looking forward to hear from you soon. If you have any query, feel free to contact us.

S.No.	ITEM	DESCRIPTION	QTY	Unit Price W/O GST	17% GST Amount	Total unit Price	Total Amount
1	Model	HP Prebook MODEL: 650 G2 8N9PC	60	107,994.92	-	107,994.92	6,479,695.41
	Processor	Intel Core i7-6820HQ					
	RAM	16GB RAM (2x8GB) 2133 DDR4					
	HDD	1TB 5400RPM SATA HDD					
	ODD	No Optical Disc Drive					
	Display	15.6 LED HD SVA AG I/CAM Flat					
	WLAN	Realtek 8188EE bgn 1x1 WW					
	FPK	Fingerprint Reader					
	Webcam	WEBCAM integrated 720p HD					
	Battery	3 Cell 48 Whr Long Life					
	Adapter	90 Watt Smart PFC AC Adapter					
	AC's	90W AC Adapter w/dongle					
	AC's	DP to HDMI Adapter					
	OS	Free DOS					
	Mouse	HP USB Optical Travel Mouse					
Case	HP Basic Carrying Case						
Warranty	3YEARS Warranty 3 year Battery Warranty Card						

### Terms & Conditions

- Prices: Above prices are inclusive of all applicable GOVT. Taxes
- Delivery Time: 8-10 weeks after PO, kindly confirm the availability of stock at the time of issuing Purchase Order.
- Warranty: 3 Years Warranty
- Validity: 90 Days
- Payment Terms: As per agreement, please issue cross cheque in favour of Arcpoint Technologies
- Note: The above mention prices are subject to the availability and the dollar value. Any change in dollar value at the time of order will reflect accordingly. Price would be revised, incase the Govt or Principal imposes any additional duties/ taxes/ any charges in Pak rupees, customer has to pay the difference.

Next Ring No. 10  
 Arcpoint Technology  
 Sales Dept



Asif  
 11/11/16

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Head Office: Suite No. 809, 8th Floor, Business & Finance Center, I.I. Chundrigar Road, Karachi.

Ph: (021) 32463767-68, (021) 32462941-3 Fax: (021) 32463764 Email: info@arcpointpk.com

Branch office Lahore: Ph: (042) 36112070, 35781550. E-mail: saleslhr@arcpointpk.com

Branch office Islamabad: Ph: 051-4860968, E-mail: salesisd@arcpointpk.com

# CORRIGENDUM EXTENSION IN DATE

This is with reference to our Tender Notice published on **October 10, 2016** for "Procurement of branded computers, laptops & high end multimedia" following amendments may be noted:


Last date of issuance of tender documents up to **November 01, 2016 till 10:00am.**

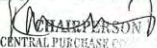
The last date for submission of bids up to **November 01, 2016 till 11:00am.** The bids will be opened on the same day at **11:30am.** Other terms remains the same.

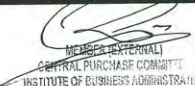
**Director ICT**

ICT Procurement & Customer Support Department  
Institute of Business Administration, Karachi  
Karachi University, University Road  
Phone Number: 021-99261506

PID(K) 0000

  
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CENTRAL PURCHASE COMMITTEE  
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CENTRAL PURCHASE COMMITTEE  
INSTITUTE OF BUSINESS ADMINISTRATION  
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- Help

**EXAMINER'S CERTIFICATION**  
 University of Management and Technology  
 CAREER OPPORTUNITIES

**COOPERATION**  
 COOPERATION IN BUSINESS

**INTERNATIONAL PROPERTY INVESTMENT**  
 INTERNATIONAL PROPERTY INVESTMENT

**INVITATION FOR BIDS**  
 INVITATION FOR BIDS

**TOWNSHIP DIARY**  
 TOWNSHIP DIARY

**COUNTRY SPENDERS**  
 COUNTRY SPENDERS

**PERIODIC STUDENT NOTICE**  
 PERIODIC STUDENT NOTICE



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**Corrigendum Extension in Date**

This is with reference to our "Notice" notice published on October 10, 2013 for announcement of purchase documents for the procurement of purchase documents may be noted.

**EXTENSION OF DATE OF RECEIVING PURCHASE DOCUMENTS:** The date for submission of bid documents will be extended to 11:00 AM, 21st October 2013 at the office of the Chief of Tenders, Oren, Yehuda Neuman Building, 11000, Tel-Aviv.

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**תוספת זמן למסירת מסמכי הצעת מחיר:**  
במסגרת המכרז מיום 10/10/13, לתת פרסום הודעת שכתבנו על כך שיש להאריך את תאריך קבלת מסמכי הצעת המחיר עד ליום 21/10/13 בשעה 11:00 בבוקר, במשרד ראש המכרזים, בניין יהודה נומן, קרן 11000, תל אביב.

**אישור:**  
המנהל, תחנת שירות הלקוחות, משרד הביטחון וההגנה, תל אביב.

**תחרות על מינוי יועץ**

הממשלה מעורבת במתן מענה לחידוש מתכנתים בענפי העבודה המבוצעים במסגרת מערכת מידע המיועדת ליישום המשימות של מערכת הממשל המרכזי. הממשלה מעורבת במתן מענה לחידוש מתכנתים בענפי העבודה המבוצעים במסגרת מערכת מידע המיועדת ליישום המשימות של מערכת הממשל המרכזי. הממשלה מעורבת במתן מענה לחידוש מתכנתים בענפי העבודה המבוצעים במסגרת מערכת מידע המיועדת ליישום המשימות של מערכת הממשל המרכזי.

**פרטים:**  
המשרד לביטחון המדינה, המנהל האזרחי, תל אביב.

**תוספת זמן למסירת מסמכי הצעת מחיר:**  
במסגרת המכרז מיום 10/10/13, לתת פרסום הודעת שכתבנו על כך שיש להאריך את תאריך קבלת מסמכי הצעת המחיר עד ליום 21/10/13 בשעה 11:00 בבוקר, במשרד ראש המכרזים, בניין יהודה נומן, קרן 11000, תל אביב.

מס' מכרז	תיאור	תאריך קבלת הצעות
1301000001	רכישת ציוד	21/10/2013
1301000002	שירותי ייעוץ	21/10/2013
1301000003	רכישת אביזרים	21/10/2013
1301000004	רכישת שירותי תחזוקה	21/10/2013
1301000005	רכישת אביזרים	21/10/2013
1301000006	רכישת שירותי ייעוץ	21/10/2013
1301000007	רכישת ציוד	21/10/2013
1301000008	רכישת אביזרים	21/10/2013
1301000009	רכישת שירותי תחזוקה	21/10/2013
1301000010	רכישת אביזרים	21/10/2013

מס' מכרז	תיאור	תאריך קבלת הצעות	מחיר
1301000001	רכישת ציוד	21/10/2013	1000000
1301000002	שירותי ייעוץ	21/10/2013	500000
1301000003	רכישת אביזרים	21/10/2013	200000
1301000004	רכישת שירותי תחזוקה	21/10/2013	150000
1301000005	רכישת אביזרים	21/10/2013	300000
1301000006	רכישת שירותי ייעוץ	21/10/2013	400000
1301000007	רכישת ציוד	21/10/2013	800000
1301000008	רכישת אביזרים	21/10/2013	250000
1301000009	רכישת שירותי תחזוקה	21/10/2013	180000
1301000010	רכישת אביזרים	21/10/2013	350000

